

**KING COUNTY** 

1200 King County Courthouse 516 Third Avenue Seattle, WA 98104

Signature Report

April 28, 2008

Ordinance 16075

**Proposed No.** 2008-0183.1 **Sponsors** Gossett, Patterson and Phillips 1 AN ORDINANCE relating to the credit 2 enhancement program for affordable workforce 3 housing; and amending Ordinance 12808, Section 4 2; as amended, and K.C.C. 24.28.010, Ordinance 5 14269, Section 4, and K.C.C. 24.28.030 and 6 Ordinance 14269, Section 5, and K.C.C. 7 24.28.040. 8 9 BE IT ORDAINED BY THE COUNCIL OF KING COUNTY: 10 SECTION 1. Ordinance 12808, Section 2, as amended, and K.C.C. 24.28.010 are each hereby amended to read as follows: 11 12 The executive is hereby authorized to implement a credit enhancement program 13 utilizing the county's full faith, credit and resources to make available credit 14 enhancements for workforce housing projects assisting the poor and infirm. The 15 executive is further authorized to enter contingent loan agreements with housing 16 developers provided that the total amount of outstanding project debt benefiting from a 17 credit enhancement from King County through this program shall not exceed ((one)) two

18	hundred million dollars. The credit enhancement program and contingent loan									
19	agreements shall adhere to the parameters defined in K.C.C. 24.28.020.									
20	SECTION 2. Credit enhancement program purpose and design.									
21	A. The credit enhancement program will add to the stock of workforce housing									
22	aiding the poor and infirm of King County. The program is intended to create an									
23	incentive to develop new types of housing, increased affordability for residents, and									
24	realization of multiple growth management goals. Extension of credit enhancements to									
25	housing developers to secure favorable financing terms for housing projects shall result in									
26	tangible benefits to the direct beneficiaries, who are poor and infirm residents of the									
27	proposed housing, and other public benefits, as appropriate. Credit enhancements may be									
28	utilized when:									
29	1. Enabling the development of needed housing that would not otherwise have									
30	been built were the credit enhancement unavailable;									
31	2. Increasing the affordability of individual units that are targeted for lower									
32	income households within workforce housing projects; or									
33	3. Providing a payment to King County in lieu of additional project affordability									
34	for the purpose of developing affordable housing at another location.									
35	B. Eligible applicants may include public housing authorities, non-profit									
36	organizations, for-profit organizations, local governments, public agencies, and public									
37	development authorities.									
38	C. Eligible beneficiaries must be the poor and infirm of King County. These									
39	persons are commonly recognized as households earning eighty percent or less of the									
40	county median income and persons or households with special needs.									

41	D. Credit enhancements are to be used to assist the development of mixed-									
42	income projects that add to the stock of workforce housing units in King County,									
43	including homeownership opportunities for eligible beneficiaries. Owned housing must									
44	remain affordable for subsequent buyers who are eligible beneficiaries or upon resale to									
45	an ineligible buyer the county shall recapture the subsidy provided by the credit									
46	enhancement. Rental projects must guarantee long term affordability to eligible									
47	beneficiaries. Eligible activities shall include new construction and acquisition and/or									
48	rehabilitation of existing housing when the final product will yield additional workforce									
49	housing units.									
50	E. Projects assisted through the credit enhancement program must be located in									
51	urban centers or within close proximity to transit hubs or corridors. Projects proposed to									
52	be sited elsewhere may be considered when there are unique opportunities to aid eligible									
53	beneficiaries. These projects shall nevertheless demonstrate access to employment,									
54	transportation and human services, and adequate infrastructure to support housing									
55	development.									
56	F. Applications for credit enhancements should be accepted year round to									
57	accommodate timely approval of final financial arrangements for projects. Proposed									
58	projects must detail the financial benefit of the credit enhancement over the life of the									
59	project and how that benefit will be realized by eligible beneficiaries residing in the									
60	project.									
61	G. All projects shall undergo rigorous internal county staff reviews by housing									
62	and community development, finance and business operations, and the prosecuting									
63	attorney review and underwriting for financial, legal and policy compliance. In addition,									

64	projects shall undergo external underwriting by the county's economic development
65	consultant and bond counsel when merited. Where needed, opinions from a bond rating
66	service shall be required. Credit enhancements shall be used to improve the credit
67	worthiness of the housing developer, but shall never be used as a sole source of credit
68	worthiness of an applicant. Developers and developer teams shall be competent,
69	experienced and financially stable. Minimum standards for developers and projects shall
70	be established by the executive.
71	H. Projects shall conform with applicable county requirements for contracting
72	services.
73	I. All contingent loan agreements resulting in a credit enhancement for a project
74	shall be structured to minimize the county's financial risk and shall ensure the county's
75	right to review all project records and direct corrective measures deemed necessary to
76	prevent financial instability, material or technical default. All agreements shall be
77	reviewed and approved by appropriate county staff from housing and community
78	development, finance and business operations, the prosecuting attorney, and risk
79	management and shall be reviewed by the county's economic development consultant
80	and bond counsel, as appropriate.
81	J. Projects receiving credit enhancements shall have the option to make a
82	payment in lieu of providing additional project affordability. The payment shall be
83	allocated to the housing opportunity fund for the sole purpose of funding development of
84	affordable low-income housing.
85	K. Projects may vary in financial risk to the county. While financial risks are to
86	be minimized, the county may extend credit enhancements where risks exist, but only if

87 the county has adequate financial reserves to cover county credit enhancement88 obligations.

SECTION 3. Ordinance 14269, Section 4, and K.C.C. 24.28.030 are each hereby 89 90 amended to read as follows: 91 **A.** The executive shall establish a credit enhancement reserve account within the 92 housing opportunity fund. Interest income generated by the reserve account shall be 93 retained in the reserve account to increase the amount of credit enhancement reserve 94 funds. Funds contained in the credit enhancement reserve account shall be used if, under 95 the terms of a contingent loan agreement, the county is obligated to make a loan to a 96 housing development that has received credit enhancement. 97 B. The executive is authorized to collect an application fee ((equal to)) between

0.2 and 0.4 percent of the amount of project debt that is credit enhanced. The application
fee shall be payable at the time that a contingent loan agreement is approved. The
proceeds of this fee shall be deposited in the credit enhancement reserved account. In
establishing the level of the application fee authorized in this section, the executive shall
give primary consideration to the costs incurred by the county for processing an
application for credit enhancement.

C. The credit enhancement reserve account shall not exceed an amount equal to one percent of the total outstanding credit enhanced project debt. Reserve account funds in excess of the required credit enhancement reserve shall be transferred to the housing opportunity fund, and used for program administrative costs.

108 <u>SECTION 5.</u> Ordinance 14269, Section 5, and K.C.C. 24.28.040 are each hereby
 109 amended to read as follows:

110	The executive is authorized to impose an annual monitoring fee ((of)) between
111	0.05 and 0.10 percent of the amount of project debt that is credit enhanced. The proceeds
112	of this fee shall be deposited in the $((H))$ housing $((\Theta))$ opportunity $((F))$ fund and used for
113	program administrative costs. In establishing the level of the annual monitoring fee
114	authorized in this section, the executive shall give primary consideration to the costs
115	incurred by the county for monitoring projects which have received credit enhancement
116	from the county.

117

Ordinance 16075 was introduced on 3/24/2008 and passed by the Metropolitan King County Council on 4/28/2008, by the following vote:

Yes: 8 - Ms. Patterson, Mr. Dunn, Ms. Lambert, Mr. von Reichbauer, Mr. Ferguson, Mr. Gossett, Mr. Phillips and Ms. Hague No: 0 Excused: 1 - Mr. Constantine

> KING COUNTY COUNCIL KING COUNTY, WASHINGTON

2008 MAY -7 RECEIVED ttendu Julia/Patterson, Chair , 2008.

ATTEST:

Anne Noris, Clerk of the Council APPROVED this  $(\rho \ day of \ M \ u \ , 2008.$ 

Ron Sims, County Executive

Attachments A. King County Credit Enhancement Program Activity, B. Projected Available Credit Enhancement Authority Based Upon Principal Reduction on Credit Enhancement Debt, C. Credit Enhancement Credit Committee Members

## Attachment A - King County Credit Enhancement Program Activity King County Affordable Housing Credit Enhancement Program Project Commitments

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Project Name, Location and Owner	Date of Commitment	Amount of Project Debt Provided Credit Enhancement	Value of Credit Enhancement	Total Units/ Affordable Units
Woodridge Park Apartments, Riverton Heights King County Housing Authority	May 1995*	\$4,860,000	\$420,000	201 units/ 9 with additional affordability
Windsor Heights Apartments, SeaTac King County Housing Authority	August 1998	\$10,650,000	\$425,000	327 units/ 75 units with additional affordability
Ellsworth House Apartments, Mercer Island St. Andrews Housing Group	October 1999	\$670,000	\$160,000	59 units/ 59 affordable
Overlake Transit Oriented Development, Redmond King County Housing Authority	July 2000	\$28,000,000	\$3,416,400	306 units/ 306 affordable
Eastwood Square Apts. Bellevue King County Housing Authority	October 2001	\$4,000,000	\$500,000	48 units/48 affordable
Greenbridge- Seola Crossing Phase White Center King County Housing Authority	April 2006	\$35,000,000	\$2,700,000	929 units/455 affordable
Greenbridge- Nia Apartments Phase White Center King County Housing Authority	April 2007	\$15,000,000	\$150,000	Same as Seola Crossing above
280 Clark Apartments Issaquah St. Andrews Housing Group	August 2007	\$3,000,000	\$200,000	38 units/38 units affordable

\*Approved prior to establishment of program

e Credit Enhancement Authority Based Upon	on Oredit Enhancement Debt
ed Available Cre	ncipal Reduction on Credit Enhancemen
Project	Princ

Outstanding Cummulative <u>Principal</u>		000 \$3,455,000	300 \$8,170,000	300 \$548,712	000 \$23,525,000	000 \$3,870,000	000 \$22,890,000	00 \$0	00 \$2,900,000		\$65,358,712 00		
	2010	\$130,000	\$260,000	\$15,000	\$50,000	\$45,000	\$8,055,000	\$15,000,000	\$35,000		\$23,590,000	\$41,261,288	\$34,831,288
	2009	\$125,000	\$250,000	\$14,300	\$50,000	\$45,000	\$4,055,000	\$0	\$35,000		\$4,574,300	\$17,671,288	\$11,241,288
	2008	\$120,000	\$240,000	\$13,614	\$50,000	\$40,000	0\$	\$0	\$30,000		\$493,614	\$13,096,988	\$6,666,988
	2007	\$115,000	\$230,000	\$12,932	\$50,000	\$40,000	\$0	\$0	\$0		\$447,932	\$12,603,374	\$6,173,374
	2006	\$110,000	\$215,000	\$12,283	\$0	\$40,000	\$0	÷			\$377,283	\$12,155,442	\$5,725,442
	2005	\$100,000	\$210,000	\$11,667	\$0	\$35,000					\$356,667	\$11,778,159	
	2004	\$95,000	\$200,000	\$11,322	\$0	\$35,000					\$341,322	\$11,421,492	
Principal Reduction	2003	\$90,000	\$190,000	\$10,664	\$0	\$35,000					\$325,664	\$11,080,170 \$11,421,492 \$11,778,159	
Principal	2002	\$85,000	\$180,000	\$10,045	\$9,525,000	\$5,000					\$9,805,045	\$10,754,506	
	2001	\$80,000	\$175,000	\$9,461							\$264,461	\$949,461 \$10,754	
	2000	\$80,000	\$170,000								\$250,000	\$685,000	
	Pre-2000	\$275,000	\$160,000								\$435,000	\$435,000	
Initial Credit Enhanced <u>Principal</u>		\$4,860,000	\$10,650,000	\$670,000	\$33,250,000	\$4,000,000	\$35,000,000	\$15,000,000	\$3,000,000	\$106,430,000			
Project		Woodridge Park	Windsor Heights	Ellsworth House	Overlake TOD	Eastwood Square	Greenbridge #1	Greenbridge #2	280 Clark Apts	Total Authority Used	Principal Reduction by Year	Cummulative Returned Authority	Remaining Authority

Attachment C - Credit Enhancement Credit Committee Members

Susan Duren, President, Washington Community Reinvestment Association

Patrick Howard, Founding Member, Evergreen Pacific Capital

Ron Lehr, Senior Vice-president, Wells Fargo Bank

Nigel Lewis, Senior Debt Analyst, Treasury Operations Section, Executive Services

Caroline McShane, Deputy Director, FBOD, Executive Services

Marty Lindley, Business Director, DCHS

To be named-Budget Supervisor, Office of Management and Budget.