



King County

Local Services

How can we serve you?

2019-B0173



King County
Department of Local Services
Economic Development Program

Hugo Garcia

Economic Development Program Manager

Economic Development Program Overview



CULTIVATING EQUITABLE
OPPORTUNITY



BUILDING COMMUNITY



PROVIDING TECHNICAL
ASSISTANCE



Make our presence known

- Met with 100+ business owners, managers, prospective entrepreneurs
- Mailed out new business welcome packet and toolkit
- Launched existing business survey
- Built relationships with top employers



If you want to know more about starting a business or growing your business, we have resources to help you find what you need across King County.

King County agency partner business programs include:

Business Development & Contracts
Small Business Accelerator

King County Library System
Business Plan & Legal Clinics
Market & Customer Research

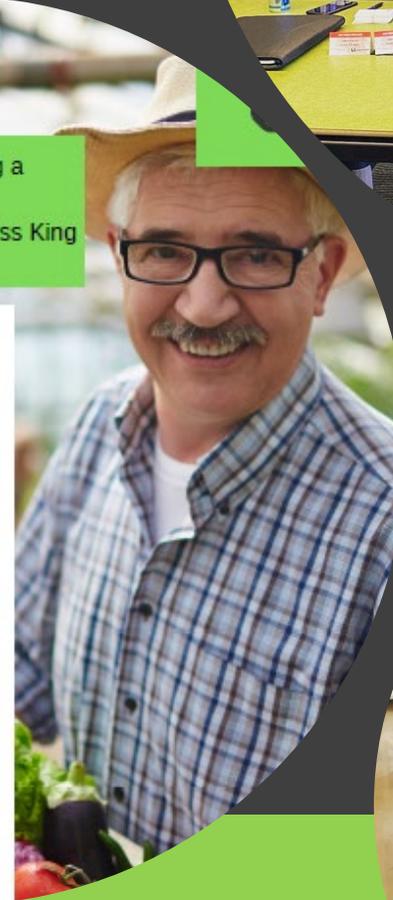
King County Metro
Business ORCA Programs

King County Local Services
Relocation and Expansion assistance

Contact us to learn more!

John Garcia

Program Manager



Cultivate an equitable, thriving, and resilient local economy

- Establish relationships with chambers of commerce, small business groups, community development associations, and business community leaders
- Build on relationships with top employers
- Develop CSA tailored home-based business workshop series
- Create workshop series on resisting business displacement



Encourage development opportunities in CSAs

- Partner with agriculture and forestry programs to support rural economic development
- Support subarea plan updates and land use development
- Create community/commercial developer and property owner forums
- Develop “What can I do with my property?” workshops



Improve public safety and create appealing streetscapes

- Business district visual improvements
- Identify and support chamber/business alliance development in each CSA
- Identify grant opportunities to promote business district improvement
- Develop partnerships to host local art in vacant retail space



Create jobs and opportunities

- Provide business relocation assistance service
- What's needed in order to do business in unincorporated King County
- Serve as technical assistance resource for business retention & expansion
- Create regional unincorporated King County site search tool
- Inventory King County and external resources



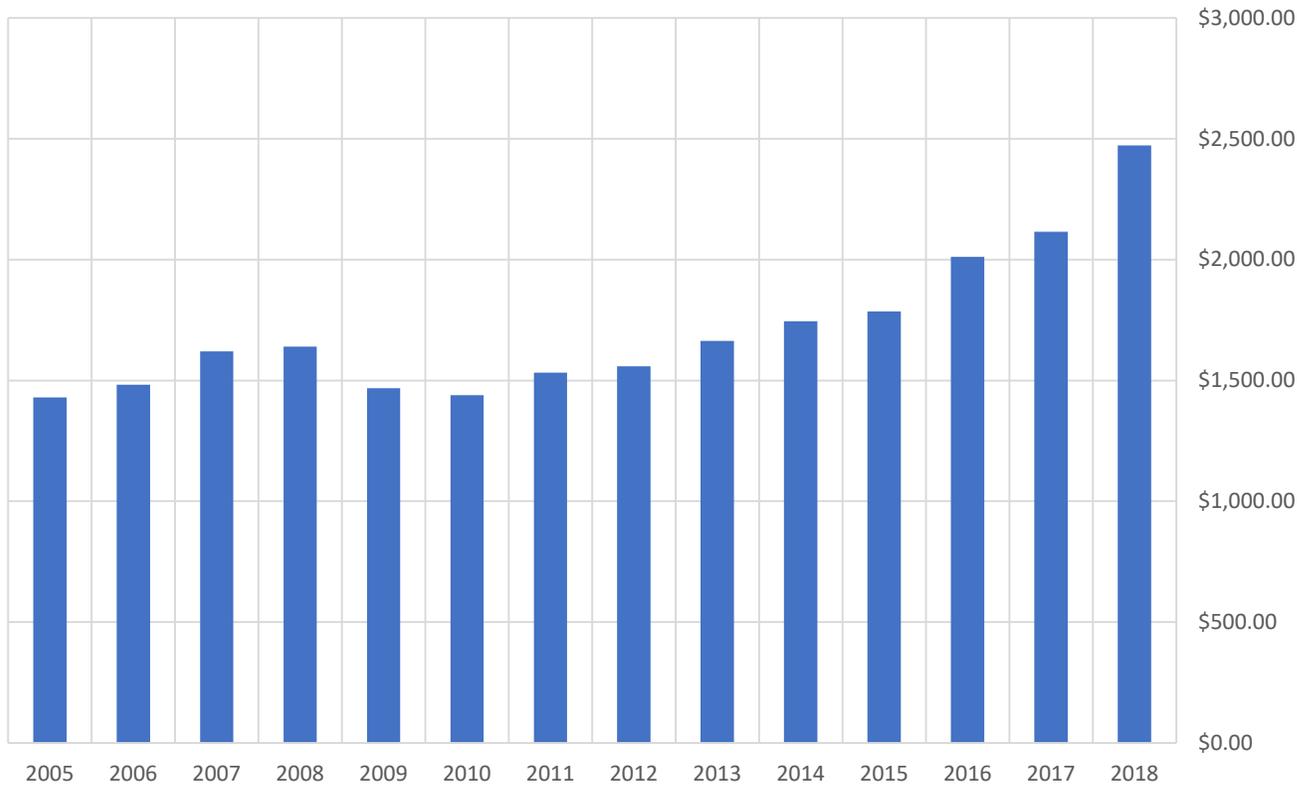
Ongoing Economic Development Projects

- Fall City Business District improvements
- Fairwood Gas Station Development
- Comunidad Vashon Business Pop Up Mercado
- Skyway coffee shop build out
- White Center Food Bank relocation & legacy business workshop
- Federal Opportunity Zones community project development
- King County Fair & Parks promotion



Monitoring economic indicators in unincorporated King County

Unincorporated Sales Tax Revenue (Millions)



PSRC 2018 Employment Estimates

(Rural & Urban)

Total Jobs 40,813 -- Total Workplaces 4,862

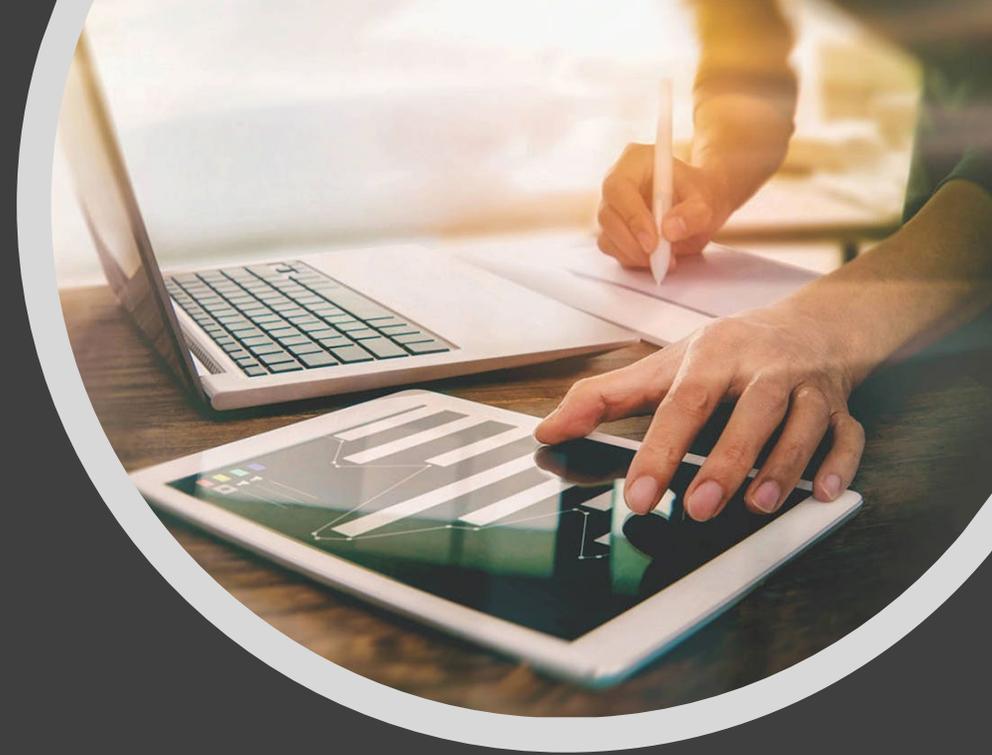
Total Rural UKC Jobs 22,548

Total Urban UKC Jobs 18,265

JOB SECTORS	RURAL	URBAN
Services	8,142	6,857
Construction Residential	5,157	2,244
Education	2,460	3,444
Government	2,122	1,556
Wholesale-Trans-Utilities	2,086	1,441
Retail	1,244	1,258
Manufacturing	980	1,189
Finance-Insurance-R/E	357	276

Business planning 2020

- Unincorporated King Economic Development Advisory Committee
- South King County Economic Development Equity Summit
- Broadband Study report analysis for rural economic development opportunities
- Help businesses identify loan and funding options



Thank you
Questions?



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