

12644

Attachment A

**King County Children's Health Initiative  
Donation Agreements and Commitment Letters**

Group Health Cooperative  
Washington Dental Service  
Community Health Plan of Washington  
Molina Healthcare of Washington  
Washington State Hospital Association  
Children's Hospital and Regional Medical Center  
Virginia Mason Medical Center  
Valley Medical Center  
W.K. Kellogg Foundation  
Robert Wood Johnson Foundation's Local Initiative Funding Partners  
United Way of King County  
First Choice Health  
OneHealthPort  
Providence Health & Services

**August 28, 2007 AMENDED**  
**Group Health Cooperative million dollar partnership fund for  
children's health coverage expansion in King County**

King County's Children's Health Access Task Force has developed an innovative and realistic strategy for universal coverage for low income children in King County. Group Health would like to partner with the County to turn the vision into reality, building off the additional advances made at the state level via SB 5093, the children's health legislation. Our shared objectives are to:

- Foster and support innovative outreach programs to assure eligible low income children are enrolled in effective health coverage programs;
- Implement this locally based model, designed to improve health outcomes for King County low income children by providing effective, coordinated health care, including preventive oral health with demonstrably high levels of quality and patient satisfaction;
- Encourage efforts to improve and streamline enrollment and administration to maximize resources,
- Identify and leverage private and public funding and partnership opportunities for a sustainable coverage expansion; and
- Help assure all children in Washington have quality, effective health care coverage by modeling new innovative pilot approaches to improve children's health in King County that will dovetail with the State's timeline, including but not limited to such things as best practices in outreach and linkage, oral health quality improvement and integration, mental health integration pilot programs, on-line enrollment and financial sponsorship.

All funds provided by Group Health Cooperative or the Group Health Foundation will be earmarked for planning or implementation support. The funds may be used to build or strengthen public/private partnership support, prepare financial, or operating plans and for needs associated with launching King County's Children's Health Initiative as outlined in King County Motion 12507...

Group Health's million dollar cash contribution will be structured and disbursed as follows:

\$400,000 upon:

- (1) King County Council's approval of at least \$1.0 million in dedicated county funding in 2007 for outreach and access activities as outlined in King County Motion 12507, Group Health's \$400,000 contribution is to be used for designing, planning and implementing innovative pilot projects in 2007, consistent with the terms stated above;
- (2) King County's indication of its good faith intention to commit at least \$1 million per year in 2007, 2008 and 2009 (\$3 million total over three years) in dedicated county funding towards implementation of the Children's Health Initiative, as reflected in the King County projected budgets for 2007-09.

(3) King County Executive Ron Sims' commitment to actively seek an additional \$2.0 million in partnership funding to meet the goals outlined above and to secure adequate community funding for the innovative pilot projects no later than September 30, 2007.

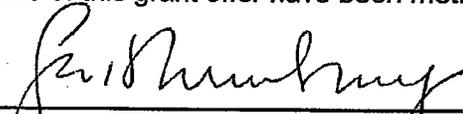
\$600,000 Group Health community challenge fund. Group Health will provide leadership level support for a partnership by establishing an additional \$600,000 Group Health community challenge fund. Group Health will raise its total contribution to \$1.0 million dollars (the original \$400,000, plus the \$600,000 community challenge fund) provided that in addition to meeting the terms outlined above:

(1) King County secures additional contribution commitments totaling not less than \$2.0 million from other public or private community partners on or before September 30, 2007; and

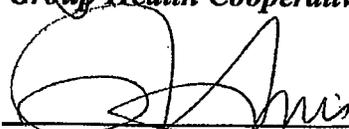
(2) King County makes a firm commitment to continued outreach and full implementation of the Children's Health Initiative including program evaluation as outlined in King County Motion 12507. Oversight of the innovative pilot projects will be provided by the Health Innovation Implementation Committee with a workplan for this committee to be created by September 2007 or not later than four months after securing the additional \$2.0 million contribution commitments from other public or private community partners.

If conditions are not met on or before September 30, 2007 as outlined above, Group Health reserves the right to redirect the earmarked \$600,000 to the Group Health Foundation children's coverage/access expansion grant fund available to fund other projects in the GHC service area. King County may submit a subsequent application for a grant from this competitive grant fund in the event of such a redirection.

All funds will be transferred directly to a designated fund for King County's Children's Health Initiative. The first installment of \$400,000 will be sent within 60 days of formalization of this agreement, and the balance of \$600,000 will be sent within 45 days of securing the \$2 million in additional contribution commitments, provided the other terms of this grant offer have been met.

  
\_\_\_\_\_  
*Scott Armstrong, President & CEO,  
Group Health Cooperative*

9/28/07  
*Date*

  
\_\_\_\_\_  
*Ron Sims, Executive, King County*

9-27-07  
*Date*

## **Washington Dental Service's Proposed Collaborative Pilot Program with King County**

**Purpose:** To facilitate the expansion of oral health coverage for underserved children in King County.

King County's Children's Health Access Task Force (the "Task Force") has developed a Children's Health Initiative (or "CHI") that includes innovative and realistic strategies for achieving universal health care coverage for low income children in King County. An integral part of the CHI strategy is the provision of dental services to improve the oral health of low income children in King County. Washington Dental Service, in keeping with its mission, would like to partner with King County to help make this strategy a reality.

Oral health objectives shared between Washington Dental Service and King County are to:

- Foster and support innovative outreach programs to assure eligible low income children are enrolled in effective oral health coverage programs;
- Implement an effective and efficient delivery model designed to improve oral health outcomes for low income children by providing effective, coordinated oral health care, including oral health prevention, with demonstrably high levels of quality and patient satisfaction;
- Develop an improved, streamlined enrollment process with reduced administrative burden to maximize resources;
- Act as a model for other private and public funding and partnership opportunities for sustainable health care coverage expansion; and
- Demonstrate the effectiveness of this new model at a County level, and as a model under which children in Washington can be assured access to quality, effective oral health care.

In light of recent developments in the State Children's Health Care Act (the "Act"), the number of low income children in King County covered for dental services is expected to increase. Under the Act as signed by Governor Gregoire in March 2007, the upper end of the eligibility range for coverage is raised to 250% of the federal poverty level in July 2007, and to 300% of the federal poverty level in January 2009, allowing for families above 300% FPL to buy in at full cost. The recommendation of the Task Force was to cover children up to 300% of the federal poverty level, which is of continuing importance since the new Act will leave an 18-month period during which many low income children in King County will not yet be eligible for dental coverage.

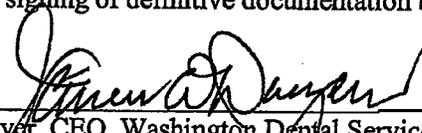
Washington Dental Service proposes to respond to the recommendations of the Task Force given the new State context by providing, in a collaborative pilot program with King County, \$1 million of "in-kind" services and coverage relating to provision of dental services to children in King County who are between 250% and 300% of the federal poverty level and development of a buy-in plan for families above 300% FPL who would be able to purchase this coverage at full cost. This pilot program and in-kind

contribution would help provide an effective demonstration of the program between now and 2009. The Washington Dental Service contribution to the pilot program will include, but not be limited to, the development of a dental coverage program, establishing a broad network for access to care, and reimbursement for services provided. Washington Dental Service will work with the King County Health Innovation Implementation Committee (the "Committee") to identify and enroll eligible children into this pilot low income dental program.

Washington Dental Service's commitment to contribute \$1 million of in-kind services and coverage as outlined above will be subject to satisfaction of the following conditions no later than September 30, 2007:

1. King County Council's approval of \$1.0 million in dedicated county funding in 2007 for the outreach and access component of the Children's Health Initiative, and of its good faith intention to commit at least an additional \$1.0 million per year in 2008 and 2009 (\$3.0 million total over three years) in dedicated county funding for continued outreach and full implementation of the Children's Health Initiative, including program evaluation, as outlined in King County Motion 12507.
2. King County's securing of additional contribution commitments totaling not less than \$2.0 million from other public or private community partners, to fund innovative pilot projects under the oversight of the Committee, including but not limited to pilot approaches to best practices in outreach and linkage, oral health quality improvement and integration, mental health integration, on-line enrollment and financial sponsorship. We understand that the work plan for the other innovative pilot projects that will be overseen by the Committee will be created and finalized no later than September 2007.

This document represents Washington Dental Service's good faith statement of its intentions, but is not meant to create any legally binding obligations, which will arise only upon signing of definitive documentation between the parties.

  
\_\_\_\_\_  
James Dwyer, CEO, Washington Dental Service

8/29, 2007  
Date

  
\_\_\_\_\_  
Ron Sims, Executive, King County

8-27, 2007  
Date

FEB 28 2007

RECEIVED  
KING COUNTY EXECUTIVE OFFICE  
TO: \_\_\_\_\_  
DUE DATE: \_\_\_\_\_  
AUTHOR: Darnell Dent  
SUBJECT: \_\_\_\_\_

**COMMUNITY HEALTH PLAN**  
of Washington

*Committed to your health.*

February 27, 2007

Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

ACTION  
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RESPONSE FOR EXEC. SIG.  
\_\_\_\_\_  
RESPOND FOR EXECUTIVE  
REVIEWED BY \_\_\_\_\_  
\_\_\_\_\_  
F.Y.I

Dear Mr. Sims,

Community Health Plan (CHP) wishes to thank you for your outstanding leadership and commitment to getting more children health insurance through the King County Children's Health Initiative.

CHP is interested in supporting the Children's Health Initiative given our mission and commitment to children in our communities. Our organization already contributes heavily to the goals of your initiative in the following manner:

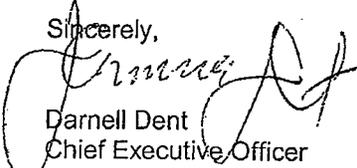
- CHP covers thousands of people each month in King County - over 12,000 Basic Health patients and about 27,000 Medicaid patients enrolled in CHP in King County (recent data).
- Six Community Health Centers (CHCs) in King County served 145,000 patients in 2005.
  - 81,000 (56%) were insured.
  - 64,000 (46%) were uninsured. This is a higher percentage of uninsured for King County CHCs than the system faces as a whole - overall, 35% of the state CHCs patients are uninsured.
  - In 2005 our CHC network served **about 75% of the uninsured children in King County**. That means we provided medical or dental care to about 11,000 of the County's 15,000 uninsured children.

Along with our already extensive support and resources dedicated to ensuring that children have access to necessary health care services, CHP and our Board wishes to support the King County Children's Health Initiative by contributing \$100,000 over two years; \$50,000 in 2007 and \$50,000 in 2008, to further the goals of the initiative. If the scope of the Initiative changes due to new legislation at the State level that address the same need, CHP wishes to be consulted prior to funds being expended.

Our Board also advised that several key contingencies for CHP's contribution include the need to be assured the initiative is sustainable over a long period of time and that other entities are requested to contribute in a manner that supports the initiative being expanded throughout the State.

Again, thank you for your leadership, and we look forward to working closely with you to further the goals of the King County Children's Health Initiative.

Sincerely,

  
Darnell Dent  
Chief Executive Officer



Molina Healthcare of Washington, Inc.  
P.O. Box 1469  
Bothell, WA 98041-1469  
425•424•1100 800•869•7175

May 14, 2007

Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

Dear Mr. Sims,

Thank you for your dedication to getting more children health care coverage and access to affordable health care through the King County Children's Health Initiative. I was honored to serve and represent Molina Healthcare on the Children's Health Access Task Force.

As a health plan whose mission is built upon providing quality care and accessible services to children in the State of Washington, Molina Healthcare would like to support the King County Children's Health Initiative by contributing \$100,000 over the next two years, with \$50,000 to be donated in 2007 and another \$50,000 to be donated in 2008.

Molina Healthcare's contribution is made with the understanding that Molina Healthcare will have a role in how Molina's contribution will be used; that the Children's Health Initiative is sustainable over a long period of time; and that King County seeks funds from other entities that support a state-wide expansion of the Children's Health Initiative.

Again, thank you for your leadership and the very valuable work of your organization. We look forward to working with you to further the goals of the King County Children's Health Initiative.

Sincerely,

Dale Ahlskog  
President

Washington  
State  
Hospital  
Association



September 25, 2007

The Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

Dear Mr. Sims:

Thank you for your leadership and dedication to getting more children health care coverage and access to affordable health care services through the King County Children's Health Initiative. The hospitals in King County have a time honored history of innovative and collaborative efforts working across public and private partnerships to improve the health and well-being of the children in King County.

We applaud your Initiative and were pleased to have participated on your Children's Health Access Task Force which was precedent to this effort. On behalf of the following individual hospitals, I am honored to communicate to you that each of the following five hospitals -- Harborview, University, Valley, Evergreen and Swedish -- has committed to contribute \$50,000 to this Initiative, \$25,000 in 2008 and in 2009. In addition, Northwest has committed to contribute \$40,000. Additional WSHA hospitals have agreed to contribute a total of \$20,000. I am pleased at this time to communicate this total collective commitment of \$310,000 in support of the King County Children's Health Initiative.

The hospitals are willing to participate on committees that are working to implement this effort. WSHA would be glad to coordinate any effort among the hospitals to accomplish this wonderful goal.

Sincerely,

Leo Greenawalt  
President and CEO

300 Elliott Avenue West  
Suite 300  
Seattle, WA 98119-4118  
Phone 206-281-7211  
Fax 206-283-6122  
[www.wsha.org](http://www.wsha.org)

# Children's

Hospital & Regional Medical Center

Thomas N. Hansen, M.D.  
Chief Executive Officer

---

4800 Sand Point Way NE  
P.O. Box 5371 MS/T-0111  
Seattle, WA 98105-0371  
(206) 987-2001

September 13, 2007

King County Executive Ron Sims  
King County Executive's Office  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

Dear Executive Sims,

Children's Hospital is pleased to contribute \$200,000 over a two year period to help support the King County Children's Health. We applaud your leadership in forming the Children's Health Access Task Force, the King County Council in funding this new program to improve the health of children in King County, and Group Health Cooperative for stepping forward with their generous community challenge grant.

We look forward to our continuing work with you and other funding partners, including the Washington Dental Service, the Community Health Plan of Washington, and others, to ensure that every child in King County is enrolled in health care coverage, has a medical home and appropriate access to the care they need, including oral health, mental health and specialty care.

Sincerely,



Thomas N. Hansen, M.D.  
Chief Executive Officer

Gary S. Kaplan, M.D.  
Chairman and CEO

VIRGINIA  
MASON

Medical Center

September 26, 2007

The Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

OCT 01 2007

RECEIVED \_\_\_\_\_  
KING COUNTY EXECUTIVE OFFICE  
TO: RA  
DUE DATE: \_\_\_\_\_  
AUTHOR: Kaplan  
SUBJECT: \_\_\_\_\_  
ACBCH  
\_\_\_\_\_  
\_\_\_\_\_  
REVIEWED BY: \_\_\_\_\_  
EYI

Dear Executive Sims,

As you know, since our beginnings in 1920, Virginia Mason Medical Center has had a rich tradition of community involvement. Today, Virginia Mason has one of the largest pediatric practices in our area. The health of our children is an important ingredient in the vitality of our community.

Virginia Mason Medical Center is honored to support the King County Children's Health Initiative. Enclosed please find a check in the amount of \$33,000.00, Virginia Mason's contribution to this important effort.

Thank you for your part in this important initiative on behalf of the children and families of our county.

Sincerely,



Gary S. Kaplan, MD  
Chairman and CEO



Donna L. Smith, MD  
Chief of Pediatrics  
Chief of Hospital Medical Services

1100 Ninth Avenue, C1-CEO  
P.O. Box 900  
Seattle, WA 98111-0900  
Telephone: (206) 223-6955  
Fax: (206) 625-7190



September 26, 2007

Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

Dear Executive Sims,

Thank you for your leadership and dedication to getting more children health care coverage and access to affordable health care through the King County Children's Health Initiative. We appreciate that Rachel Quinn and Lisa Podell were able to attend our Board of Commissioners meeting on August 20, 2007 and provide our Board and executive team with impressive information about the history and goals of the Children's Health Initiative.

Based on the information provided about this important program and our Board's consistent focus on improvement of access of healthcare to all residents, certainly including children throughout our community, the Board voted unanimously to support the King County Children's Health Initiative by contributing \$25,000 in 2008 and \$25,000 in 2009 to the Initiative. The Board further instructed me and my executive team to work to identify additional collaborative ways in which Valley Medical Center and King County can work together to ensure the goals of this Initiative are achieved for our community.

Again, thank you for your leadership and we look forward to working with you to further the goals of the King County Children's Health Initiative.

Sincerely,

Rich Roodman  
CEO

September 20, 2007

Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

Dear Mr. Sims:

We are pleased to hear of your leadership in addressing the problems of low-income uninsured children in King County, Washington through the King County Children's Health Initiative. As you know, the W.K. Kellogg Foundation has been supporting the Kids Get Care model, improved linkage between medical practices and community agencies and evaluation activities since February 2007 through a \$148,800 grant (#P0124552).

The W.K. Kellogg Foundation has long been involved in creative public/private partnerships to improve children's health and is delighted that our foundation and your county fundraising initiative can mutually support each other to improve the health of children in King County. We support your efforts to raise local matching funds for improving children's health in King County through the Children's Health Initiative.

Again, we applaud your leadership and look forward to great results from this opportunity to further the goals and contribute to the success of the King County Children's Health Initiative.

Sincerely,



Albert K. Yee, MD, MPH  
Program Director  
Health

**WK.KELLOGG  
FOUNDATION**

One Michigan  
Avenue East  
Battle Creek, MI  
49017-4058  
USA  
269-968-1611  
TDD on site  
Facsimile: 269-968-0413  
[www.wkcf.org](http://www.wkcf.org)

*To help people  
help themselves  
through the practical  
application of knowledge  
and resources to improve  
their quality of life and  
that of future generations*



## Local Initiative Funding Partners

Supporting Innovation in Health and Health Care Through Funding Partnerships

Phone: 609.275.4128 ▪ Fax: 609.419.0689 ▪ www.lifp.org ▪ 760 Alexander Road ▪ P.O. Box 1 ▪ Princeton, NJ 08543

September 17, 2007

Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

Dear Mr. Sims,

We are pleased to know of your leadership in addressing the plight of low income uninsured children in King County through the King County Children's Health Initiative. As you may know, for the past three years, the Robert Wood Johnson Foundation's (RWJF) Local Initiative Funding Partners program has supported a creative dental program of Public Health – Seattle & King County in South King County called "SeaTac Smiles." The project has been consistent in meeting their objectives.

We are delighted that approximately \$61,000 of a fourth year extension of their RWJF grant will be used to connect the innovative dental pilot of your Children's Initiative to dovetail with the SeaTac Smiles Program. Local Initiatives supports and encourages creative partnerships such as this and we are pleased that we can mutually support the project leadership's efforts to improve the health of children in King County.

We look forward to great results from this synergistic opportunity to further the goals of both the King County Children's Health Initiative and the SeaTac Smiles project.

Sincerely,

Pauline M. Seitz  
Director



United Way of King County

CHOOSE THE WAY.

EXECUTIVE COMMITTEE

Dan Brettler  
Board Chair  
Norman B. Rice  
Board Chair-Elect  
Secretary  
Eric M. Markell  
Chair, Audit Committee

Dr. Michael Bisesi  
Chair, Community Building  
Committee  
Sheryl A. Hildebrand  
Treasurer  
Chair, Finance Committee  
Sandra E. Madala Ph.D.  
Past Board Chair  
Chair, Governance Committee

John Stanton  
2007 Campaign Chair  
Gordon A. McHenry Jr.  
At Large Member  
Neil L. McReynolds  
At Large Member  
Jon Fine  
President & CEO

CAMPAIGN LEADERSHIP

John Stanton  
Chair  
2007 Community  
Campaign  
Paul Etsekson  
Nancy Etsekson  
Co-Chairs  
Alexis de Tocqueville Society

Jeffrey H. Brotman  
John Rudolf  
Co-Chairs  
Million Dollar Roundtable  
William H. Neukom  
Chair  
Gates Challenge  
Endowment

September 27, 2007

Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

Dear Mr. Sims,

Thank you for your leadership in addressing the plight of low income uninsured children in King County through the King County Children's Health Initiative. United Way of King County has long been involved in partnerships to improve the health and wellbeing of the children in King County and we applaud your engagement in this effort.

Along with our support of these efforts we are pleased to also offer a pledge to contribute \$20,000 in 2008 and \$20,000 in 2009 to help to further the goals of the Initiative. This pledge is contingent upon the success of our fundraising efforts in those years and final approval from our volunteer councils and Board.

Again, thank you for your leadership and we look forward to working with you to further the goals of the King County Children's Health Initiative.

Sincerely,

Jon Fine  
President & CEO

cc: Leo Greenawalt

RECEIVED SEP 28 2007

KING COUNTY EXECUTIVE OFFICE

DATE: \_\_\_\_\_

BY: *Jon Fine*

CT: \_\_\_\_\_

ACTION

RESPONSE FOR \_\_\_\_\_ SG.

RESPOND FOR EXECUTIVE

REVIEWED BY \_\_\_\_\_

F. 1

**First Choice Health.**<sup>™</sup>

Healthy Employees. Healthy Companies.™

September 17, 2007

The Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

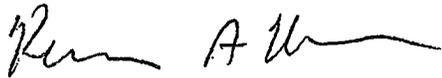
Dear Executive Sims:

Thank you for your leadership on health care issues in King County and for your creative efforts with the King County Children's Health Initiative to provide more children with health care coverage and access to affordable health care services. First Choice Health has long been involved in partnerships to improve the health and wellbeing of the children in King County.

We applaud your Initiative and are pleased to be able to support the King County Children's Health Initiative by committing to contribute \$5,000 in 2008 to further the goals of the Initiative.

Again, thank you for your leadership and we look forward to working with you to further the goals of the King County Children's Health Initiative.

Sincerely,



Kenneth A. Hamm  
President & CEO

September 27, 2007

The Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

Dear Mr. Sims,

OneHealthPort is pleased to support the King County Children's Health Initiative. We appreciate your leadership in addressing the plight of low income uninsured children in King County through this innovative effort.

OneHealthPort is owned by local health care organizations that are committed to improving the performance of the local health system. While our work lies primarily in the health information technology arena, we know that improving the health status of children is a shared responsibility for all members of our community. To this end, on behalf of our Board, I am pleased to pledge \$1,500 in 2008 to support the good work of the King County Children's Health Initiative.

We look forward to working with you and others to further the goals of the Initiative in the years ahead. Thank you for your continued work on behalf of children's health in King County.

Sincerely yours,



Richard D. Rubin  
President & CEO

Regional Services  
2001 Lind Avenue SW  
Renton, WA 98057-3303

RECEIVED  
SEP 19 700/

KING COUNTY EXECUTIVE + PROVIDENCE  
Health & Services  
Washington/Montana

September 17, 2007

Honorable Ron Sims  
King County Executive  
701 Fifth Avenue, Suite 3210  
Seattle, WA 98104

RECEIVED  
KING COUNTY EXECUTIVE OFFICE  
TO: [Signature]  
DUE DATE: \_\_\_\_\_  
AUTHOR: \_\_\_\_\_  
SUBJECT: \_\_\_\_\_  
ACTION  
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RESPONSE FOR EXEC. SIG.  
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RESPOND FOR EXECUTIVE  
REVIEWED BY \_\_\_\_\_  
F.Y.I.

Dear Mr. Sims,

Thank you for your leadership in addressing the plight of low income uninsured children in King County through the King County Children's Health Initiative. As you know Providence has a valued and honored past in serving those in need in King County. We have long been involved in caring partnerships such as this and that is why we are pleased to have been able to contribute \$1,000 in 2007 toward this effort.

We look forward to participating on committees that are working to implement this effort and suggest contacting Sandi Enloe at 425-254-5328 to facilitate this.

Again, thank you for your leadership and we look forward to working with you to further the goals of the King County Children's Health Initiative.

Sincerely,

*Susanne Hartung*

Susanne Hartung, SP  
Regional Director of Mission and Ethics  
Providence Health & Services  
Washington/Montana Region