Appraisal of

Dexter Horton Building 710 2nd Ave Seattle, Washington 98104



McKee Appraisal Real Estate Services & Consulting, Inc. Seattle, Washington

Appraisal of Dexter Horton Building

Appraisal of Real Property: Office building

Location:

710 2nd Ave Seattle, Washington 98104

Effective Date of Appraisal: February 14, 2024 – Market Value

Prepared for:

King County

Appraised by:

Bates McKee, MAI, CRE Matthew Lange

McKee Appraisal Real Estate | Consulting

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Reference 44001



February 15, 2024

Chrissy DiJulio Associate Director CBRE Property Management *On behalf of King County*

Property Name: Address:

Description: Specification: McKee Appraisal Reference **Dexter Horton Building** 710 2nd Ave Seattle, WA 98104 *Appraisal of Real property – 15-story office building King County Parcel No. 093900-0260* 44001

Dear Ms. DiJulio:

We have prepared the attached appraisal report for the subject property. The subject consists of a 15-story office building that is 59% leased.

The purpose of this appraisal is to estimate the As Is Market Value of the leased fee interest in the property as of February 1, 2024. This appraisal models the King County expansion plan (bringing King County occupancy to about 32% of total building area compared to current 27% occupancy), and the other tenants and leases encumbering the property.

The accompanying appraisal report has been prepared in conformity with the Uniform Standards of Professional Appraisal Practice (USPAP). This appraisal has been prepared in conformity with the requirements of the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute, and is subject to the Assumptions, Certification & Limiting Conditions contained in this report, as well as specific assumptions contained herein. As a result of our investigation and analysis, our conclusions are:

Description	Date of Value	Value
Market Value – As Is	February 1, 2024	\$46,000,000

The value estimates are commensurate with a reasonable exposure and marketing time of twelve months.

Respectfully submitted,

Bates McKee, MAI, CRE WA State-Certified General Real Estate Appraiser (1100228)

Matthew Lange, Appraiser

WA State-Certified General Real Estate Appraiser (1101679)

Certification

I certify that, to the best of my knowledge and belief

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions, and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and no personal interest with respect to the parties involved.
- McKee Appraisal has not performed appraisal services regarding the property that is the subject of this report within the three-year period immediately preceding acceptance of this assignment.
- I have no bias with respect to the property that is the subject of this report or to the parties involved with this assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value opinion, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to the intended use of this appraisal.
- My analyses, opinions, and conclusions were developed, and this report has been prepared, in conformity with the Uniform Standards of Professional Appraisal Practice.
- Matthew Lange and Bates McKee have personally inspected the property that is the subject of this report.
- No one provided significant real property appraisal assistance to the person signing this certification.
- My reported analyses, opinions and conclusions were developed, and this Report complies with, the Code of Professional Ethics and Standards of Valuation Practice of the Appraisal Institute.
- The use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- As of the date of this report, Bates McKee has completed the continuing education program for Designated Members of the Appraisal Institute.
- As of the date of this report, Matthew Lange has completed the Standards and Ethics Education Requirements for Practicing Affiliates of the Appraisal Institute.

Bates McKee, MAI, CRE WA State-Certified General Real Estate Appraiser (1100228)

Matthew Lange, Appraiser WA State-Certified General Real Estate Appraiser (1101679)

McKee Appraisal Real Estate Services & Consulting, Inc.

Ordinary Assumptions and Limiting Conditions

The attached report may only be used or reviewed in its entirety. No individual pages, portions, analyses or conclusions may be separated from the complete report or verbally disseminated without transmittal of the entire report. This appraisal is intended for use only by the client and intended users specifically identified in the report, and may not be transferred to any other party without the specific written permission of McKee Appraisal, Inc. Certain aspects of the report (including analysis methodology, spreadsheets, textual formatting and content) are considered the exclusive intellectual property of McKee Appraisal, Inc. All rights are reserved.

The following Ordinary Assumptions and Limiting Conditions are supplemented by additional extraordinary assumptions and limiting conditions identified in the report.

It is assumed that there have been no substantial changes to the property between the date of our inspection or most recent investigation and the date of the report.

It is assumed that there are no hidden or unapparent conditions of the property, subsoil, structures, or environment (including asbestos, formaldehyde, radon, soil contamination, structural conditions, legal compliance including zoning and Americans With Disabilities Act compliance, title or legal conditions, mineral or other valuable conditions or rights, or unknown soils, hydrological, or environmental factors) that render it more or less valuable. We have no expertise in any of these areas, and we specifically counsel the client to perform additional investigation by qualified experts. No responsibility is assumed for such conditions or for arranging studies to discover them.

The liability of McKee Appraisal, Inc. and its employees is limited to the client only.

The value conclusions are the result of integration of the entire appraisal process, including multiple methodologies, approaches and analyses. Any specific errors or omissions may or may not change the value conclusions.

The appraiser is not required to provide further appraisal services, give further consultation, testimony or attendance in court by reason of this appraisal unless specific arrangements have been previously made.

The information furnished by others is believed to be reliable, but no warranty is given for its accuracy.

The forecasts, projections and estimates contained in this report are based on current market conditions, anticipated short-term supply and demand factors, and a stable economy. These forecasts are, therefore, subject to changes with future conditions which are unknown at the date of appraisal. We assume that future conditions are as anticipated by the markets and as discussed in the report, and any future projections or values are predicated on this assumption. The analyses and conclusions are valid only as of the date of transmittal of the report.

The appraiser has made no survey of the property and assumes no responsibility in connection with such matters. Any sketch or identified survey of the property included in this report is only for the purpose of assisting the reader to visualize the property.

No responsibility is assumed for the legal description or for matters including legal or title considerations. The property is appraised free and clear of any or all liens or encumbrances, unless otherwise stated. Title to the property is assumed to be good and marketable.

Responsible ownership and competent management are assumed.

The allocation of total value to land, buildings, or any fractional part or interest as shown in this report, is invalidated if used separately or in conjunction with any other appraisal.

RESTRICTION UPON DISCLOSURE & USE:

This appraisal is intended for use only by the client and intended users specifically identified in the report, and may not be transmitted or communicated to any other party without the specific written permission of McKee Appraisal, Inc. Disclosure of the contents of this appraisal report is governed by the By-Laws & Regulations of the Appraisal Institute. Neither all nor any part of the contents of this report (especially any conclusions as to value, the identity of the appraiser or the firm with which (s)he is connected, or any reference to the Appraisal Institute or to the MAI designation) shall be disseminated to the public through advertising media, public relations media, news media, sales media or any other public means of communication without the prior written consent and approval of the signatories. No part of this report or any of the conclusions may be included in any offering statement, memorandum, prospectus or registration without the prior written consent of the appraiser.

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Name of Subject Property	Dexter Horton Building				
Address	710 2ndAve Seattle, Washington 98104				
King County Parcel No.	093900-0260				
Property Description	15-story office building				
Detailed Description and Status	 328,504 sf - Total rentable building area (+ 8,068 sf of additional storage area) King County currently occupies 27% of the property and will expand into 17,249 sf on the 7th and 9th floors, bringing their occupancy to about 32% of total building area. There is 41% vacancy (on 9 different floors). The remainder is 27% leased to 9 different tenants, with 20% of this space expiring by the end of 2026. 				
Highest and Best Use	Continued use of improvements				
Valuation Premise	Leased Fee Estate				
Valuation Approaches	We have used the Sale Comparison Approach, and Income Approach. Final valuation is based upon a reconciliation of the approaches.				
Value Indications	Sale Comparison Approach Value Range: \$36,000,000 - \$43,000,000 Income Approach Value Range: \$46,000,000 - \$52,000,000				

Summary of Important Conclusions

Final Value Conclusion

Description	Date of Value	Value
Market Value	February 1, 2024	\$46,000,000

Comments

The subject of this appraisal is the Dexter Horton Building, a 15-story office building in downtown Seattle. The subject was originally designed as the first bank in Seattle. It was designated as a historic landmark in 1993 and received historic tax credit discounts in 2004. It served as municipal offices from the 1970's to early 2000's and was restored in 2002. The property contains mostly office space with some small ground level retail area. The property has a 99 walk score and 100 transit score, with a location one block from a light rail station and four blocks from the ferry terminal. Interstate 5 freeway access is three blocks east.

King County currently occupies 27% of the property and will be expanding into 17,249 sf on the 7th and 9th floors, bringing their occupancy to about 32% of total building area. The remainder is 27% leased to 9 different tenants, with 20% of this space expiring by the end of 2026. The vacancy rate is 41% (within 9 different floors).

The property mortgage loan was recently offered for sale, apparently prompted by the lender ING. We understand there is now a purchase and sale agreement for the property with the primary occupant King County as the potential buyer. In conjunction with the transaction, we understand that a Property Condition Assessment (PCA) report is being completed, and have been preliminarily informed that there are no anticipated significant issues or outstanding capital costs required for the subject in the near term. This finding is consistent with our visual inspection and with the reporting in the debt offering memorandum that the building has undergone substantial upgrades and capital expenditures over the years, with about \$21 million in building improvements plus nearly \$40 million in tenant improvements expended since 2000.

We estimate the market value of the property based on the Sale Comparison Approach and Income Approach. The office market is currently in poor condition as a result of decreased occupancy and demand, catalyzed by the advent of Covid. There have been very few recent transactions of similar properties, as buyers have little certainty about near term prospects and sellers have not been willing to sell at bargain prices far declined from recent peak values, leaving a wide "bid/ask spread" and little price discovery. We examined and adjusted sales of other office properties (including the reported potential price for the subject) to arrive at a range of value indicated by the Sale Comparison Approach, concluding to a range of \$110/sf - \$130/sf (far below the most recent purchase price for the subject of \$151 million five years ago, or \$460/sf). In the Income Approach, we prepared a discounted cash flow analysis utilizing Argus modeling software. This model incorporated a wide range of information including existing lease terms, market rent, leasing commissions, TI allowances, and expected rates of return. We also employed direct capitalization analysis. Both approaches provided fairly similar indications.

In the end we considered the indications of both approaches, with more weight placed on the Income Approach, which incorporates the most specific and reliable information, and is the most typical approach employed by purchasers in this market.

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Aerial Photograph



Subject Photographs



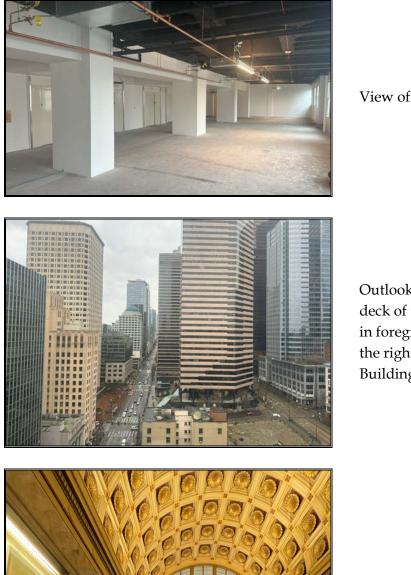
Subject frontage along 3rd Ave. There is a tenant entrance from this street, and a coffee shop tenant.



View of subject frontage along 2nd Ave and main tenant lobby entrance (corner of 2nd Ave and Cherry Street).

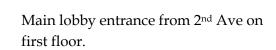


Photo facing west along Cherry Street.



View of upper floor shell vacant space.

Outlooks facing north from the rooftop deck of the building. Wells Fargo Tower in foreground, Fourth and Madison to the right. Immediately left are the Norton Building and Exchange Building.







Interior of second floor common area and adjacent Coffee shop.



View of King County space on the second floor and mezzanine.



Outlooks facing south.



Outlooks facing southeast.

Outlooks through one of three light wells, photo facing south. Courtyard Hotel in the background, with views of Smith Tower.



View of tenant space





Common area hallway.

View of vacant shell space on the $4^{\mbox{\tiny th}}$ floor.



View of A+Partners space. Tenant will be vacating their 6,000 sf space in 2024 upon lease expiration.



View of operable windows and outlooks facing light well.



View of typical tenant buildout in Collins Woerman space, a mix of private office and open area.



View of typical office/conference tenant build-out with view exposure.

Appraisal Description

Identity of Property

The address of the subject property is 710 2nd Ave, Seattle, WA 98104.

Legal Description

The property may be referenced as parcel number 093900-0260.

Title Report: Easements and Encumbrances

We have not been provided with a title report for the subject property. We understand there is an easement for access rights beneath a portion of the subject property and the public sidewalk area. We are not aware of any payments for this right and do not believe there is a value impact. We assume that there are no other easements or other restrictions which encumber the property to a degree that the value would be impaired. The building is designated as a Landmark by Seattle, and subject to a historic preservation ordinance (copied in the Addenda). The entire exterior, and Second and Third Avenue lobbies are preserved.

Purpose of Appraisal

The purpose of this appraisal is to estimate the Market Value of the subject property. The following definition of Market Value is found under Advisory Opinion 22 (AO-22) in <u>The Uniform</u> <u>Standards of Professional Appraisal Practice</u>, 2024 Edition, Page 60:

Market value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition are the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

(1) Buyer and seller are typically motivated;

(2) Both parties are well informed or well advised, and acting in what they consider their own best interests;

(3) A reasonable time is allowed for exposure in the open market;

(4) Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and

(5) The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

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This definition is consistent with the Code of Federal Regulations, Title 12, Part 34, Subpart C, 34.42(g), August 24, 1990, and updated January 1, 2000.

Client and Intended Users

The client and Intended User is King County (with CBRE facilitating on their behalf).

Intended Use of Appraisal

The intended use is for a potential purchase.

Property Interest Appraised

This is an appraisal of the leased fee estate.

Unavailability of Information

We have not been provided with various expert information which may be relevant to the valuation such as Property Condition Assessment report, environmental report, surveys, structural, geologic, or critical area reports. We have not reviewed a title report, or any report relating to other legal or compliance issues. We are not experts in any of these areas, and we rely on the technical reports of qualified experts when available. Please refer to the following extraordinary assumption relating to these issues.

Extraordinary Assumptions and Hypothetical Conditions

This appraisal is subject to the Ordinary Assumptions and Limiting Conditions found at the beginning of this report. In addition, the following extraordinary assumptions and hypothetical conditions may have affected the assignment results.

Considering the unavailability of information (including those items discussed above) and considering that our inspection was of selected portions of the subject property only and not of all portions, we assume as an extraordinary assumption that there are no unapparent conditions which affect the value or utility of the property.

Scope of Work

The scope of this appraisal assignment is consistent with the client Agreement. In the course of this assignment, the portions of the interior and exterior of the subject property were inspected. We researched the subject by analyzing various information from public records as well as information provided by the owner. We researched trends and public information about the neighborhood and the market for office properties. We have reviewed a current rent roll, income and expense reports, and several newer leases. We have surveyed several properties which are considered to be direct competitors for the subject to analyze competitive market rents and market parameters.

We have used the Sale Comparison Approach and Income Approach to value the property. For the Sale Comparison Approach, we researched office transactions of buildings with similar locational, market, and income characteristics, and we have adjusted these comparisons. This included analysis of the pending subject sale. For the Income Approach, we have analyzed historic rent, income, and expense characteristics for the subject property. We have evaluated rental rates of comparable properties in our analysis of the subject and discount parameters. We have considered and modeled the planned lease expansion at the subject. Utilizing the historic and market data, we have made projections for the subject improvements and incorporated these into a Discounted Cash Flow analysis. We have also considered indications from a Direct Capitalization analysis.

Competency

We are competent to appraise the subject property. We have considerable experience in the analysis and valuation of complex income-producing properties. We have recently appraised several other similar class office buildings in Seattle and have extensive knowledge of the local and regional market. We have previously appraised the subject property, most recently in 2013. Please refer to the Scope of Work, the Appraisers' Qualifications and Experience data in the Addenda, and the research and presentation embodied in this report for verification of our competency.

Ownership of Property

Per King County records, the current owner of the property is 710 Second Ave WA Owner LLC.

History and Current Status of Property

The subject was originally designed by John Graham and constructed in 1924 for the Dexter Horton National Bank, the first bank in Seattle. After a merger it became the headquarters for Seafirst Bank until 1969. It was designated as a historic landmark in 1993 and received historic tax credit discounts in 2004. It served as municipal offices from the 1970's to early 2000's and was restored in 2002. The property is today about 59% leased (including the King County expansion of 17,249 sf). The largest tenant is King County, with their largest lease of 86,998 sf extending through February 2028.

3-Year Sales and Other Transfer History

The property has not transacted in the last 3 years. We are aware of a current pending purchase of the property for a reported price of \$36,640,000. It is our understanding that the property effectively went to market around October 2023, and is currently contracted to the prospective buyer, King County. The seller was seeking a prospective buyer that was able and willing to make a quick and reliable close on the property. Thus, the property did not receive a typical marketing period with limited price discovery or multiparty auction procedures. Additional discussion and analysis is contained in the Sale Comparison Approach.

Exposure Time and Marketing Time

The value conclusions in this report are as of the effective dates of this appraisal, and assume that a "reasonable exposure time" has preceded those effective dates; the value conclusions are consistent with expected transaction on the effective date of the appraisal after prior exposure. The "marketing time" is that period which would be expected to be incurred to market the property in the current environment as of the date of the appraisal report, with the marketing to occur subsequently. Thus, the value conclusion is not necessarily the subsequent value that would be anticipated for transaction of the property after future marketing.

There has been very little transaction data the past two years, but the marketing of the current subject property was significantly shorter than a typical marketing period in the current market (estimated at twelve months).

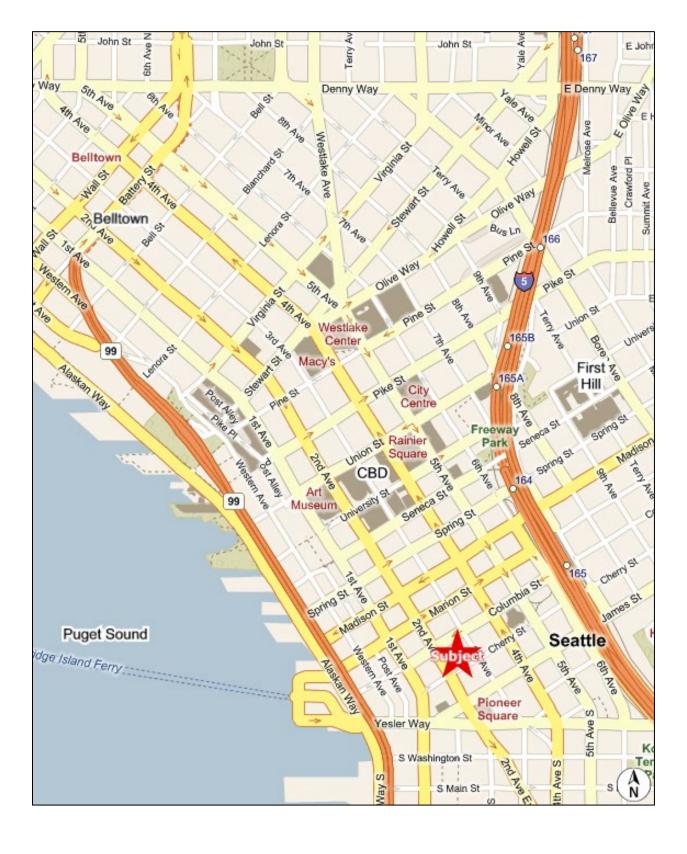
Building Strengths

- Competitive rental rate structure relative to more expensive office towers.
- Good income stream from anchor credit tenant (King County leases 32%).
- Substantial past 20-Year capital expenditure investment in property (summary included herein), with upgraded and functional building systems.
- Small floor plates and depths with extensive windows, potentially appropriate for residential conversion.

Building Weaknesses:

- No parking
- Downtown fringe location on edge of financial district (area with less retail/street activity)
- Older age of the improvements, with historic preservation controls.
- Near term rollover within next 2.5 years of 19% of the rentable space.
- 41% vacancy, with high required capital costs to lease-up

After consideration of various factors, we conclude that a reasonable average exposure time and marketing time for the subject property would be twelve months, and the value conclusions of this report are consistent with that period.



Neighborhood Description

Neighborhood Description

Regional Overview

The Seattle Metropolitan area is in the middle of a 5-county area often referred to as the Central Puget Sound Region. The Seattle Metropolitan Area consists of King, Pierce, and Snohomish counties. With a population of over 3 million, this is the 15th largest metropolitan area in the United States. The geographic nature of the tri-county area consists of a variety of terrain between the Puget Sound to the west and the Cascade Mountain range to the east. Significant development within the area is primarily focused along the western edge closer to Puget Sound and has spread approximately ten to thirty miles east depending on the area. In-place growth management laws are expected to continue to keep additional eastward development limited and intensify development within previously developed areas. The Seattle Metropolitan Area is home to a variety of firms large and small, including Amazon, Microsoft, Boeing, Costco, Expedia, T-Mobile, and others.

Neighborhood Description

The subject is in the south portion of the Financial District of the Seattle Central Business District. The CBD is located west of I-5 and east of Alaskan Way, which runs along the Seattle waterfront. The south boundary of the CBD is at about Yesler Way, and the northern boundary is at about Stewart Street. Both the north and south boundaries are somewhat arbitrary, since the separation between Pioneer Square to the south and the remainder of the Denny Regrade to the north has gradually been blurred with new construction and renovations. The Downtown Seattle area also generally includes the Lake Union area north of the Denny Regrade, and the International District east of Pioneer Square. The CBD is defined by both geographic constraints and the underlying zoning which allows the highest potential FAR of anywhere in the region.

Neighborhood Access

Metro bus service in the CBD core area is plentiful, which further facilitates pedestrian transportation in the area. According to Metro, the Seattle CBD has one of the highest commuter transportation ratios of any western city. This is a result of the strong Park & Ride program. Pedestrian access to and within the CBD is good; however, it is somewhat hampered by the relatively steep topography, particularly between the waterfront and Third and Fourth Avenues. In 2009, Sound Transit started light rail service to the CBD, further facilitating regional access for commuters. Within the downtown area, this transit corridor runs underneath Third Avenue, and access from the subject property is provided underneath a parking garage at the corner of University Street and Third Avenue. Although this light rail system initially runs only south as far as the South 200th Street in SeaTac and as far north as the Northgate, future planned extensions include service to south to Tacoma, north to Lynnwood and Everett, and east to Bellevue, Redmond and Issaquah.

Additional public transportation options for those living and working within downtown Seattle include the Monorail that travels north to the Lower Queen Anne neighborhood, and Sounder Commuter Rail, which connects Seattle to multiple King County, Snohomish County, and northern Pierce County cities. Both of these latter transportation options connect directly to the downtown transit tunnel, for a quick transfer to downtown Seattle destinations. The ferry system is also located within the CBD, traveling from Bremerton and Bainbridge Island to the west. Many downtown workers live across Puget Sound in Kitsap County and use the ferry system to commute to work. A pedestrian bridge connecting the ferry terminal to Marion Street is located approximately nine blocks southwest of the subject.

Private vehicular transportation is also possible within the downtown area, utilizing a series of high-capacity one-way streets such as 6th Avenue and 4th Avenue (travelling northwest) and Second Avenue (travelling southeast). These streets are connected to three major limited access freeways, including Interstate-5 and SR-99 travelling north/south, and Interstate-90 travelling east.

Interstate 5 is the primary corridor with direct access to Downtown Seattle, running north to Canada and south to Mexico. This freeway also represents the primary form of regional transportation for many residents that reside on the west side of Lake Washington, connecting the major residential areas of southern King County, north Seattle, and southern Snohomish County to the Seattle CBD. Union Street (I-5 Southbound), Seneca Street (I-5 Northbound), Madison Street (I-90/I-5), Stewart (I-5 Southbound), and Olive Way (I-5 Northbound) are the major freeway exits from Interstate 5. Access to the subject property is primarily provided by the Olive Way exit, which provides access to the subject property and parking garage. The University Street entrance to Interstate 5 north is also located just southeast of the property.

State Route 99 (SR-99) provides only limited access within the downtown area and runs north to Everett in Snohomish County and south to Tacoma in Pierce County. Construction is complete on a bored tunnel which bypasses the downtown area, which is a negative factor for traffic patterns close to the entrance/exit points in the South Lake Union area to the north and the Pioneer Square area to the south.

Interstate 90 primarily connects to Downtown Seattle via Interstate 5 and runs east connecting major residential / employment areas located east of Lake Washington, eventually connecting Washington State to the east coast.

Immediate Surrounding Uses

The subject is located at the south end of the financial core area of the CBD at the northeast corner of 2nd Ave and Cherry (and NW corner of 3rd Ave/Cherry). Third Avenue is a two-way street with a fairly high level of bus transportation. The nearest large block of available public parking to serve the subject is located along the waterfront at various surface lots and parking garages.

The subject is on a block which is developed with two other buildings. The north half of the block is improved with the former First Title 3rd/Columbia building.

Recent Development - Financial District

Much of the Seattle Financial District is currently improved with significant structures, although re-development is planned or currently underway for multiple large parcels in the subject area. Below is a brief summary of recent development in the downtown area, following which is a summary of the most relevant developments currently under construction.

Major office developments completed within the past five years within the Financial District include Madison Centre, a 750,000sf office tower located at 920 Fifth. Currently, this building is about 93% leased, and sold in 2022.

The other recently completed buildings in the financial district is the F5 tower, an office/hotel mixed use project with about 516,000sf of office, all of which has been leased to a single tenant, F5. Moreover, the project includes a 189-room, 16-story hotel. A significant amount of space is reportedly available for sublease.

Skanska's Qualtrix Tower project (687,000 sf) was completed in 2019 and is 91% leased, with 37% sublease space available. Major tenants include Qualitrics, Spaces, Indeed, and Dropbox.

Another recently finished project is Martin Selig's Federal Reserve building, where seven-floors of office space was added to the existing landmarked structure. No tenants have been announced.

Just outside the CBD core is Third & Lenora, built in 2020 with 177,370 sf of direct available space (part of a 36-story mixed-use condo with residential, with office on floors 1-12).

Though a mixed-use building, it's worth noting that the most recently completed office project is the 1075 Lenora tower, a mixed-use building with the first 4 stories devoted to A+ office space. This 55,000 sf remains available for lease. This was the only newly constructed supply of high-quality office space in 2022 in the CBD (excludes SLU).

Just over 1.5 million sf was under construction at the end of Q4 2023, with the largest project being 1120 at OSLU, located in the Lower Queen Anne/Lake Union submarket. The two-tower 895,000 sf project, built from the façade of the former Seattle Times building is due to deliver in 2025 without an anchor tenant. Projects under construction in the CBD include the ~530,000 sf tower at 1000 Olive Way, and the ~320,000 sf tower at 1916 Boren.

Conclusion

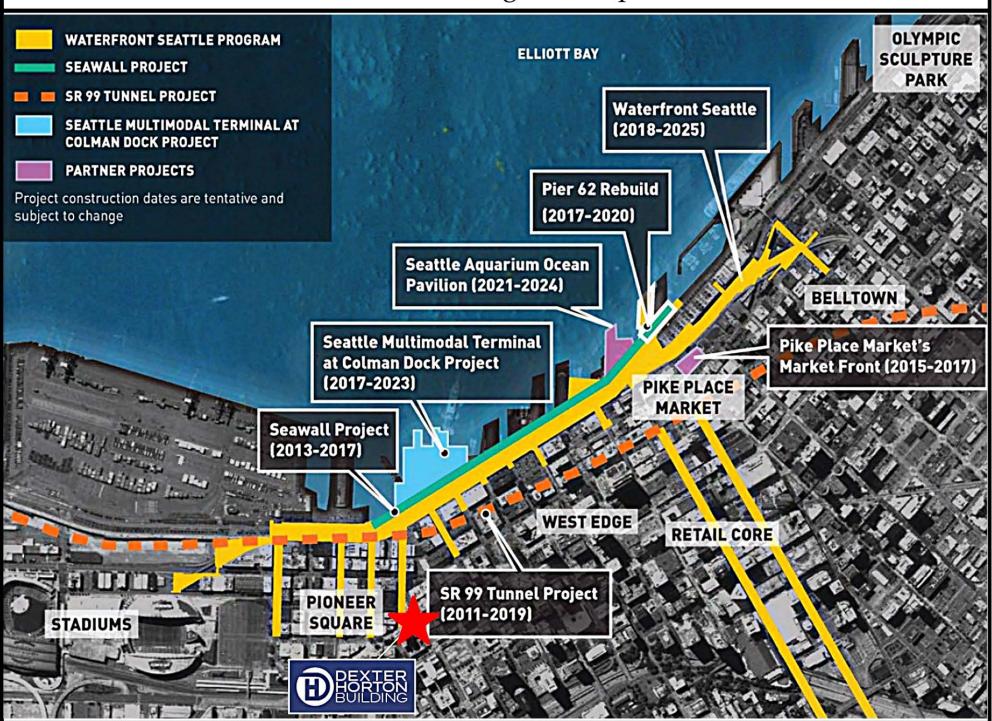
The subject is located in the Financial District, with good neighborhood access to the freeway system, surrounding streets, and is well connected to mass transit.

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Surrounding Use Map



Surrounding Use Map 2



Market Analysis

Economic Conditions

The US economy saw a significant recovery in 2023, with the real GDP increasing at an annual rate of 4.9% in the third quarter. However, the outlook for 2024 is more cautious. Economic growth is expected to decelerate, with J.P. Morgan forecasting a below-trend 0.7% pace of expansion. The Conference Board forecast is fairly pessimistic about 2024, forecasting a short and shallow recession. In January 2024 the Conference Board released the following economic forecast for the US economy:

"We anticipate a tepid start to 2024. While the prospects for a soft landing have risen we continue to believe that volatility awaits the US economy in this year. We forecast two quarters of slightly negative GDP growth in Q2 and Q3 2024 that will be broadly felt across the economy. However, late 2024 and 2025 should usher in a period of lower volatility and greater predictability. Inflation and interest rates should normalize and GDP growth should converge to potential at just under 2 percent.

US consumer spending held up remarkably well in 2023 despite elevated inflation and higher interest rates. However, this trend is unlikely to hold, in our view. Real disposable personal income growth struggled to outpace real consumer spending for much of H2 2023, pandemic savings are dwindling, and household debt is rising (along with delinquencies). Additionally, the growth in 'buy now, pay later' plans may also weigh on future spending as bills come due. Thus, we forecast that overall consumer spending growth will slow in Q1 2024 and then contract in Q2 and Q3 2024. However, we do not expect labor market conditions to meaningfully deteriorate. As inflation and interest rates abate, consumption should expand once again in late 2024.

Following a pop in Q2 2023, business investment growth slowed materially in Q3 2023 as interest rate increases made financing activities more expensive. While we expect a slight increase in Q4 2023, in 2024 this trend should intensify as the Fed resists calls to cut rates until mid-year. Residential investment, which had been contracting since 2021, began to grow again in Q3 2023. Persistent demand for homes and a dearth of supply was the driver. However, looking ahead, we do not expect residential investment growth to meaningfully improve until interest rates begin to fall.

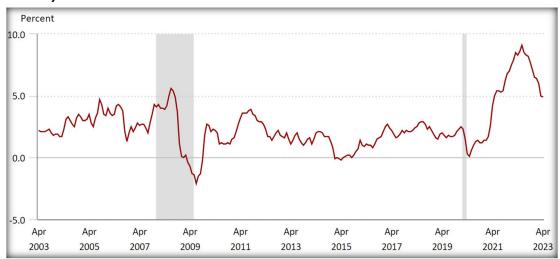
Government spending was a positive contributor to growth in 2023 due to federal non-defense spending associated with infrastructure investment legislation passed in 2021 and 2022. However, growth is likely to slow in 2024 and 2025 as infrastructure spend out stabilizes. Furthermore, political volatility surrounding fiscal policy, debt, and outlays could impact government spending over the next few years.

Labor market tightness has been remarkably persistent in 2023, but recent data show some moderation. While this should continue over the coming quarters, we do not expect labor markets to unravel (as was the case in previous recessions). The tightness largely reflects a shrinking labor force as Baby Boomers retire.

Indeed, this persistence should prevent overall economic growth from slipping too deeply into contractionary territory and facilitate a rebound next year.

On inflation, we expect to see steady progress over the coming quarters. Oil, and consequently energy prices, are falling. Meanwhile, price pressures emanating from dwellings and services continue to moderate. Notably, services demand should cool as consumer spending wanes. We expect year-over-year inflation readings to hit the Fed's 2 percent target in Q3 2024. This expectation will trigger rate cuts starting in Q2 2024. We anticipate 25 basis point cuts at every meeting until rates fall below 3 percent in Q3 2025.

Percentage change		ny aujustee	annuarrai	es (except	where note	.u)						
Q Search in table												
				2025				2021*	2022*	2023	2024	2025
	II Q	III Q	IV Q	IQ	II Q	III Q	IV Q					
Real GDP	-0.7	-0.4	1.5	1.7	1.9	2.1	2.1	5.8	1.9	2.5	1.2	1.4
Real GDP (YoY)	1.8	0.5	0.3	0.5	1.2	1.8	1.9	5.8	1.9	2.5	1.2	1.4
Real disposable income	0.0	0.0	1.0	1.5	1.8	1.9	2.0	3.2	-6.0	4.2	1.0	1.3
Real consumer spending	-0.8	-1.0	1.0	1.5	1.8	1.9	1.9	8.4	2.5	2.2	0.9	1.1
Residential investment	1.0	1.0	2.0	2.5	3.5	4.0	4.0	10.7	-9.0	-10.8	1.1	2.6
Nonresidential investment	-1.2	-1.2	1.2	2.7	3.0	3.6	3.8	5.9	5.2	4.5	1.2	1.9
Inventory change (bln chn '17\$)	-20.0	-20.0	0.0	0.0	0.0	0.0	0.0	13.0	128.0	40.0	-8.0	0.0
Total gov't spending	2.4	2.2	2.1	2.1	2.0	1.8	1.7	-0.3	-0.9	4.0	3.1	2.1
Exports	1.0	1.0	2.0	2.5	3.0	3.0	3.0	6.3	7.0	2.4	1.4	2.3
Imports	0.0	0.5	2.5	3.0	3.5	3.5	3.5	14.5	8.6	-1.7	0.6	2.6
Unemployment rate (%)	3.9	4.1	4.3	4.2	4.0	3.9	3.9	5.4	3.6	3.6	4.0	4.0
Labor Force Participation Rate (%)	62.5	62.4	62.2	62.1	62.0	62.1	62.1	61.7	62.2	62.6	62.4	62.1
PCE Inflation (%Y/Y)	2.3	2.0	2.0	2.0	2.0	2.0	2.0	4.2	6.5	3.7	2.2	2.0
Core PCE Inflation (%Y/Y)	2.3	2.1	2.0	2.0	2.0	2.0	2.0	3.6	5.2	4.1	2.2	2.0
Fed Funds (%, Midpoint, Period End)	5.125	4.625	4.125	3.625	3.125	2.875	2.875	0.125	4.375	5.375	4.125	2.875



12-month percentage change, Consumer Price Index, selected categories, not seasonally adjusted

In summary, uncertainty is present today and likely to remain in the near future. While society has adapted significantly to the many changes brought about by the Covid era, near term economic prospects are neutral. Consumer confidence recently increased and the general attitude is perhaps mid-term optimism as we navigate the many disruptive issues at hand.

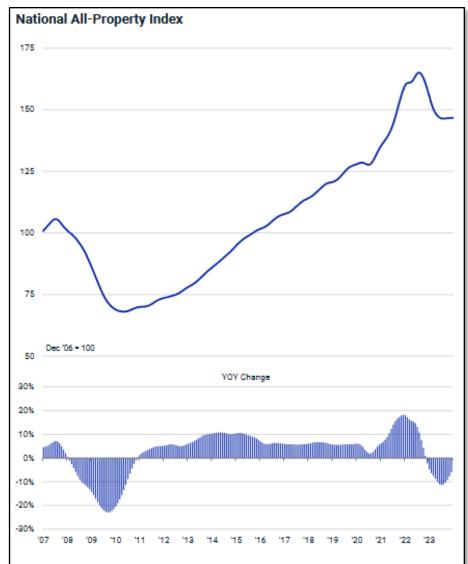
National Market - Value Trends and Sectors

For a broad understanding of the current conditions in the commercial real estate markets, we have consulted several nationally published price indices. First, the Commercial Property Price Index (CPPI) produced by Real Capital Analytics (RCA), reflecting results through November 2023.

This equally-weighted index reflects repeat sales of the same property in which the initial transaction price was \$2.5 million or more. Overall, year over year gains have continued to slide and the index is in negative territory.

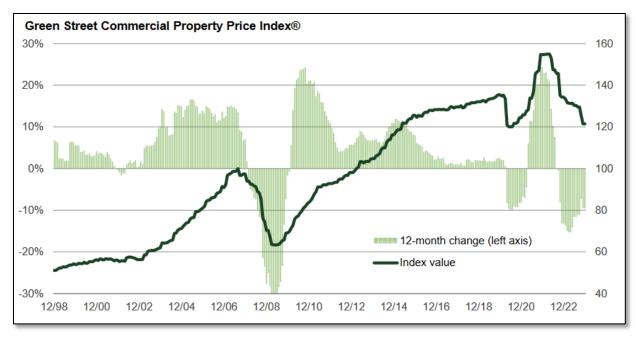
Most asset classes declined during the last 12 month cycle, led by CBD Office -33%. Industrial properties increased slightly YOY. Over the last 3 5 year periods and all properties show net increases, except Office properties. In general the brief loss in the immediate post-covid period of 2020 saw significant increases in 2021 and the first part of 2022, followed by equally sharp declines from mid-200 to mid-2023, Most property sectors saw stabilization of values starting in mid-2023.

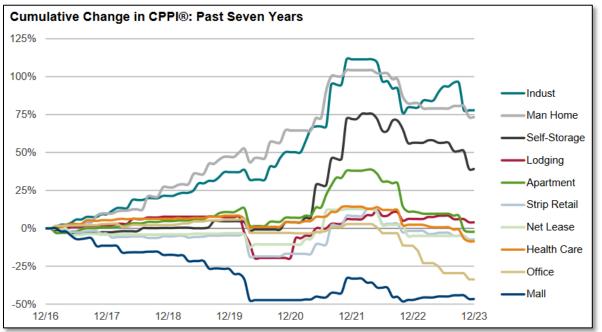
Another national index, the Green Street CPPI, has REIT data (institutional properties), is value weighted, and is appraisal-based. The Price Index is "a time series of unleveraged U.S. commercial property values that captures the prices at which commercial real estate transactions are currently being negotiated and contracted". The overall index reported no change in December 2023 and 22% from the March 2022 peak. The following tables show the overall index for commercial properties, and the sectorspecific changes for the last 7 years. All sectors in this report showed no change for the month of December.



Change in RCA CPPI December 2023

	1-mth	3-mth	1-yr	З-уг	5-yr	10-yr
Office	-1.3%	-4.2%	-16.1%	-9.2%	-4.1%	27.9%
Office - CBD	-1.4%	-5.6%	-29.2%	-33.8%	-34.0%	-8.2%
Office - Sub	-1.0%	-3.3%	-13.2%	-5.4%	0.9%	34.3%
Industrial	0.3%	1.1%	0.5%	30.1%	55.7%	127.3%
Retail	-0.1%	-0.3%	-5.5%	12.4%	11.3%	31.0%
Commercial	-0.1%	-0.2%	-4.6%	8.8%	17.6%	52.8%
Apartment	0.0%	-0.5%	-8.4%	12.3%	30.6%	111.8%
All Types	0.0%	0.1%	-5.9%	8.8%	21.7%	71.8%
6 Major Metros All Types	-0.1%	-0.4%	-4.8%	2.2%	9.0%	56.3%
Non-Major Metros All Types	0.3%	0.9%	-6.1%	12.0%	27.5%	80.1%





A third index is the CoStar Commercial Repeat-Sale Indices (CCRSI), based on repeat sale pairs. The value-weighted U.S. Composite Index, which is more heavily influenced by high-value trades common in core markets. This index ticked down 1.1% over the prior month, and is down 8.3% year-over-year as of November 2023. The equal-weighted Composite Index, which encompasses a broad range of markets and asset classes, gained 1.3% year over year, perhaps indicating overall stabilization of some property situations and sectors.

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Green Street CPPI®: Sector-Level Indexes

	Index	Change in	Commercial Prope	rty Values
	Value	Past Month	Past 12 Mos	Recent Peak
All Property	121.8	0.3%	-9%	-21%
Core Sector	121.1	0.5%	-9%	-24%
Apartment	136.9	1.8%	-10%	-28%
Industrial	213.6	0.0%	-1%	-16%
Mall	78.1	0.0%	0%	-20%
Office	73.4	0.0%	-22%	-35%
Strip Retail	108.7	0.0%	-6%	-18%
Health Care	120.5	0.0%	-11%	-20%
Lodging	105.4	0.0%	-2%	-7%
Manufactured Home Park	274.9	0.0%	-5%	-15%
Net Lease	94.1	0.0%	-4%	-19%
Self-Storage	248.1	0.0%	-11%	-21%



In summary, recent values have declined fairly significantly, while overall near-term prospects for commercial real estate value is now stabilizing to neutral. With many assets collateralized with term debt arrangements, lenders and investors are very cautious and the near-term availability of capital is low. When capital is available it is at much higher interest rates than typical over the last 10 years, and leveraged returns in particular are under pressure.

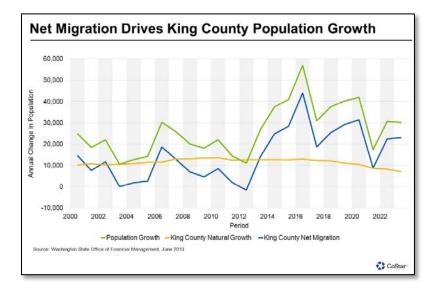
The immediate prospects appear poor for supply compared to demand and for pricing in some sectors, particularly in office, with a significant recent divergence between bid and asking prices, and little price discovery as uncertain pricing and prospects weigh on both equity and debt investors. As in the Great Recession few want to sell for bargain pricing, and strong investors are content to ride out the storm, perhaps having learned that commercial real estate in particular has a limited downside risk relative to many other asset classes, a defensive but rational reaction. However, the rollover of debt will be a problem as lenders have little interest today, and debt coverage ratios will dominate over loan to value ratios. For now, the regulatory stance is moderate, and time will tell if the length of the real estate recession will exceed the patience of owners and lenders.

Seattle Area Economy and Employment Market

The Seattle and Western Washington economies have mostly paralleled the national trends. The Seattle area had remained a relatively bright spot nationally, due to the relative stability and good employment outlook because of its establishment as a world center for software development, as the foundation and headquarter location for two of the three most valuable US corporations (Microsoft and Amazon). These companies directly employ about 100,000 workers in the metropolitan area, at high average wages of about \$150,000. Furthermore, the employment talent that has flooded the area in the last 10 years creates demand from other market competitors, creating a center of innovation and a nexus of employment growth. These employers notably include Meta and Google, in addition to a wide range of local, national, and international companies ranging from startup to industry leaders. The corporate growth and high wages create some problems including occupant and tenant displacement, homelessness, and high housing prices. Overall, the region provides a positive economic and real estate situation compared to most markets, and the Seattle area remains at the relative forefront of investment demand and value maintenance.

According to a 2022 Brooking Institution report Seattle is one of 8 superstar metropolitan technology hubs in the US, with 159,000 tech workers in 2019, and a cumulative average growth rate of +7.6%/year over the period 2015-2019. These superstar hubs are responsible for the majority of the US tech industry employment growth. According to the Axios-Generation Lab Next Cities Index, which tracks U.S. work and culture trends through geographic preferences, Seattle is America's most desired post-graduation destination for college students. On the other hand, the Brookings report also identifies the recent trend of decentralization as lowering the net growth rate significantly during 2021, concluding; *"the pandemic years have raised the promise of tech decentralization through remote work and new siting decisions. However, the continued dominance of tech's long-standing hubs ensures that the "rise of the rest" won't happen easily"*. The prospects for the Seattle area for continued tech focus and employment growth (accompanied by high wages and

McKee Appraisal Real Estate Appraisal | Seattle prices) appears to be relatively high today. In general Seattle and King County continue to support population and job growth, with Seattle last year accounting for 16,700 or more than half of the population increase in King County in 2022:



The recent announcements of layoffs and employment freezes by the giant technology companies has been a significant change for the Seattle area. Seattle area firms have reported approximately 5,400 in-state layoffs to the state Employment Security Department have announced plans to lay off 31,000 employees total. However, it is unclear how many of these employees will be centered in the Seattle area and Washington State, and to many this appears to be more like a hiring freeze and realignment and less like a change to negative growth. The layoff plans are small relative to the hiring binge these companies have been on in the Seattle area. The statewide labor market statistics tell the bigger story. In the last 5 years tech employment in Washington State grew by about 50% from 120,000 to a peak of 180,000 in mid-2022, a growth of 60,000 workers or about

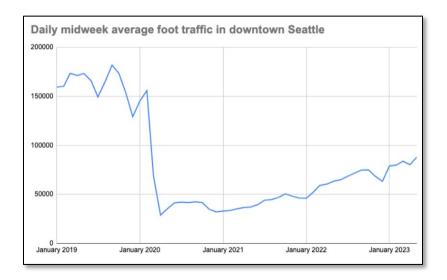


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12,000/year, with the majority in the Seattle area which includes about 115,000 tech workers or 64% of the State total in just Amazon and Microsoft. The recent decline to date across all companies has totaled perhaps 10,000 workers, and the 4,298 planned by the four largest amounts to likely 5%-7% of their local tech workers, equivalent to about a year of average hiring over the last 5 years.

Nevertheless, the climate has changed, and the visible impact of the Seattle area office markets (including Bellevue, Redmond and Kirkland) is particularly notable. Seattle area office building usage has been quite low, consistent with national trends as Covid and the work from home employment situation impacted many of the strongest and largest tenants in the market, including tech companies who are well-equipped to work from home.

In mid-2022 Amazon announced pausing or halting finished construction of 5 office towers in downtown Bellevue totaling over 3 million sf. In 2023 to date Amazon has non-renewed about 800,000 sf in 4 buildings in Seattle, essentially moving employees to Bellevue with about 11,000 employees in Bellevue as of November 2023 according to Amazon. Microsoft meanwhile has been moving employees from leased spaces to their newly-completed campus expansion in Redmond with new and renovated buildings totaling a net addition of 1.3 million sf. The company has announced 1.75 million sf of non-renewed space in the Bellevue CBD as of late-2023, in addition to about 1.1 million sf in other Eastside offices (Sammamish and Advanta); Meta announced that they will sublease part of the Arbor Blocks and all of Block 6 at the Spring District (not yet open) totaling 515,000 sf. Google passed on an option for a 3rd office campus in Kirkland in January 2023, representing a loss of the planned construction of the campus of about 1 million sf. These decisions speak to a longer-term intention to rein in growth and perhaps wages for at least some of the Seattle area business units in the near term, and along with structural market changes from work-from-home impacting many other companies appear likely to foretell at least several years more of diminished office occupancy and activation in the area office market.



McKee Appraisal Real Estate Appraisal | Seattle Altogether technology employers have announced vacancy of about 4 million square feet of new space on the market this year between lease expirations and new sublease availability.

Estimates for Seattle area office usage in mid-2023, relative to pre-pandemic levels three years ago range are at about 50%, among the lowest in the nation. However, Amazon mandated a return to the office requirement of at least 3 days per week on May 1, and July figures indicate Seattle foot traffic was up 9.5% since the announcement, and up 38.7% from a year ago, with enthusiasm growing that the positive trends may persist.

In summary, while Covid impacts and concerns have finally faded, structural changes to the commercial real estate markets continue to increase the uncertainty and volatility of this investment class. Retail is generally back, travel and visitation is coming back, housing is in short supply with apartment rents and values faring pretty well, and regional growth and other forces have local industrial facilities in high demand and short supply. Inflation, recession and office markets are significant current concerns, and pricing of most real estate is uncertain and concerning.

CBD Office Market Analysis

The following analysis addresses the office market conditions that have been demonstrated over the last several years in the Seattle CBD. Based on historical supply and demand figures and current economic and other market conditions, we have forecasted a likely future of market vacancy for the subject market. Please refer to the Seattle Area Economy and Office Market report, prepared by CoStar in February 2024, attached in the Addenda. This report has a detailed and current snapshot of supply, demand, rent, vacancy, and pricing for the regional market.

The following data was sourced from Cushman & Wakefield's Q3 2023 Office Market Analysis.

The subject property is within the Financial District submarket of the CBD market area. The Central Business District (CBD) is a more general term that also includes areas north of the office / retail "Cores" within the Denny Regrade and South Lake Union areas. Further, the CBD term also includes the relatively smaller areas south of the Financial District / Office Core, notably Pioneer Square and the International District. The northern CBD areas contain a substantial number of potential development sites, and the southern CBD areas contain a substantial number of older, historic buildings. Overall, we would expect demand for space at the subject (sublease space, given the length of the Amazon lease) to be in-line with the properties in the following analysis.

	Overall	Average	Average Class A	Change in Average	Change in Class A
Year End	Vacancy %	Asking Rent	Rent	Rent	Rent
1990	13.7%	\$20.59	\$22.32	13.1%	12.6%
1991	14.3%	\$19.58	\$21.05	-4.9%	-5.7%
1992	14.6%	\$18.61	\$19.83	-5.0%	-5.8%
1993	13.6%	\$17.58	\$18.88	-5.5%	-4.8%
1994	9.2%	\$16.94	\$17.99	-3.6%	-4.7%
1995	7.7%	\$17.21	\$18.34	1.6%	1.9%
1996	5.9%	\$18.77	\$20.23	9.1%	10.3%
1997	5.8%	\$19.44	\$22.80	3.6%	12.7%
1998	5.3%	\$27.59	\$30.72	41.9%	34.7%
1999	3.2%	\$29.21	\$33.54	5.9%	9.2%
2000	4.2%	\$35.55	\$38.05	21.7%	13.4%
2001	13.0%	\$27.97	\$36.12	-21.3%	-5.1%
2002	14.7%	\$25.03	\$29.30	-10.5%	-18.9%
2003	14.9%	\$23.49	\$26.95	-6.2%	-8.0%
2004	15.2%	\$23.81	\$27.07	1.4%	0.4%
2005	11.6%	\$23.83	\$27.13	0.1%	0.2%
2006	9.9%	\$26.71	\$29.61	12.1%	9.1%
2007	8.8%	\$34.18	\$38.51	28.0%	30.1%
2008	11.0%	\$35.33	\$38.33	3.4%	-0.5%
2009	21.1%	\$27.74	\$30.02	-21.5%	-21.7%
2010	20.8%	\$27.07	\$30.50	-2.4%	1.6%
2011	19.5%	\$28.64	\$32.96	5.8%	8.1%
2012	16.5%	\$29.12	\$32.70	1.7%	-0.8%
2013	12.8%	\$31.31	\$33.92	7.5%	3.7%
2014	10.4%	\$31.78	\$35.02	1.5%	3.2%
2015	6.3%	\$38.27	\$42.33	20.4%	20.9%
2016	6.9%	\$38.38	\$44.29	0.3%	4.6%
2017	5.7%	\$41.16	\$47.00	7.24%	6.1%
2018	5.4%	\$41.60	\$47.19	1.07%	0.4%
2019	4.9%	\$46.29	\$53.13	11.27%	12.6%
2020	11.4%	\$46.95	\$52.89	1.43%	-0.5%
2021	16.5%	\$43.91	\$49.31	-6.47%	-6.8%
2022	20.2%	\$50.94	\$56.81	16.01%	15.2%
2023*	25.7%	\$46.60	\$50.77	-8.52%	-10.6%

Dexter Horton Building

CBD Vacancy and Average Rental Rates -Cushman & Wakefield

*Through Q4 2023

McKee Appraisal, Inc. February 2024 According to the data from Cushman & Wakefield, the subject is located within the Financial District submarket. With sublease availabilities, the overall vacancy is 29.1%, up over 1% the past quarter, and up over 6.5% (Y.o.Y.). Average rents are down 8.5% YOY (for all classes). Overall, trends in this market include a significant rise in sublease space over the past several quarters, recently declining rental rates and increased vacancy rates. These rates do not include concessions. Rates are expected to keep declining as more vacant subleases come online with lower asking rents in place.

MARKET STATISTICS

SUBMARKET	INVENTORY (SF)*	DIRECT VACANT (SF)	SUBLET VACANT (SF)	OVERALL Vacancy Rate	CURRENT QTR Overall Net Absorption	YTD OVERALL ABSORPTION (SF)	YTD LEASING Activity (SF)	UNDER CONSTRUCTION (SF)	OVERALL AVG ASKING RENT (ALL CLASSES)**	OVERALL AVG ASKING RENT (CLASS A)**
Financial District	23,870,206	5,385,176	1,551,409	29.1%	-355,316	-1,474,713	774,731	0	\$48.69	\$51.63
Denny Regrade	9,617,991	2,107,720	95,752	22.9%	-27,527	-451,601	305,226	634,501	\$44.55	\$48.96
Pioneer Square / International District	4,849,391	1,428,625	259,186	34.8%	-125,199	-259,677	292,561	0	\$44.42	\$55.59
Lower Queen Anne / Lake Union	12,373,978	1,716,491	464,751	17.6%	-181,980	-562,605	209,013	895,334	\$43.65	\$46.94
SEATTLE CBD TOTALS	50,711,566	10,638,012	2,371,098	25.7%	-690,022	-2,748,596	1,581,531	1,529,835	\$46.60	\$50.77
*Inventory adjusted to reflect R&	D buildings moved to a se	parate life sciences class	ification in O1 2023	1.1 × 1.2 × 1.5 ×			A CAR ADDITION A		**Rental rates re	effect full service asking

*Through Q4 2023

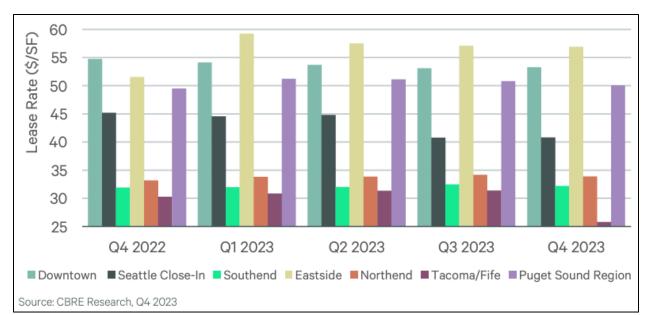
Competitive Office Buildings

In addition to the quarterly data from sourced from the various real estate brokerage reports, we have also collected and analyzed data from the CoStar database. We have undertaken a CoStar search to find the buildings with which the subject mostly closely competes. The criteria for this search includes office buildings located in the Seattle CBD, as defined by CoStar. We also filtered for buildings over 75,000 sf, constructed before 1950. Please see the *Competitive Office Market Summary*, attached in the Addenda, for details of the competitive buildings relative to the subject.

Our search yielded 15 existing buildings, including the subject building, with a total rentable building area of 2.8 million sf. Availability is about 1.3 million sf or about 47% of the competitive market. Direct vacancy within this market is currently 960,000 million sf, or about 34%. The growing spread between vacant and available space reflects the increasing sublease availability and flight to quality from Class B to Class A product.

It was announced in February 2024 that the Colman Building was going back to lenders (w/a \$22.4 million loan). Unico bought the property for \$37 million five years ago (current vacancy at 35%). Unico had planned to convert to apartments, but rising finance and construction costs halted that plan. The Smith Tower has also been looked for apartment conversion (converting a part of the lower floor to affordable housing and upper floors to housing). The property is currently listed for sale though as an office property (on the market for about 6 months now).

	Dexter Horton Building <u>Competitive Office Market Summary</u>											
No.	Building Name	Address	Year Built	Year Renovated	No. of Stories	RBA (sf)	Direct Vacant (sf)	Direct Vacancy	*Total Avail (sf)	*Total Availability		
1	Dexter Horton	710 2nd Ave	1924	2002	15	328,504	135,145	41.1%	141,145	43.0%		
2	Colman Building	801-815 1st Ave	1904	1997	6	145,000	50,962	35.1%	58,422	40.3%		
3	Smith Tower	506 2nd Ave	1914	1998	42	268,748	118,651	44.1%	182,461	67.9%		
4	Maritime Bldg	911 Western Ave	1910	2018	7	211,640	33,083	15.6%	195,055	92.2%		
5	Pioneer Building	600 1st Ave	1892	2017	7	82,439	0		15,256			
6	Broderick Building	615-619 2nd Ave	1889	2013	7	78,674	50,152		51,948			
7	Hoge Building	705 2nd Ave	1911	1992	17	115,294	44,802		47,777			
9	Federal Reserve Building	1015 2nd Ave	1950	2020	13	242,774	139,529		139,529			
10	Polson Bldg	61-71 Columbia St	1910	1999	6	87,527	36,083		36,083			
11	National Bldg	1000-1020 Western Ave	1905	1982	6	128,763	83,875		83,875			
12	Jackson Federal Office Building	909 1st Ave	1933		8	289,747	0					
13	Exchange Building	821 2nd Ave	1929	2001	22	384,302	153,598		219,071			
14	Second & Spring Bldg	1100 2nd Ave	1906	2017	5	139,226	27,479		55,202			
15	Central Building	810 3rd Ave	1907	2002	8	192,176	89,395		90,082			
16	400 Yesler Building	400 Yesler Way	1909		7	114,395	0					
		Totals & Averages	1913		12	2,809,209	962,754	34%	1,315,906	47%		
	* CoStar reporting does not always accur	rately reflect current operations			ppraisal, Inc. ıary 2024							



According to CBRE's Q4 PS Office Figures Report, the downtown market has experienced a net loss of 201,000 sf in absorption throughout Q3 alone. The effects of tech employment receding into home office continues to ripple several quarters later as large tech users continue to downsize or go completely remote.. Asking rates for downtown reflect a recent reduction in asking lease rates, as a reflection of this influx of new competitive sublease space.

The construction pipeline has slowed, and cumulative net deliveries over the past three years totaled 260,000 SF. About 850,000 SF is under construction, the equivalent of 2.3% of the existing inventory. This represents the highest level of construction activity since the start of the pandemic. Most of the space under construction is still available for lease, with delivery scheduled for late 2024. Nearby, Hudson Pacific Properties' Washington 1000 is nearing completion on Olive Way. That project sits across from Seattle Convention Center's new Summit building and will bring more than 530,000 SF of new space to the market in 2024.

Leasing Activity

We have highlighted significant leasing activity and announcements in the Seattle core. One of Seattle's biggest law firms, Perkins Coie, announced in November 2023 it will vacate their space in 1201 Third Ave and move it's 800 employees to the Rusell Investments Center at 1301 2nd Ave. This will result in a 50% reduction in the footprint from about 297,000 sf to 150,000 sf. The firm will design the office for hybrid work and hoteling. It is reported that they will take Zillow's seven floors of sublease space (floors 31-35, plus floors 41 & 42).

Within the past year, Microsoft announced it was cutting 10,000 workers (5% of workforce). This is less jobs than added during COVID pandemic. 787 of the these workers are based in the Seattle area. It also announced it won't renew it's lease at the 26-story City Center Plaza in Bellevue when the lease ends in June 2024. Facebook parent Meta was laying off 11,000 or 13% of its workforce.

In November, they announced 726 Seattle-area workers would be laid off. Facebook also confirmed plans to sublease offices at the six-story Arbor Block 333 (8th Ave N in downtown Seattle and in the 11-story Block 6 in the Spring District). Amazon announced it will cut 18,000 positions (largest single cut for the company). Most of these will be in Amazon's human resources and stores division (online and physical stores). Specifically in Bellevue and Seattle, Amazon.com is planning 2,300 layoffs. Of the 2,300, 1,852 are in Seattle (Seattle is Amazon's biggest campus with 55,000 employees based in the South Lake Union offices, and about 10,000 in Bellevue).

DocuSign, Meta and Oracle collectively shed about 330,000 sf of office space in Q2 2023 according to a report by CBRE.

Yield Comparisons

Below are the reported figures from PwC for expected yield (PYI), Long-term Mortgages, 10-year treasuries, and the consumer price index change over the last 5 years. As of July 1, 2023, PwC reported an increasingly small spread between Mortgage Rates and their Yield Indicator. This relationship along with steep rises in inflation and risk-free rates has created an unstable market environment with the lowest spread between debt and yield seen since data was tracked in 2003. This would suggest yields are likely to increase in the coming year while rates are likely to decrease. Overall, capital markets are still stabilizing and have effected the value of office assets over the last year.

July 1, 2023								
	2018 AVERAGE	2019 AVERAGE	2020 AVERAGE	2021 AVERAGE	2022 AVERAGE	2023 JANUARY	2023 APRIL	2023 JULY
PwC Yield Indicator (PYI) ^a	7.58%	7.47%	7.56%	7.51%	7.43%	7.91%	8.13%	8.39%
Long-Term Mortgages ^b	4.95%	4.71%	3.95%	4.53%	5.61%	6.57%	7.56%	7.39%
10-Year Treasuries ^c	2.79%	2.21%	0.97%	1.40%	2.64%	3.79%	3.43%	3.86%
Consumer Price Index Changed	2.50%	1.76%	1.19%	6.09%	7.54%	1.55%	5.61%	3.07%
SPREAD TO PYI (Basis Points)								
Long-Term Mortgages	263	276	361	298	182	134	57	100
10-Year Treasuries	479	526	659	611	479	412	470	453
Consumer Price Index Change	508	571	755	142	(11)	636	252	532

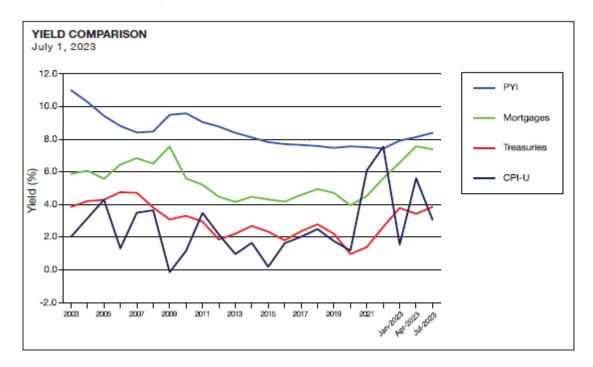
a. A composite IRR average of all markets surveyed (excluding hotels, development land, self storage, and student housing).

b. Source: Survey; Select Commercial Funding; Commercial Loan Direct; conventional funding, 60% to 80% LTV loans; fixed rates; 6- to 30-year terms.

c. Source: Federal Reserve; the annual average change is the mean of the four corresponding quarters.

d. Source: U.S. Department of Labor; quarterly changes are annualized based on the index change from the prior quarter; the annual average change is the mean of the four corresponding quarters.

As a leveraged property, the subject would likely be valued using a discount rate above the cost of debt, which is currently proxied around 7.39%.



We have analyzed other investor surveys providing market specific indications of yields/discount rates. Please see the *Investor Survey* exhibit in the income section of this report for more details.

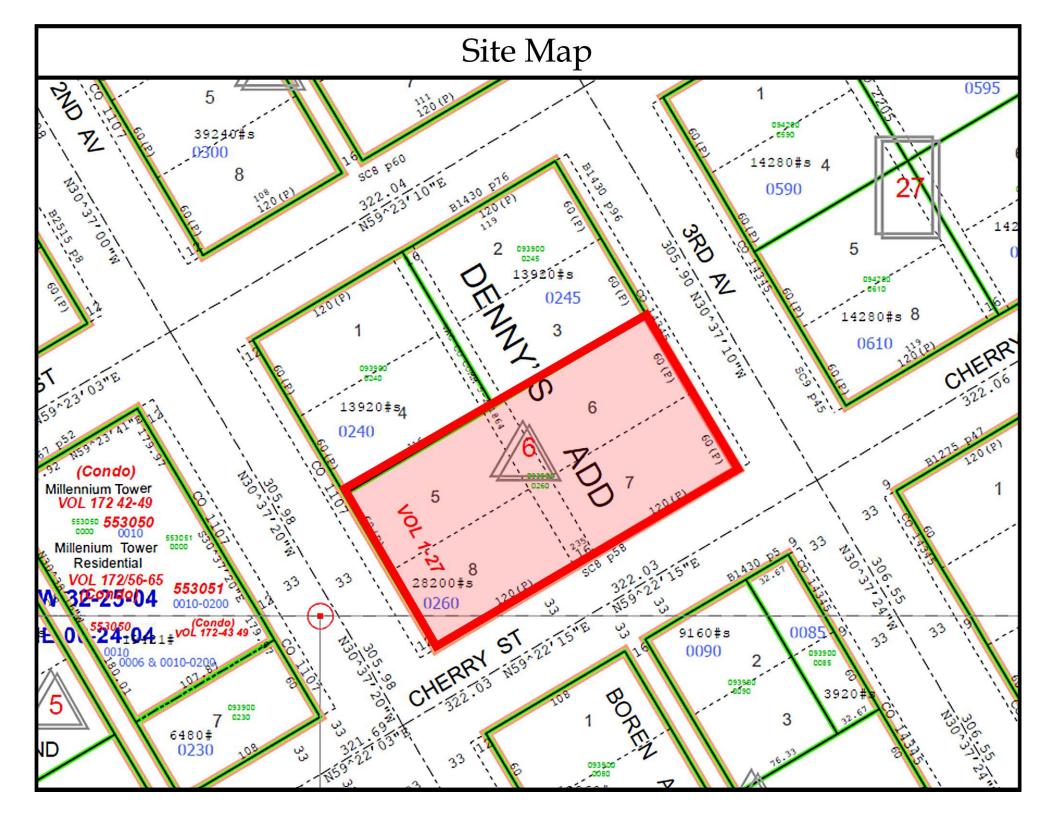
Market Conclusion

The near term outlook for office buildings in Seattle has diminished, as the region faces both economic local and national uncertainty. While visitor foot traffic and hotel occupancy rates are up, the number of workers who've returned to the office is about half of 2019 pre-pandemic levels. However, the Downtown Seattle Association reported more than 85,000 visits daily in October 2023, the second highest daily average since the start of the pandemic in March 2020 about 2.5 years ago. Nearly 2.4 million visitors came downtown in October, about 93% of the visitors seen in October 2019.

There has been very little leasing activity for space greater than 50,000 sf (with most activity less than 25,000 sf). Mostly all new tenants coming into the Seattle market in Q4 2023 were seeking space in the 10,000 sf to 50,000 sf size. According to the VTS Office Demand Index (VODI), the Seattle office demand was about 20% of normal during Q4 2023.

Our market research indicates that both capitalization and discount rates have increased significantly since peak of market in 2021, and more steeply since Q2 2023. This has been driven

by a number of factors, including rising interest rates, increased vacancy, ongoing inflation, and uncertain prospects for future demand. The uncertainty in the debt markets and rising interest rates has made it difficult for buyers to obtain financing. The rate spread between Class A and B Office has continued to widen as tenants seek a flight to higher quality space/more amenities in the concession rich environment. Though many tech companies which drive the growth of the office market have begun back to work initiatives, it is expected that some form of work-fromhome is likely to continue for many companies, particularly the tech sector. Vacancy in this market has continued to rise from previously high rates, while an increasing amount of available sublease space saturates the market. Long term, the Seattle region will continue to attract growth companies with high paying jobs, both professional and tech.



Site Description

Please refer to the Site Map which shows the subject property boundaries. Please also refer to the subject photographs at the beginning of this report for further visualization of the subject site.

Land Area and Shape	The subject site is rectangular in shape and measures 28,200 sf.
Street Frontage	The subject has 115' of frontage on 2 nd Avenue, 115' on 3 rd Ave, and 235' of frontage along Cherry Street.
Soil Conditions	We have not been provided with a soils report. We specifically assume the soils are adequate to support the improvements throughout their useful life.
Topography	The site is level and at grade with the fronting streets.
Utilities	All public utilities are available including electricity, gas, water, sewer, and telephone.
Hydrology and Flood Hazard	We have not been provided with a hydrologic report for the subject property. We do note that the subject property is outside of the 500 year flood plain, according to FEMA Flood Map 53033C0630F.
Environmental Conditions	We have not been provided with an environmental site assessment for the subject property. We specifically assume that there are no negative environmental factors that materially impact the value or utility of the property.

Streets and Access

The subject site is 100% developed, and the building does not contain a parking garage. There is no vehicle access onto the subject.

Zoning

The subject is zoned DMC-340'/290'-440'. This is a Downtown Mixed Commercial zoning. Uses include a wide range from office, retail, hotels and residential. The base commercial FAR is 5.0 and the FAR can be increased to 7.0 if certain criteria are met, such as transfer of development rights, low income housing or open space. The maximum height limit for non- residential is 340'. The base height for residential use is 290' and the maximum height is 400' with no restrictions on FAR.

Payments can be made to achieve additional heights, with \$10 per square foot of net residential floor area sought as bonus development between the height of 85' and the base height limit for residential, \$15 square foot for the first 4 floors above the base height limit for residential use, \$20/sf for the next three floors and \$25/sf of the remaining floors up to the maximum residential height limit. Structures may exceed the maximum height limit for residential use by 10% if the facades of the portion of the structures above the limit do not enclose an area greater than 9,000 sf. The street level use requirements say that 75% of frontage must be occupied by retail, human services/daycare, customer service, entertainment, or a museum. The property is located in the Commercial Core Urban Center Village. The structure is considered to be legally conforming.

Assessment and Taxes

Assessment in King County is based on 100% of market value. The Assessor performs the Income and Sales Comparison Approaches for major properties like the subject with an effective date of January 1st each year. This assessment is used to calculate taxes for the following calendar year, so the January 1, 2023 assessment would be used to calculate the calendar year 2024 taxes. Although property is not automatically re-assessed following a sale, the transaction would be utilized as market evidence for subsequent assessments. Often, the assessor can lag the market, with assessments being below market value in a rising market and above market value in a declining market. In equilibrium times, we find assessments for income properties are generally in the range of 75% to 95% of market value.

The tables to follow contain the subject property's assessed value for 2024. The levy rate is \$9.05271.

Assessed value f	for 2024 Tax Year
Land	\$42,300,000
Improvements	\$54,485,000
Total:	\$96,785,000

For further details regarding our real estate tax forecast please see the discussion in the Income Approach section. The total 2024 property tax is \$881,832. We note the assessed value is well above the appraised market value and we would assume a revaluation the following year. We have also included the MID tax, estimated at \$61,000.

Functionality

The site is ideal for office, with two street frontages and reasonable depth. It is functional for the current office use, with retention of the existing improvements as the highest and best use.

Improvements Description

The following description of the subject improvements is based on floor plans, information provided by the property contact, and our physical inspection of the property. Photographs at the beginning of the report add illustration to the following discussion.

Building Area	Rentable Area: 328,504 sf Gross Building Area: 388,934 sf
Construction	Steel and reinforced concrete with concrete spread footings at the columns and strip footings at the basement walls. Exterior walls are reinforced concrete frame with granite, cement plaster and terra cotta cladding. EPDM roof membrane over concrete.
	There is also 8,068 sf of storage area.
Construction Date	1924
HVAC and Electrical	There are 3 different systems - Water source heat pumps (floors 1-11 and floor 14). Floors 12 and 13 use two medium-pressure VAV air-handler systems per floor, with cooling provided by four Trane 30-ton, rooftop-mounted, air-cooled condensing units.
	Electrical service is provided by a 6,000 amp, 277/480volt, 3 phase, 4 wire system. A 600-KW diesel generator was installed by former tenant Corbis in the basement/lower level.
	A manual dry stand-pipe system serves the stairwell vestibules. There is an EST3 fire alarm system.
Layout	The building is served by 6 high speed elevators traction passenger elevators. There is one manual car switch operation freight and one automatic service elevator. Additionally, the KC space has a geared traction elevator that provides service from the first floor to the second floor mezzanine area and a hydraulic elevator that services the second floor and the second floor mezzanine.
	Stairwell egress is provided on both the east and west sides of the building. Restrooms are located on each floor.

The building has 22,000 sf floorplates, with a single tenant load factor of 12% and 23% for multi-tenants. This is at the higher end, but consistent with other older Class B buildings. Floor heights are 11' slab to slab ceilings. Bay depths are approximately 76'. Column spacing is 17'5" between columns/19' between column & walls, 3 columns down center wing.

Finishes and Amenities

The lobby features marble travertine and granite flooring sections. Bronze metal accents and trim are on the wall displays. Typical common area finishes consist of carpet flooring with wood base, plaster or gypsum-board wall and painted coved gypsum board ceilings. The building was also awarded the 2012 Regional outstanding building of the year award in the historical building category. Common areas and lobbies were upgraded in 2014 with new carpet, paint and lights.

Ceiling finishes vary by suite between exposed ducting and suspended ceilings, and common areas are typically painted coved gypsum-board. Lighting is provided by fluorescent and recessed down-lights in common areas.

Amenities also include operable windows, conference center, bike storage, showers and locker rooms. There is also a penthouse lounge and rooftop deck, and indoor dog lounge.

Capital Improvement History

Please refer to the table at the end of this section, which includes the history of capital expenditures at the subject since 2000. In total, about \$21 million has been spent on building improvement upgrades, with the substantial upgrades occurring between 2001-2005 totaling over \$14 million, including structural earthquake seismic retrofitting.

Effective Age and Remaining Economic Life

The improvements were constructed in 1924 for a physical age of 100 years. The <u>Marshall</u> <u>Valuation Service</u> estimates an economic life 60 years for this type and quality of facility. The subject has been well maintained over time, reducing its effective age. The land value is high, but the zoning is fairly restrictive in terms of height and bulk, thus the existing improvements have a substantial contribution to the underlying land value. There are no known major physical problems or issues. We estimate the remaining economic life at about 40 years, with an effective age of 20 years. We note that with proper maintenance, improvements may exceed their expected economic life.

Summary/Functionality

The Dexter Horton Building consists of a 15-story office building. The building is LEED certified. With a floor-plate of approximately 21,000 sf, it lays out well for the typical space utilization, with good perimeter windowing to the three bay light wells.

				CAPITAL EXPENDITURES
Year	Building Improvements	Tenant Improvements	Total	Improvement / Structural Work Comments
2000	\$241,000	-	\$241,000	Elevator and various interior renovations
2001	\$1,864,000	\$278,000	\$2,142,000	Structural/earthquake retrofitting and improvements, elevator, HVAC, lobby/ common area and various interior
2002	\$8,870,000	\$1,050,000	\$9,920,000	Elevator, plaster/ceiling repair, building re-measurement
2003	\$164,000	\$11,177,000	\$11,341,000	Elevator, steam radiators, re-key building
2004	\$2,628,000	\$2,530,000	\$5,158,000	Common area/lobby renovations, granite repair, roof railing and miscellaneous repairs, various demolition and spec build-outs for floors 6, 8, 11, 12, 13, 14, and 15
2005	\$1,924,000	\$3,290,000	\$5,214,000	HVAC upgrades, underground storage tanks, lobby/common area improvements, various demolition and spec build-outs for floors 5, 12, 15, and miscellaneous improvements
2006	\$54,000	\$60,000	\$114,000	Elevator card reader install, stairwell pressurization, various tenant improvements
2007	\$297,000	\$169,000	\$466,000	Mechanical/HVAC, plumbing, various renovation for floors 5 and 10, various tenant improvements
2008	\$454,000	\$1,607,000	\$2,100,000	Mechanical/HVAC, VFD installation - cooling tower, stairwell pressurization, domestic water riser, condenser pump and heat pump replacements, various demo on floor 7, and various tenant improvements including ENSR and Pegasus
2009	\$175,000	\$1,925,000	\$2,100,000	LEED consulting/certification, security access system, condenser pump and heat pump replacements, and various tenant improvements
2010	\$144,000	\$55,000	\$199,000	Valve installation, spray pumps, LEED consulting/ certification, heat pump replacements, and various tenant improvements
2011	\$214,000	\$93,000	\$307,000	Security access system, building lighting retrofit, heat pump replacements, and various tenant improvements
2012	\$281,000	\$2,732,000	\$3,013,000	Security access system, E-Mon and D-Mon meters, and market ready work on suites 400,500, and 600, along with various tenant improvements including Corbis and Vix among others
2014	\$1,590,000	\$2,274,000	\$3,864,000	Addition of penthouse lounge and rooftop deck, bike storage/showers/ lockers, and indoor dog lounge; upgraded wayfinding signage, conference room, lobby and common corridors, and replaced FF&E
2015	\$395,000	\$3,116,000	\$3,511,000	Interior elevator cab upgrades, LEED Dynamic Plaque Recertification
2016	\$60,000	\$2,550,000	\$2,610,000	Emergency Responder Distributed Antenna System(DAS)
2017	-	\$5,047,000	\$5,047,000	2017 tenant improvements capital, includes \$4.8 million of ongoing TI work for King County
2018 - 2023	\$1,749,655	\$1,580,754	\$3,330,408	Management office refurbishment, conference center, facade exterior repairs, restroom upgrades, security tech upgrades, white box floor 15.
TOTAL	\$21,105,000	\$39,533,000	\$60,638,000	
PSF	\$63	\$118	\$180	

Highest and Best Use

Highest & Best Use" is defined by the Appraisal Institute as:

The reasonably probable and legal use of vacant land or improved property that is physically possible, appropriately supported, and financially feasible and that results in the highest value.

The concept of Highest and Best Use is based on the most profitable and valuable use that is both probable and appropriately supported. The Highest and Best Use must meet four criteria: it must be legally permissible, physically possible, financially feasible, and maximally productive.

Highest and Best Use as if Vacant and Unimproved

This site is located in the downtown commercial core, with primary surrounding uses consisting of office and retail. The distinguishing feature of this location is the influence of the CBD. Due to the mixed use nature of the neighborhood, a range of developments is possible for the theoretically vacant subject site. However, very few office or retail developments are currently actively being planned (with a current oversupply as new product under construction delivers) reflecting the current economic uncertainty. The site size is well-suited to office, hotel and residential. The highest and best use as-if vacant would be for eventual development with ground level retail, with maximum size office above.

Highest and Best Use as Improved

The subject is currently improved with a 15-story office tower. The building itself was constructed in 1924. The building has been well maintained, with substantial improvements the past ten years, and has substantial remaining economic life. It is our conclusion that the highest and best use as currently improved is for continued maintenance and operation as a multi-tenant office building. There is about 41% of vacant space, and the lease-up costs are significant, with limited tenant demand in the current environment. However, the leased space provides stable operating income over the next four or so years.

We have also considered the potential to convert the property to residential multi-family housing. The subject would be a good candidate for this given the floorplates, outlooks and upgraded systems (and seismic). While a specific feasibility analysis has not been performed, we understand other potential buyers were interested in this possibility (but were not afforded a lengthy opportunity to examine the feasibility).

Sale Comparison Approach

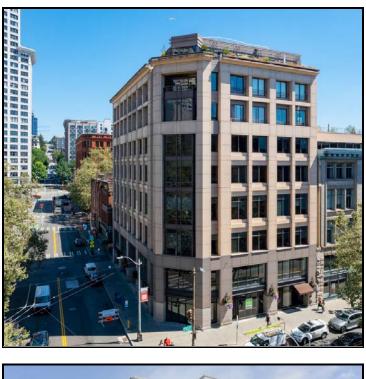


Sale Comparison No. 1

Dexter Horton-Subject 710 2nd Ave Seattle, WA

Sale Comparison No. 2

Norton Building 801 2nd Ave Seattle, WA



Sale Comparison No. 3

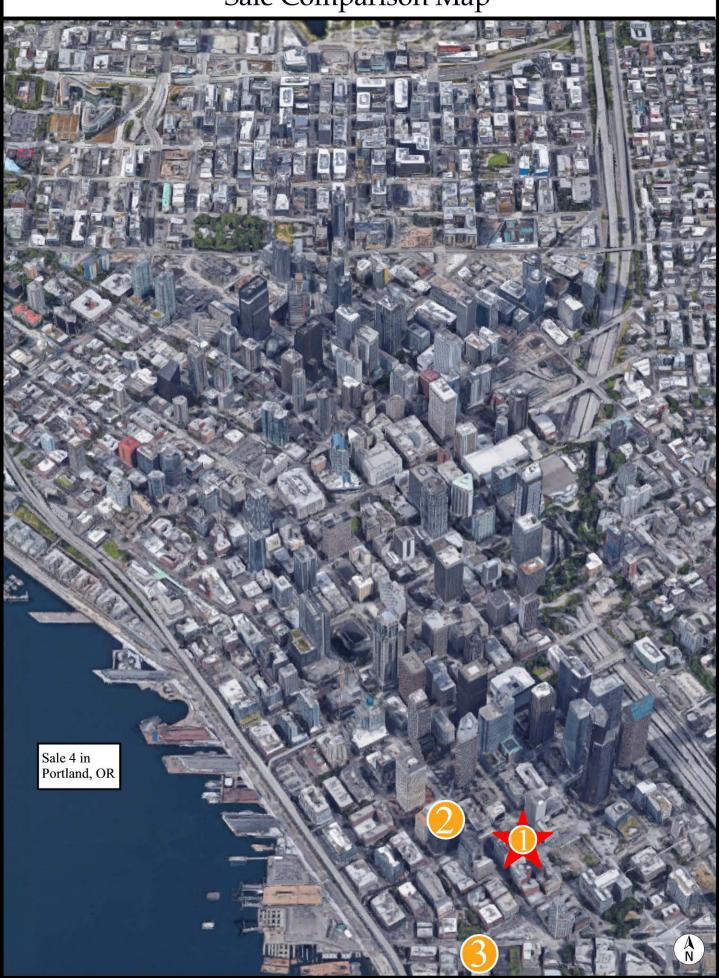
Olympic Block/Libby Building 101 Yesler & 104 1st Ave South Seattle, WA



Sale Comparison No. 4

Portland American Bank Building 621 SW Morrison Street Portland, OR

Sale Comparison Map



Dexter Horton Building

Sale Comparison Summary

No.	Building/Location		Parking Stall Ratio	Stories	Rentable Area	Sale Date	Analysis Price	\$/sf Rentable	NOI /sf	Cap Rate	Comments
1	Dexter Horton 710 2nd Ave Seattle, WA	1924	0.0	15	328,504	P&S Agreement	\$36,640,000	\$112			Prospective buyer is King County. Price negotiated in October 2023. Seller was seeking a quick close. Sale price significantly below the existing seller loan amount.
2	<u>Norton Building</u> 801 2nd Ave Seattle, WA	1958	0.7	17	246,602	Nov-21	\$147,250,000	\$597	\$25.68	4.3%	Property was 94% leased at the time of sale to a variety of tenants with LMN Architects, who leases floors 4-5, and Laird Norton Wealth Management, who leases floors 15-16. Seattle's original modern office. Buyer, Hines, intends to renovate the common areas to create a new lobby experience with expanded gathering areas, and add creative and interactive spaces throughout the building. Conf. Jason Flynn, Eastdil, selling broker.
3	Olympic Block/Libby 101 Yesler & 104 1st Ave S Seattle, WA	1986/ 1902	0.2	4&8	73,184	Jun-19	\$34,250,000	\$468	\$23-\$25	5%-5.25% in place	Purchase includes a six floor condo in the Olympic Building, which has five floors of office and one floor of ground level retail. Sale also include neighboring Libby Building (40%), which has three floors of office over ground floor retail. The historic designation of the Libby had some influence on pricing. Property was 90% leased at sale with some upside income potential. Some long term tenancy in place. About half of building considered "creative light tech" according to press release at sale. 7 total onsite stalls. 3 floors of residential not included in transaction. The Libby Building is listed on the URM list (approx. 40% of total).
4	American Bank Bldg. 621 SW Morrison Street Portland, OR	1914	0	14	183,735	Sep-23	\$13,600,000	\$74			Property was about 60% vacant at sale. Purchased by in a short sale by Menashe Properties (local private investor) from Lionstone. Previously sold in July 2014 for \$245/sf (70% price decline to most recent sale). Located on the National Register of Historic Places. Tenants include Wells Fargo, Morgan Stanley and CVS on street level. \$25/sf FS asking rates. Has received over \$4m in recent cap ex upgrades prior to purchase (lobbies, elevator, restroom upgrades, HVAC, plumbing). Adjacent to Portland Pioneer Square.
<u>Addi</u> 1	itional National Sale Indications <u>Union Bank of California</u> 350 California Street San Francisco, CA	1976	0	22	297,642	Sep-23	\$61,050,000	\$205			37% occupied, with near term vacancy (MUFJ-Japanese Holding Co. with an 18 month leaseback for 26% of that space. Property went to open market for reportedly over \$800/sf asking price. Over \$60 million was invested in property since 2016. Located in Financial District. Has undergone seismic upgrades.
2	California Tower 550 California St. 635 Sacramento Street. San Francisco, CA	1960 1962	0 0	13 8	273,911 <u>81,501</u> 355,412	Sep-23	\$40,470,000	\$114			Sale of 2 buildings in downtown San Francisco for \$114/sf. Was initially listed for reportedly about \$425/sf. Property about 20% leased. Wells Fargo has about 75,000 sf. Asking rates \$36-\$40 FSG.
<u>Subj</u>	iect: Subject 710 2nd Ave Seattle, WA	1924	0.0	15	328,504 Fe	Appraisal ebruary 1, 20.	24				They lease 26% of the space (and will expand to 32% of the building, adding 17,249 sf). Overall, the building is about 41% vacant and there is an upcoming expiration that will increase vacancy to 43%.

Sale Comparison Approach

The Sale Comparison Approach uses analysis of sales of comparable improved properties to derive units of comparison that are then used to indicate value for the subject. We have performed a comprehensive review of sales of office buildings located throughout the Seattle CBD and surrounding areas. Please refer to the Sale Comparison Summary that summarizes these transactions. Photographs showing the comparisons precede this section on the sale comparison map, which shows the location of the sales relative to the subject. Due to the lack of transactions over the last year plus, we have also considered several recent sales of comparable properties throughout the west markets in Portland, Oregon and San Francisco, CA.

Sale Comparisons

Sale Comparison No. 1 is the current pending contract for the subject property. It is our understanding that the property went to market in October 2023 at an undisclosed price, prompted by the lender. The property previously transacted 5 years ago for \$151 million. The seller was seeking a prospective buyer that could make a quick close on the transaction (the buyer was willing and able to accommodate). The price is significantly below the outstanding loan value of over \$90 million. The property did not receive a typical marketing period with limited price discovery. The negotiated price is \$36,640,000. This is equivalent to \$112/sf. King County has needs to expand their City footprint and this building offers that future potential.

The subject was originally designed a bank headquarters. It was designated as a historic landmark in 1993. It served as municipal offices from the 1970's to early 2000's and was restored in 2002. The property is about 59% leased (considering and modeling the King County expansion of 17,249 sf). The largest tenant is King County, with their largest lease of 86,998 sf extending through February 2028.

Sale Comparison No. 2 is the November 2021 sale of the Norton Building at 801 2nd Ave, about one block NW from the subject. The property is a 17-story tower constructed in 1958. Known as Seattle's original modern office the property is a designated landmark. The property totals 246,602 sf and has a parking ratio of 0.7 stalls/1,000sf of building area. The property was 94% leased at the time of sale to a variety of tenants. LMN Architects and Laird Norton Wealth Management are some of the notable tenants. The buyer, Hines, intends to renovate the common areas and to create a new lobby experience With expanded gathering areas, as well as adding creative and interactive spaces throughout the building, with renovations expected to begin in Spring of 2022. The sale indicates a 4.3% cap rate. The building transacted for \$147,250,000 or \$597/sf.

Sale Comparison No. 3 is the July 2019 sale of the Olympic Block Building for \$34,250,000, or \$466/sf. The property includes the office portion of the Olympic Block building, which is divided

by air rights condominium from the residential units above, and the six-story office and retail Libby Building. The site is at the corner of Yesler and 1st Ave S, a prominent and highly visible intersection at the north end of Pioneer Square. Olympic Block was constructed in 1986 and the Libby Building in 1900. The property was 90% leased at sale, and there are fifteen basement parking stalls for the office buildings' use.

Sale Comparison No. 4 is the September 2023 short sale of Portland CBD office building built in 1914. The property was about 60% vacant at sale and was put on the market in May 2023. It was purchased by Menashe Properties (local private investor) from Lionstone. It previously sold in July 2014 for \$245/sf (70% price decline compared to most recent sale). The building is located on the National Register of Historic Places and tenants include Wells Fargo, Morgan Stanley and CVS on street level. Current asking rates are \$25/sf FS. The property has received over \$4 million in recent cap ex upgrades prior to the most recent purchase (lobbies, elevator, restroom upgrades, HVAC, plumbing).

Additional Indications

We have also considered the sale of 2 quality office buildings in San Fransisco. They both sold in September 2023 for prices ranging between \$114/sf and \$205/sf. These were non distressed sales, but achieved prices about 75% less than original targeted asking price. Each property was only about 20% to 25% leased. Each property was openly marketed and prospective buyers placed significantly reduced value on the vacant space (than was anticipated by each selling team.

Adjustments

Conditions of Sale

Sale 4 was a short sale and sold below the loan amount. It had a shorter than typical market exposure time (on the market less than four months from listing to close). Some upward adjustment is warranted for this. However, we recognize that both buyer and seller were considered knowledgeable. The subject transaction was prompted by the lender who was motivated for a rapid transaction, and would potentially be adjusted up for the short marketing period in this environment (we have not however made an adjustment).

Property Rights

An upward adjustment is made to sale 3 for property rights, with a small shared condo portion for the Libby building.

We have made an upward adjustment for property rights to Sale 3 for air space/condominium interest, with less than complete control of the site and structure. This is inferior to the subject's full fee simple interest, and warrants an upward adjustment.

Dexter Horton Building

Sale Comparison Adjustment Grid

		1	2	3	4
	SUBJECT	Dexter Horton	Norton Building	Olympic Block/Libby	American Bank Bldg.
Sale Price		\$36,640,000	\$147,250,000	\$34,250,000	\$13,600,000
Building Size (sf)	328,504 sf	328,504	246,602	73,184	183,735
Adjusted Price (/sf)		\$112	\$597	\$468	\$74
Conditions of Sale		0%	0%	0%	5%
Financing Terms		0%	0%	0%	0%
Property Rights		0%	0%	3%	0%
Expenditures After Sale		\$0	\$0	\$0	\$0
Adjusted Analysis Price		\$36,640,000	\$147,250,000	\$35,277,500	\$14,280,000
Analysis Price (/sf)		\$112	\$597	\$482	\$78
Date of Sale	Appraisal Date	Current P&S Agmt.	Nov-21	Jun-19	Sep-23
Market Conditions Adj.	2/1/2024	0%	-30%	-40%	-3%
Subtotal Price (/sf)		\$112	\$418	\$289	\$75
Location/Access		0%	0%	5%	20%
Size		0%	0%	-25%	-5%
Age/Condition/Quality		0%	-25%	-5%	15%
Occupancy/Use		0%	-30%	-25%	15%
Parking		0%	-12%	-3%	0%
Total Other Adjustments		0%	-67%	-53%	45%
Indicated Value for Subject		\$112	\$138	\$136	\$109

McKee Appraisal February 2024

Market Conditions

Sales 1 and 4 represent the current capital market environment and no adjustments are made. Sale 2 is adjusted downward from the near peak market date of 11/2021. Sale 3 is also adjusted downward significantly.

Location/View

An upward adjustment is made to Sale 3 (further south on the fringe of Pioneer Square) and to sale 4 (Portland, Oregon location).

<u>Age/Quality/Condition</u>

Upward adjustments are made to Sale 4 for quality/renovations and a downward adjustment is made to Sale 2 for overall age. A slight downward adjustment is also made to Sale 3 (average age). We have also considered the shell condition for a large portion of the subject vacant office space (requiring substantial landlord capital to re-tenant). We have also considered the additional subject storage building area in this adjustment, adding to overall functionality.

Occupancy/Tenancy

Upward adjustments are made to sale 4 for occupancy (60% vacant at sale, without a longer term anchor tenant similar to the subject), and downward adjustments to sales 2 and 3 (94% and 90% leased at sale).

Parking

The subject has no parking. There are nearby garages within 1.5 blocks at Cherry Street Garage (213 Cherry Street), Columbia Parking (601 3rd Ave), Millenium Tower (719 2nd Ave), United Parking (723 4th Ave), and 1st & Columbia Parking. The subject is also located across the street from light rail. Downward adjustments are made to sales 2 and 3 for onsite parking.

Conclusions from the Sale Comparison Approach

After adjustments, the sales indicate a range of values of 109/sf to \$138/sf, with an average of about \$124/sf. We have concluded to a range of value of \$110/sf (**\$36,000,000**) to \$130/sf (**\$43,000,000**). We have considered the evidence from the pending subject sale price, as well as the other data, which also supports the overall value.

Realistically, the merits of the Sale Approach are diminished at this moment in time; with very few relevant or typical transactions, and significant uncertainty regarding office demand, there are few buyers and little if any value consensus.

Income Approach



Lease Comparison No. 1

Exchange Building Seattle, WA

Lease Comparison No. 2

Central Building Seattle, WA



Lease Comparison No. 5

Financial Center Seattle, WA



Lease Comparison No. 6

Westlake Tower Seattle, WA

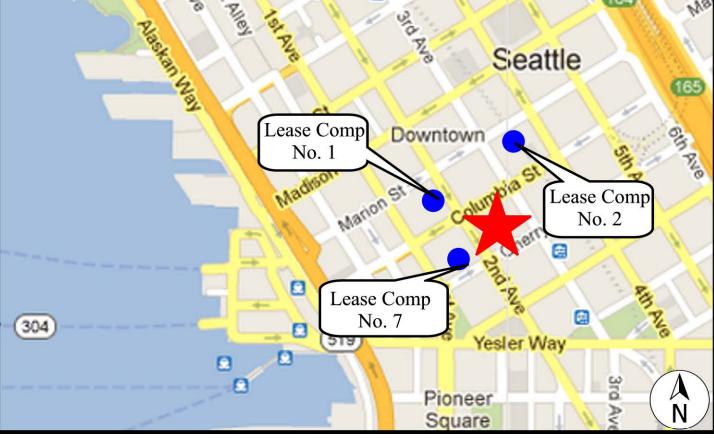
Lease Comparison Map *Lease Comparisons 3 and 4 are confidential and are not shown. Sta Ave Pine S Olive Way Unginia pike St 6 gin Ave 3 BROFA 0 que Lease Comp 166 No. 8 2nd Ave ease Comp 165B No. 6 Virginia 6 TUN AND Centra Downtown Busines (165A Distric Seattle 5 Union St 5 Pike Pike Place lease Comp Market No. 5 Western Ave 6th Ave University St Madis Seneca St 164 1st Ave

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Dexter Horton Building

Lease Comparison Summary

No	Address	Year Built	Lease Area (sf)	Floor No.	New/Renew	Sign Date	Lease Start	Lease Term (yrs)	Tenant Improvement Costs (\$/sf)	Months of Free Rent	Starting Lease Rate	Expenses
1	Exchange Building 821 2nd Ave Seattle, WA	1929	~5,000		New	Q2 2023			\$50	3	\$33.00	FSG
2	Central Building 810 3rd Ave Seattle, WA	1907	~3,000						\$30	2	\$29.00	FSG
3	Confidential	1950+		16	Renewal	Q3 2023	Jan-24	7.0	\$13	5	\$36.00	FSG
4	Confidential	1970+	2,962	19	Renewal	Q1 2024	Jul-24	7.0	\$0	0	\$39.50	FSG
5	Financial Center 1215 4th Ave Seattle, WA	1972	3,704	13	New Lease	Oct-22	Feb-23	6.2	\$85	2	\$38.00	FSG
6	Westlake Tower 1601 5th Ave Seattle, WA	1988	1,850	6	Renewal	Jun-23	Feb-24	5.4	-	5	\$24.50	FSG
Additio	onal Indications											
7	Hoge 705 2nd Ave Seattle, WA	1911	5,395	2	New	Asking		5-7	\$20-\$40	1-5	\$32.00	FSG
8	Broderick 1601 5th Ave Seattle, WA	1889	6,107	3	New	Asking		3-7	\$15-\$50	1-5	\$28-\$31	FSG

McKee Appraisal, Inc.

February 2024

Income Approach

The Income Approach estimates the value of a property by forecasting the probable future income and expenses for the property. Please refer to the previous section in this report, in which we address the Seattle area office market. The Income Approach incorporates the general data regarding current market rental rates and vacancy in the subject office market. Our estimate of the future operating expenses is based on an analysis of actual expenses for the subject building, along with indications from several local office buildings.

As the basis for the Discounted Cash Flow Analysis, we have used the ARGUS computer software program. This is a real estate analysis program that generates cash flows using the details of each tenant lease. The various cash flow tables and summaries produced by the ARGUS program for this analysis are included throughout this section. As an additional methodology in the Income Approach, we have used a Direct Capitalization analysis, with an analysis of the stabilized inplace net operating income, providing a range of values. We have reconciled to a range within the two methodologies.

Lease Comparisons

We have spoken with leasing agents for numerous office properties that are considered competitive with the subject and active brokers in the market. Based on these discussions, we have compiled information regarding lease rates and escalations, lease terms and TI allowances for several buildings. Please refer to the Office Lease Comparison Summary; photos and a map of these comparisons are provided at the beginning of this section.

We have surveyed a number of recently executed office leases from competitive office buildings located in the CBD. Each lease provides an indication of rental rates, free rents, escalations and tenant improvement. Leases are defined by their suite size and floor level. The lease comparisons presented in this section are reported on a full-service basis. The subject primarily operates full-service leases.

Overall, the office comparisons range from about \$24.50/sf/yr to \$39.50/sf/yr for full-service leases with base year stops. Tenant improvement allowances for new tenants were generally in the range of \$40/sf to \$100/sf. Free rent is also a common incentive utilized in the market and escalations of \$1/sf or about 2.5% to 3.0%/yr are typical. We have considered the lack of onsite parking at the subject within the market rent forecast.

On the whole, the comparisons are similar to the subject in age, condition, location, and space type. The two confidential indications are superior in age/location/quality warranting downward adjustments.

The higher rents are generally attributable to upper-level floor space, or in deals that involved landlord TI contribution. The market office leases indicate typical lease terms of five to seven years. The subject improvements compete within the nearby market, and achieved rates at the subject are competitive with other Class B buildings in the market.

The market rent forecasts are outlined in the Valuation Parameters summary. In-place office tenants reimburse full service gross, paying their pro-rata share of reimbursable expenses over a base year.

Subject Leases

King County leases space (86,998 sf) on floors 1, 2, 2 mezzanine, 7 and 10 (expiring the end of February 2028). They pay \$43.00/sf and recoveries equivalent to \$4.20/sf of the current leased area.

The new King County leased space considered in the appraisal includes 4,208 sf on Floor 7 and 13,041 sf on Floor 9 (totaling 17,249 sf). The starting rent is \$29.50/sf/yr (without free rent or TI's). We estimate this rent to be more in-line with a \$34.00/sf/yr starting rent for a comparable deal with market rate TI's and free rent.

The coffee shop (Eugene Park) occupies a portion on the 3rd floor (street level on 3rd Ave). Bosa (4,054 sf) has a SE facing corner space on floor 3 (expiring the end March 2026). The management office is on the 3rd floor (1,854 sf) and no rent is forecasted for this space, typical modeling for a multi-suite building of this size.

Amento Group (6,184 sf on the 4th floor) expires the end of February 2026.

Allison and Partners occupied 6,000 sf on the 5th floor. They have already left the space and the lease will terminate this year at the end of July 2024.

Aspect and Consulting leases a total of 15,942 sf on the 5th floor. The lease expires the end of January 2026.

O'Brien & Consulting occupied 2,866 sf on the 9th floor. The lease expires the end of March 2026.

The Climate Corporation occupied 22,825 sf on the 11th floor (leases expires the end of July 2026).

Specter Ops occupies 4,874 sf on the 12th floor (leases expires the end of November 2026).

Collins Woerman occupies 23,124 sf on the 14th floor (lease expires end of November 2030).

We note that rent has not been forecasted for the management space (1,854 sf), typical for investment properties of this size.

There is also about 8,000 sf of storage space. It is 85% vacant, and total revenue was about \$35,000 in 2023 (while the contracted space on the rent roll indicated about \$26,000). This revenue is highly variable (with much less market storage demand than in the past as files transition to digital). There is also other income from City of Seattle (about \$9,600). Overall, a yearly forecast of \$40,000 has been made for other income.

The vacant space totals 141,145 sf and includes the following:

- Floor 1 (6,333 sf)
- Floor 3 (7,221 sf)
- Floor 4 (19,993 sf)
- Floor 6 (23,047 sf) Full Floor
- Floor 8 (22,957 sf) Full Floor
- Floor 9 (7,125 sf)
- Floor 12 (11,742 sf)
- Floor 13 (27,934 sf) Full Floor
- Floor 15 (8,793 sf) Full portion of available floor

Absorption of the vacant space is highly speculative and pushed out to year four in the cash flow analysis.

There is also additional storage area that totals about 8,100 sf.

Market Rent Conclusions

We have considered adjustments to each of the leases based on equivalent free rent/TI adjustments, relative to the value parameters, and market rent forecast at the subject.

Overall, our rental rate conclusion is \$34.00/sf/yr. This is an average for the entire building and considers premium built-out space on the upper floors and lower potential rents on lower floors. Outlooks vary widely behind excellent city views, light wells and territorial outlooks.

A TI allowance of \$65/sf to \$100/sf is forecasted for the vacant space (with a higher rate for the upper floors that could command higher rent potential).

We have modeled second generation tenant improvement allowances at \$65/sf for new deals and \$20/sf for renewals. This represents current market trends, available supply and aggressive competition, and a general higher level of concessions needed in the current market environment.

Correlating to the average lease term for either building, we have modeled leasing commissions at \$14.00/sf for new deals and \$12.00/sf for renewal deals.

Lastly, we have modeled 5 months of free rent on new and 1 month on renewal leases.

We have modeled market rent growth at 0% for Year 2, 1.5% for years 3 and 4 and 3%/ year thereafter.

These various parameters are speculative, but centric in terms of current analysis for purchasing and underwriting, reflecting current sentiment by knowledgeable and seasoned market participants.

Expense Reimbursement Revenue

Please refer to the detailed discussion of expense forecasts in the following paragraphs.

Vacancy and Credit Loss

We have utilized a general vacancy and credit loss of 0% for King County and 8% for the rest of the space, reflecting the perceived high quality for this tenant, and overall market perceptions for this area and tenancy type.

Operating Expense Estimate

For relevant indications of office expenses, in addition to review of the subject income and expense history, we have also reviewed a history of actual income and expenses for several local office buildings, and a summary of these is included in this section. We have projected subject expenses utilizing the same categories as are used by building management, which is consistent with the expense comparison categories. All of the expense conclusions fall well within the range of the expense comparisons.

Please refer to the "Income & Expense History and Projection" exhibits for each property located within this section for specific details regarding past subject expenses and our expense conclusions.

Cleaning expense represents the Cleaning Contact. It is forecasted at \$1.97/sf and consistent with the operating history. It is based on a 50% fixed amount.

Repairs & Maintenance expenses are forecasted at \$2.70/sf. This includes interior and exterior repairs, HVAC (and based on a 90% fixed amount).

Utility expenses have been modeled \$2.75/sf based on occupied area.

Dexter Horton Building <u>Income & Expense History and Forecast</u>

Current Rentable Area (sf)		2020 Actual sf		-	2021 Actual sf			2022 <u>Actual</u> sf		2022-2023 (<u>4</u> 328,504	Actual	1/2023)	202 4 <u>Buda</u> 328,504	get		Z ear 1 orecast sf	
	Gross	\$/sf	% EGI	Gross	\$/sf	% EGI	Gross	\$/sf	% EGI	Gross	\$/sf	% EGI	Gross	\$/sf	Gross	\$/sf	% EGI
Office Rental Income	\$9,719,573	\$29.59	91.0%	\$8,549,346	\$26.03	90.8%	\$7,261,091	\$22.10	86.9%	\$7,441,972	\$22.65	94.8%			\$7,574,498	\$23.06	92.1%
	Storage Inc. ab																
Recoveries		\$2.64	8.1%	\$650,783	\$1.98	6.9%	\$925,857	\$2.82	11.1%	\$337,307	\$1.03	4.3%			\$605,327	\$1.84	7.4%
Other Income	<u>\$89,594</u>	\$0.27	0.8%	<u>\$217,855</u>	<u>\$0.66</u>	<u>2.3%</u>	\$167,206	<u>\$0.51</u>	2.0%	<u>\$71,339</u>	\$0.22	<u>0.9%</u>			<u>\$40,000</u>	<u>\$0.12</u>	0.5%
Total Revenue	\$10,676,382	\$32.50	100.0%	\$9,417,984	\$28.67	100.0%	\$8,354,154	\$25.43	100.0%	\$7,850,618	\$23.90	100.0%			\$8,219,825	\$25.02	100.0%
Vacancy/Credit Loss EGR	-	-	-	-	-	-		-	-		-	-			<u>(\$77,534)</u> \$8,142,291	<u>(\$0.24)</u> \$24.79	<u>-0.9%</u>
Cleaning										\$501,362	\$1.53	6.4%	\$521,361	\$1.59	\$507,838	\$1.55	6.2%
Repairs & Maintenance										\$857,299	\$2.61	10.9%	\$846,128	\$2.58	\$848,773	\$2.58	10.4%
Utilities										\$438,822	\$1.34	5.6%	\$527,133	\$1.60	\$514,436	\$1.57	6.3%
Security & Grounds										\$464,893	\$1.42	5.9%	\$540,956	\$1.65	\$542,032	\$1.65	6.7%
Administration										\$552,461	\$1.68	7.0%	\$473,840	\$1.44	\$476,331	\$1.45	5.9%
Management										\$206,358	\$0.63	2.6%	\$217,043	\$0.66	\$203,557	\$0.62	2.5%
Total Variable Expenses										\$3,021,195	\$9.20	38.5%	\$3,126,461	\$9.52	\$3,092,967	\$9.42	38.0%
-																	
Real Estate Taxes										\$1,116,359	\$3.40	14.2%	\$1,069,398	\$3.26	\$940,000	\$2.86	11.5%
Building Insurance										\$280,543	\$0.85	3.6%	<u>\$194,195</u>	\$0.59	\$197,102	\$0.60	2.4%
Total Fixed Expenses										\$1,396,902	\$4.25	17.8%	\$1,263,593	\$3.85	\$1,137,102	\$3.46	14.0%
Non Recoverable										\$275,359	\$0.84	3.5%	\$29,359	\$0.09	\$32,850	\$0.10	0.4%
Total Expenses	\$4,371,249	\$13.31	40.9%	\$4,048,812	\$12.33	43.0%	\$4,130,575	\$12.57	49.4%	\$4,693,456	\$14.29	59.8%	\$4,419,413	\$13.45	\$4,262,919	\$12.98	52.4%
Net Operating Income	\$6,305,133	\$19.19	59.1%	\$5,369,172	\$16.34	57.0%	\$4,223,579	\$12.86	50.6%	\$3,157,162	\$9.61	40.2%			\$3,879,372	\$11.81	47.6%

McKee Appraisal, Inc. February 2024

Dexter Horton Building Office Expense Comparison Summary

Approx. Office Rentable Area Location Expense Year	~ 250,000 Seattle CBD 2022 Actual	~ 300,000 Seattle CBD 2024 Projection	~ 500,000 Seattle CBD 2024 Projection	~ 500,000 + Seattle 2023 Projection	~ 400,000 Seattle CBD 2022 Actual	~ 300,000 Seattle CBD 2023 Projection	~ 300,000 Seattle CBD 2023 Projection
Claming	<u>\$/sf</u> inc w/R&M	<u>\$/sf</u> \$2.42	<u>\$/sf</u> \$2.82	<u>\$/sf</u> \$0.47	<u>\$/sf</u> \$1.85	<u>\$/sf</u> \$1.68	<u>\$/sf</u> N/A
Cleaning Repairs and Maintenance	\$6.26	\$2.42 \$4.08	\$2.82 \$2.88	\$0.47 \$3.77	\$1.85 \$2.70	\$1.08 \$2.82	\$3.14
<i>Utilities</i>	\$2.38	\$2.26	\$1.58	\$2.37	\$1.50	\$1.54	\$1.89
Roads, Grounds, and Security	inc w/R&M	\$2.28	\$0.73	\$1.60	\$1.61	\$1.35	\$3.26
Admin & Mgmt.	<u>\$4.69</u>	<u>\$3.09</u>	<u>\$2.57</u>	<u>\$1.71</u>	<u>\$2.02</u>	<u>\$2.02</u>	<u>\$1.27</u>
Total Variable Expenses	\$13.33	\$14.13	\$10.58	\$9.92	\$9.68	\$9.41	\$9.56
Taxes Building Insurance Total Fixed Expenses	\$5.48 <u>\$1.13</u> \$6.61	\$3.37 <u>\$1.57</u> \$4.94	\$4.54 <u>\$1.00</u> \$5.54	\$5.60 <u>\$1.40</u> \$7.00	\$4.86 <u>\$0.53</u> \$5.39	\$5.12 <u>\$0.45</u> \$5.57	\$5.38 <u>\$0.82</u> \$6.20
Total Expenses	\$19.94	\$19.07	\$16.12	\$16.92	\$15.07	\$14.98	\$15.76

McKee Appraisal, Inc. February 2024 Security and Grounds expense is forecasted at \$1.65/sf.

Administration expense is forecasted at \$1.45/sf.

The **Management** fee is forecasted at 2.5% of total tenant revenue.

Real estate taxes: Assessment in King County is based on 100% of market value. The Assessor performs the Income and Sales Comparison Approaches for major properties like the subject with an effective date of January 1st each year. This assessment is used to calculate taxes for the following calendar year, so the January 1, 2023 assessment would be used to calculate the calendar year 2024 taxes. Although property is not automatically re-assessed following a sale, the transaction would be utilized as market evidence for subsequent assessments. Often, the assessor can lag the market, with assessments being below market value in a rising market and above market value in a declining market. In equilibrium times, we find assessments for income properties are generally in the range of 80% to 95% of market value.

We note the assessed value is well above the appraised market value and we would assume a revaluation the following year. The current assessed value is \$96,785,000 and above the concluded market value. Taxes are adjusted in year two to reflect an anticipated decrease in assessed value (following a prospective sale) equivalent to approximately 95% of the market value to assessed ratio x the current levy rate. This equates to about \$420,000, plus the MID tax, resulting in a year two forecast of \$480,000.

Insurance is forecasted at \$0.60/sf.

Non Recoverable expense is forecasted \$0.10/sf.

The total year one expense forecast is approximately **\$12.98/sf**.

Capital Expenditures

For the subject, we have modeled reserves at \$0.25/sf/yr.

Discounted Cash Flow Analysis Parameters

The discounted cash flow analysis for each property runs for a period of 10 years, beginning February 1, 2024. The analysis incorporates all of the income and expense forecasts presented above. The analysis assumes eleven years of cash flow, with a reversion at the end of Year 10 based on the capitalization of stabilized Year 11 NOI. Our significant assumptions are shown in the Discounted Cash Flow Valuation Summary.

Capitalization Rates - Reversion Value

The reversionary value at the end of the year analysis is based on the net operating income forecast for the following year, with the reversionary value based on a capitalization of Year 11 income. A capitalization rate is used in this discounted cash flow at the end of the analysis in order to calculate a reversion sale value at year 10, based on capitalizing the year 11 potential income at a forecast year 1 income as an additional indication, as investors tend to weigh near term value heavier than the long term.

We have also analyzed the latest Q4 2023 investor survey data from Situs AMC RERC and PwC – these show average going in cap rates ranging from 6.78% to 7.6% for first class institutional properties. The surveys highlight an increase of 50 to 80 basis point increases on going in cap rates over the past 12 months. Indicated terminal capitalization rates average about 40 to 60 basis points higher than going-in rates. Please refer to the *Investment Rate Summary* in this section, which indicates internal rates of return and other investment parameters from national survey data.

The specific factors at the subject have also been considered:

Building Strengths

- Competitive rental rate structure relative to more expensive office towers.
- Good income stream for anchor tenant (King County leases 32%).
- Substantial capital expenditure investment in property, functional building systems.

Building Weaknesses:

- No parking
- Downtown fringe location on edge of financial district
- Near term rollover within next 2.5 years of 20% of the leased space.
- 41% vacancy, with high required capital costs to lease-up

King County occupies about 32% of the space (including the new expansion on 7 and 9). The remaining leased space is dispersed throughout the building. The rent for the 86,998 sf space is above market (signed in 2017) and the subject benefits from overage revenue over the next four years.

Overall, 19% of the building space leases expire in the next 2.5 years. Some of these spaces upon inspection had little daytime occupancy (most signed before COVID and the change in the remote work trend). Overall, renewal probability for these spaces is highly uncertain. We conclude that these leased spaces generate about \$900,000 in overage rent above market (or about \$300,000/year over the next three years until expirations).

These factors would warrant an upward adjustment to the cap rate (recognizing strong near-term income), with future rollover at lower lease rates than the current contract rents.

The property is in good condition and no capital expenditure projects are modeled other than typical reserves.

Given the factors above, we have estimated a terminal cap rate of 8.0%.

We have deducted a 3.7% cost of sales at reversion. This deduction reflects the real estate excise tax due upon sale, plus an amount for broker fees and other costs.

Discount Rate (Rate of Return)

An investor in real estate anticipates receiving net cash flow from the property for the holding period of the investment, and eventual proceeds from the sale or disposition of the real estate at the end of the investment period. The total value for the subject property is obtained by discounting to a present value the annual cash flows. The annual cash flows are discounted at an equity discount rate (equity yield rate), which is defined as "the rate of return on equity capital; the equity investor's internal rate of return".

Please refer to the *Investment Rate Summary* in this section, which indicates internal rates of return and other investment parameters from national survey data. The Q4 2023 RERC and PwC reports indicates discount rates ranging from 7%-12% for CBD Institutional office (and the Seattle Office First-Tier Sector at 8.6%). Borrowing costs, market uncertainty, and increased vacancy have also contributed to the upward push on discount rates.

In the Market Analysis section, recent trends in risk-free rates, inflation, debt cost, and property value index are analyzed. Please see the Market section for more details. Rises in mortgage rates with a less elastic property index indicates pressure on the market, and likely signal a continuation of cap and discount rate rises. Currently mortgage rates are around 7%-7.5%. We would expect a discount rate above this for a leveraged property.

We recognize that market recovery timing and overall future office demand remains uncertain. Current supply in the market is rising due to expected sublease space coming onto the market from large unneeded tech spaces. A form of hybrid work will likely continue to be adopted and maintained across the region, lengthening the time to market stabilization. Though more sublease space is expected to come online in the coming years, the development pipeline has virtually halted, and eventually demand will catch up with supply and the market will stabilize.

The subject has 41% vacancy and an investor would place most weight on the value indications of the near term scheduled income potential.

Dexter Horton Building

Investment Rate Summary -

IRR, Capitalization, Income & Expense Rate Data

Source	Description	Period	Growth Income	Rates Expenses	Average TI Allowances (\$/sf)	Going-In Cap Rates	Terminal Cap Rates	IRR
Situs/RERC Survey	National Institutional Investor CBD Office	Q4 2023	1.4% with range from 0.0% to 3.0%	3.2% with range from 2.5% to 5.0%		7.3% with range from 6% to 9%	7.7% with range from 6.5% to 10%	8.5% with range from 7% to 10.0%
Situs/RERC Survey	Western U.S. First Tier CBD Office	Q4 2023		-		7.6% with range from 6.5% to 8.6%	8.0% with range from 7% to 9.6%	9.1% with range from 8.0% to 10.1%
Situs/RERC Survey	Seattle Market First Tier CBD Office	Q4 2023	-	-		6.9%	7.5%	8.6%
PWC Investor Survey	National CBD Office	Q4 2023	1.5% with range from 0% to 3.00%	2.7% with range from 0.0% to 4.0%	Shell Space: \$113.13 2nd Gen Space: \$71.88 Renewals: \$49.38	6.78% with range from 4.50% to 10%	7.15% with range from 5.5% to 10.5%	8.61% with range from 6.50% to 12%
<u>PWC Investor Survey</u>	Seattle Office Market	Q4 2023	-0.63% with range from (-5%) to 0.00%	3.25% with range from 2.00% to 5.00%	Shell Space: \$105.63 2nd Gen Space: \$64.38 Renewals: \$40.63	7.06% with range from 6% to 9.0%	7.44% with range from 6.25% to 9.5%	8.78% with range from 7.0% to 12.0%

Source: Various as noted.

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Overall, we have concluded that the appropriate discount rate is 9.75%.

Discounted Cash Flow Value

The DCF results in a leased fee value of \$48,000,000, rounded.

Direct Capitalization Analysis

We have also analyzed a direct capitalization analysis by estimating a range of going in capitalization rates. The analysis is based on the year 2 NOI, which better reflects the in-place stabilized NOI (with proper adjustments for tax re-assessment). There is little near-term roll-over the next two years, and this method also reflects a full year of the total King County lease revenue. The year 2 NOI is \$4,416,592. King County accounts for about 60% of the gross revenue for the entire building and this would suggest a much lower cap rate than the remaining leased space (King County accounts for 25% of the total rentable area).

A buyer would place emphasis on near term stabilized income, particularly due to the uncertainty of the upside rent potential from the vacant space (with relatively unknown long-term demand fundamentals for Class B office, with about 140,000 sf vacant).

We have concluded to an appropriate capitalization rate range of 8.50% to 9.50%. At an 8.50% capitalization rate, the value indication is \$52,000,000. At the higher end of the range at a 9.50% capitalization rate, the value indication is \$46,00,000. The Discounted Cash Flow analysis value at \$48,000,000 falls within this range.

Income Approach Conclusion

Income Approach Indications	
Discounted Cash Flow Analysis	\$48,000,000
Direct Capitalization Analysis	\$46,000,000 to \$52,000,000

The reconciled value indicated by the Income Approach is **\$46,000,000 to \$52,000,000**.

Dexter Horton Building <u>Discounted Cash Flow Valuation Parameters</u>

General Scenario			
Starting Date of Analysis	Feb. 1, 2024		
No. of Years in Analysis	10		
Rentable Building Area	328,504	(Exc. Basement))
		````	
Market Rent Forecast			
	¢24.00		
Office	\$34.00	/si FS	
Rent Abatement (New/Renewal)			
5 months/1 months	New/Renewal		
	-	<b>X</b> 7	
Typical Lease Terms	1	Years	
Escalation Parameters	0.004	V. O	
Market Rent Inflation		Year 2	
		Year 3 Year 4	
		Year thereafter	
	5.070	i cai thereafter	
Lease Escalations	\$1.00	/sf/yr	
Average Annual Expense and General Escalation	3.0%		
Occupancy Parameters			
Average Vacancy	7.0%	Excl. KC	
Average Credit Loss	1.0%	Excl. KC	
Probability of Lease Renewal at Rollover	65%		
Fibbability of Lease Renewal at Ronover	0370		
	10		Yr 1-4
Average Vacancy at expiration (Office)		months months	Yr 5 & Thereafter
Rollover Parameters	12	monuns	
	¢ ( 7, 00		
Average TI Costs for vacant space (Office)	\$65.00 \$20.00		
TIs Renewal Space	\$20.00	/81	
Leasing Commission for New and Vacant (Office)	\$14.000		
Leasing Commission for Renewed Leases (Office)	\$14.000	/sf	
Income & Expense Forecast			
moome & Dapense i vieusi			
Year 1 Net Operating Income	\$11.81	/sf	
Valuation Parameters			
All Cash Discount Rate	9.75%		
Reversion Capitalization Rate (year 11)	8.50%		
Cost of Sales (year 11)	3.70%		
Indicated Value (from Argus analysis)	\$48,000,000		
Going-in capitalization rate		Year 1	
Value/sf	\$146	/sf	

### **Cash Flow**

Dexter Horton Building (Amounts in USD) Feb, 2024 through Jan, 2035

	Forecast											
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	
For the Years Ending	Jan-2025	Jan-2026	Jan-2027	Jan-2028	Jan-2029	Jan-2030	Jan-2031	Jan-2032	Jan-2033	Jan-2034	Jan-2035	Total
Rental Revenue												
Potential Base Rent	12,383,336	12,598,763	12,657,035	12,585,148	11,967,033	12,040,603	12,172,726	12,187,716	12,325,065	12,600,376	13,083,923	136,601,724
Absorption & Turnover Vacancy	-4,808,838	-4,861,966	-5,650,903	-4,605,444	-1,488,475	-68,896	-218,477	-225,032	-75,285	-566,141	-847,282	-23,416,740
Free Rent	0	0	-286,750	-494,613	-2,466,815	0	0	-182,328	0	-182,872	-350,675	-3,964,054
Scheduled Base Rent	7,574,498	7,736,797	6,719,382	7,485,091	8,011,743	11,971,707	11,954,249	11,780,356	12,249,781	11,851,363	11,885,965	109,220,931
Total Rental Revenue	7,574,498	7,736,797	6,719,382	7,485,091	8,011,743	11,971,707	11,954,249	11,780,356	12,249,781	11,851,363	11,885,965	109,220,931
Other Tenant Revenue												
Total Expense Recoveries	605,327	611,529	526,165	502,632	288,151	653,378	770,779	845,656	1,027,821	1,021,203	886,267	7,738,907
Total Other Tenant Revenue	605,327	611,529	526,165	502,632	288,151	653,378	770,779	845,656	1,027,821	1,021,203	886,267	7,738,907
Total Tenant Revenue	8,179,825	8,348,326	7,245,546	7,987,723	8,299,894	12,625,085	12,725,027	12,626,012	13,277,602	12,872,566	12,772,232	116,959,838
Other Revenue												
Misc Revenue/Storage	40,000	41,200	42,436	43,709	45,020	46,371	47,762	49,195	50,671	52,191	53,757	512,312
Total Other Revenue	40,000	41,200	42,436	43,709	45,020	46,371	47,762	49,195	50,671	52,191	53,757	512,312
Potential Gross Revenue	8,219,825	8,389,526	7,287,982	8,031,432	8,344,914	12,671,456	12,772,790	12,675,207	13,328,272	12,924,756	12,825,989	117,472,150
Vacancy & Credit Loss												
Vacancy Allowance	0	0	0	0	-424,151	-638,828	-546,965	-531,618	-673,884	-293,872	-211,198	-3,320,515
Credit Loss	-77,534	-78,666	-67,494	-75,230	-81,064	-120,272	-121,217	-120,165	-126,600	-122,515	-121,461	-1,112,217
Total Vacancy & Credit Loss	-77,534	-78,666	-67,494	-75,230	-505,215	-759,099	-668,182	-651,784	-800,483	-416,386	-332,659	-4,432,732
Effective Gross Revenue	8,142,291	8,310,860	7,220,488	7,956,202	7,839,699	11,912,357	12,104,608	12,023,424	12,527,789	12,508,370	12,493,330	113,039,417
Operating Expenses												
Cleaning	507,838	521,488	515,451	565,644	682,638	748,111	766,021	789,002	817,481	826,991	843,684	7,584,348
Administration	476,331	490,621	505,339	520,500	536,115	552,198	568,764	585,827	603,402	621,504	640,149	6,100,748
Management	203,557	207,771	180,512	198,905	195,993	297,809	302,615	300,586	313,195	312,709	312,333	2,825,985
Insurance	197,102	203,015	209,106	215,379	221,840	228,496	235,351	242,411	249,683	257,174	264,889	2,524,447
Security & Grounds	542,032	558,293	575,041	592,293	610,061	628,363	647,214	666,630	686,629	707,228	728,445	6,942,230
Repairs, Maintenance	848,773	873,802	894,073	930,415	985,745	1,027,650	1,057,237	1,088,954	1,122,941	1,152,514	1,184,865	11,166,969
Taxes	940,000	480,000	494,400	509,232	524,509	540,244	556,452	573,145	590,339	608,050	626,291	6,442,662
Utilities	514,436	525,443	480,675	592,056	889,074	1,041,361	1,059,947	1,091,746	1,137,924	1,130,145	1,141,387	9,604,194
Non Recoverable Expenses	32,850	33,836	34,851	35,897	36,973	38,083	39,225	40,402	41,614	42,862	44,148	420,741
Total Operating Expenses	4,262,919	3,894,268	3,889,449	4,160,320	4,682,948	5,102,315	5,232,826	5,378,702	5,563,208	5,659,177	5,786,191	53,612,324
Net Operating Income	3,879,372	4,416,592	3,331,040	3,795,882	3,156,752	6,810,042	6,871,782	6,644,721	6,964,581	6,849,193	6,707,138	59,427,093
												Page 1 of 2

### **Cash Flow**

Dexter Horton Building (Amounts in USD) Feb, 2024 through Jan, 2035

	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast	Forecast
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11	
For the Years Ending	Jan-2025	Jan-2026	Jan-2027	Jan-2028	Jan-2029	Jan-2030	Jan-2031	Jan-2032	Jan-2033	Jan-2034	Jan-2035	<u>Total</u>
Leasing Costs												
Tenant Improvements	0	0	1,515,384	4,695,227	12,337,057	0	0	1,016,716	0	1,311,955	1,663,270	22,539,609
Leasing Commissions	241,486	0	480,465	958,354	3,028,423	0	0	361,183	0	466,065	590,868	6,126,844
Total Leasing Costs	241,486	0	1,995,849	5,653,580	15,365,480	0	0	1,377,899	0	1,778,021	2,254,138	28,666,453
Capital Expenditures												
Capital Reserves	82,126	84,590	87,127	89,741	92,434	95,207	98,063	101,005	104,035	107,156	110,370	1,051,853
Total Capital Expenditures	82,126	84,590	87,127	89,741	92,434	95,207	98,063	101,005	104,035	107,156	110,370	1,051,853
Total Leasing & Capital Costs	323,612	84,590	2,082,976	5,743,321	15,457,914	95,207	98,063	1,478,903	104,035	1,885,176	2,364,509	29,718,306
Cash Flow Before Debt Service	3,555,760	4,332,002	1,248,064	-1,947,440	-12,301,162	6,714,835	6,773,719	5,165,818	6,860,546	4,964,016	4,342,630	29,708,788
Cash Flow Available for Distribution	3,555,760	4,332,002	1,248,064	-1,947,440	-12,301,162	6,714,835	6,773,719	5,165,818	6,860,546	4,964,016	4,342,630	29,708,788

### **Present Value Report**

Dexter Horton Building (Amounts in USD) Valuation (PV/IRR) Date: Feb, 2024 Discount Method: Annual

			P.V. of	P.V. of	P.V. of	P.V. of	P.V. of	NOI to
Analysis	Period	<u>Cash Flow</u>	Cash Flow	Cash Flow	Cash Flow	Cash Flow	Cash Flow	Book
Period	Ending	Before Debt Service	<u>@ 8.75%</u>	<u>@ 9.25%</u>	<u>@ 9.75%</u>	<u>@ 10.25%</u>	<u>@ 10.75%</u>	<u>Value</u>
Year 1	Jan-2025	3,555,760	3,269,664	3,254,700	3,239,872	3,225,179	3,210,618	1198.77%
Year 2	Jan-2026	4,332,002	3,662,942	3,629,491	3,596,496	3,563,949	3,531,841	1081.96%
Year 3	Jan-2027	1,248,064	970,396	957,133	944,111	931,324	918,767	133.71%
Year 4	Jan-2028	-1,947,440	-1,392,345	-1,367,031	-1,342,289	-1,318,104	-1,294,461	46.10%
Year 5	Jan-2029	-12,301,162	-8,087,230	-7,903,854	-7,725,445	-7,551,846	-7,382,908	13.32%
Year 6	Jan-2030	6,714,835	4,059,381	3,949,178	3,842,450	3,739,071	3,638,924	28.63%
Year 7	Jan-2031	6,773,719	3,765,497	3,646,507	3,531,795	3,421,188	3,314,523	28.77%
Year 8	Jan-2032	5,165,818	2,640,614	2,545,467	2,454,160	2,366,521	2,282,387	26.20%
Year 9	Jan-2033	6,860,546	3,224,744	3,094,323	2,969,737	2,850,699	2,736,939	27.35%
Year 10	Jan-2034	4,964,016	2,145,559	2,049,362	1,957,888	1,870,886	1,788,117	25.04%
Totals		25,366,158	14,259,223	13,855,278	13,468,775	13,098,867	12,744,746	
Property Resale @	8.00% Cap Rate	87,364,483	37,760,893	36,067,867	34,457,965	32,926,755	31,470,059	
Total Unleverage	d Present Value	_	52,020,116	49,923,144	47,926,740	46,025,621	44,214,805	
Percentage Value	Distribution							
Income	Distribution		27.41%	27.75%	28.10%	28.46%	28.82%	
Net Sale Price			72.59%	72.25%	71.90%	71.54%	71.18%	
			100.00%	100.00%	100.00%	100.00%	100.00%	
* Results displ	ayed are based on Fore	ecast data only						

Results displayed are based on Forecast data only

## **Reconciliation and Final Value Estimate**

The values indicated by the approaches used in this report are as follows:

Sale Comparison Approach Income Approach \$36,000,000 - \$43,000,000 \$46,000,000 - \$52,000,000

Reconciliation is the process of assigning different weight or emphasis to each of the approaches to valuation used in the report to arrive at a final value estimate. The primary considerations are the reliability of the data and the applicability of each method for valuing the particular property.

The Sale Comparison Approach includes the current contract for the subject, plus a mix of local transactions of office buildings, which were transacted before 2022 changes in the capital market. We also looked sales of three fresh indications for underperforming CBD office buildings in the Portland, Oregon and San Francisco, CA markets. Our confirmations and quality of data used in this approach are considered to be good. Considering the range of data and various physical and financial characteristics of each property, we have concluded to a range via the sale comparison approach, considering both the subject property contract price and the other adjusted sale comparisons. The approach is considerably weakened by the lack of recent transactions, price discovery, and buyer and seller consensus.

We have researched, summarized, and carefully considered a great deal of information with regard to the analysis and conclusions in the Income Approach. The analysis included a review of the subject income and expenses, recent leasing and capital expenditure history. This approach incorporated a wide range of well supported data regarding market rent, vacancy, rollover costs, leasing commissions and operating expenses. We have analyzed the Income Approach with several methodologies, including a discounted cash flow analysis and direct capitalization analysis. We have concluded to a range in value via the Income Approach considering each of these methodologies.

Based on the specificity of this approach (modeling the actual financial situation of the subject), and the greater emphasis that investors in similar properties place on this approach, it is our opinion that the Income Approach should be given greater weight in the reconciliation of the final value conclusion.

I

n summary, we have placed some weight on both approaches, and reconcile the final value at the low end of the Income Approach range:

Description	Effective <u>Valuation Date</u>	Value <u>Conclusion</u>
Market Value Leased Fee Estate	February 1, 2024	\$46,000,000

The above value estimate is commensurate with a reasonable exposure period of twelve months.

## ADDENDA

Seattle Area Economy and Market Analysis Report ARGUS Discounted Cash Flow Reports Historic Preservation Ordinance Appraisers' Experience & Qualifications SEATTLE AREA ECONOMY AND MARKET ANALYSIS REPORTS



# Seattle CBD

Seattle - WA (USA)

PREPARED BY



Matt Lange Appraiser



#### OFFICE SUBMARKET REPORT

Submarket Key Statistics	1
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Rent & Vacancy	16
Sale Trends	18





## <u>Overview</u>

Seattle CBD Office

12 Mo Deliveries in SF

12 Mo Net Absorption in SF

Vacancy Rate

12 Mo Asking Rent Growth



(1.8M)

Office utilization remains below pre-pandemic levels, which weighs on office demand. The Seattle CBD has seen -1.8 million SF of absorption over the past 12 months. Since 2020, the submarket has been among the worst-performing in the region, and move-outs have negated nearly all the growth of the 2010s.

Before the pandemic, the vacancy rate was below 6%. It now stands at 24.4%. The availability of office space in the submarket has significantly increased, and 29.6% of all office space is listed as available. With the low pace of leasing, along with high availability, the baseline forecast suggests further vacancy expansion, nearing around 30% by the end of 2024.

Before the pandemic, the Seattle CBD was the third most expensive submarket, after Lake Union and the Bellevue CBD. Due to the rapid decrease in rents, the area is now seeing asking rents close to the metro 24.3%



average. In that time, the average gross asking rent for office space in the city core fell from about \$48.00/SF to about \$38.00/SF.

Tenants are also negotiating significant concessions. Market players have informed CoStar that tenant improvement allowances of above \$100/SF are common, with many deals going significantly higher. Often, several free months of rent are included. As such, true effective rents are likely lower than the reported asking rents. Leases are also trending smaller, with many moving into smaller spaces as companies maximize space to match utilization patterns.

The construction pipeline has slowed, and cumulative net deliveries over the past three years totaled 200,000 SF. There were no construction starts last year, and once the projects underway finish up in 2024, there is nothing in the immediate pipeline in the submarket.

Current Quarter	RBA	Vacancy Rate	Market Asking Rent	Availability Rate	Net Absorption SF	Deliveries SF	Under Construction
4 & 5 Star	31,503,850	24.9%	\$38.42	30.9%	(297,747)	0	813,907
3 Star	5,895,199	23.2%	\$35.28	25.0%	22,132	0	0
1 & 2 Star	1,028,315	14.4%	\$31.80	15.0%	3,510	0	0
Submarket	38,427,364	24.3%	\$37.78	29.6%	(272,105)	0	813,907
Annual Trends	12 Month	Historical Average	Forecast Average	Peak	When	Trough	When
Vacancy Change (YOY)	4.6%	11.2%	30.6%	24.3%	2024 Q1	1.1%	2000 Q2
Net Absorption SF	(1.8M)	55,701	(605,117)	1,990,059	2018 Q4	(2,109,227)	2023 Q1
Deliveries SF	0	454,455	162,835	1,491,889	2003 Q3	0	2023 Q4
Asking Rent Growth	-1.9%	0.6%	-1.7%	20.0%	2007 Q4	-16.6%	2002 Q2
Sales Volume	\$0	\$964.4M	N/A	\$4.1B	2019 Q4	\$0	2023 Q4



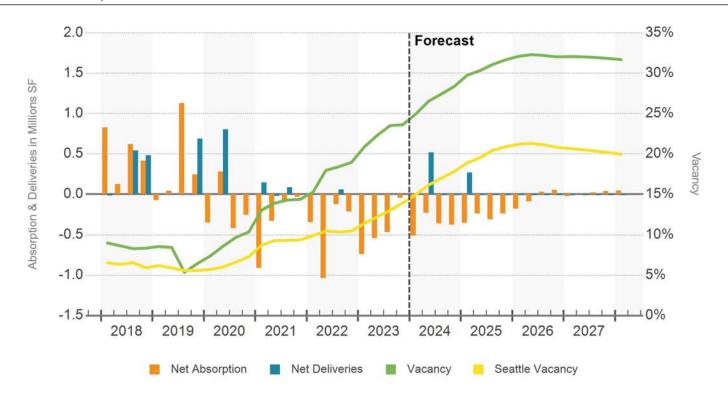


Office attendance remains below pre-pandemic levels, which has a negative impact on office demand. Absorption came in at -1.8 million SF over the past 12 months. This adds to an extended period of negative absorption that is the worst on record for the submarket. As a result, tenants now occupy close to 6 million SF less office space than they did prepandemic.

The submarket has one of the highest vacancy rates in the region at 24.4%. That figure has risen steadily since 2020. Availability is also high. About 29.6% of the inventory is now actively listed for lease or sale. As of the start of 2024, nearly 40% of office buildings in the submarket have space listed for lease. With the low pace of leasing, along with high availability, the baseline forecast suggests further vacancy expansion, nearing around 30% by the end of 2024.

Leasing volume was steady least year compared to the year prior, but it is still well below what was typical prepandemic. In the past five years, tenants committed to an average of about 1.5 million SF worth of new leases annually. That is about half the level seen in the 2010s.

Tenants are still signing leases, but they tend to be smaller. For example, one of the largest leases last year in the region was law firm Perkins Coie's 150,000-SF sublet lease at Russell Investments Center in 23Q4. Related to this, the company vacated 300,000 SF at 1201 Third, just one block away.



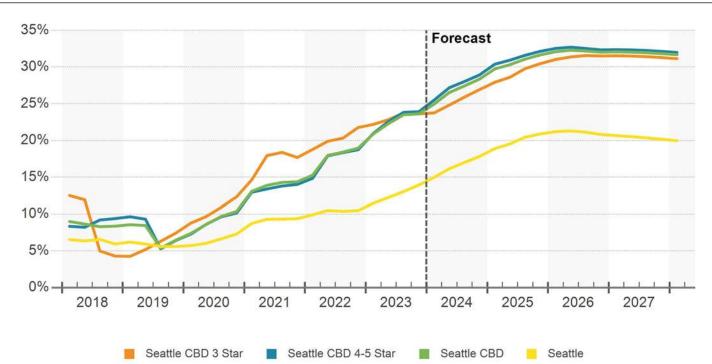
#### **NET ABSORPTION, NET DELIVERIES & VACANCY**





## Leasing

#### VACANCY RATE



#### AVAILABILITY RATE







## **Leasing**

### Seattle CBD Office

#### 4 & 5 STAR MOST ACTIVE BUILDINGS IN SUBMARKET - PAST 12 MONTHS

Property Name/Address	Rating	RBA	Deals	Leased SF	12 Mo Vacancy	12 Mo Net Absorp SF
Rainier Square 401 Union St	****	801,000	5	78,279	48.7%	86,176
<b>400 University at Rainier Squ</b> 400 University St	****	122,678	4	3,500	63.9%	31,073
<b>1201 Third</b> 1201 3rd Ave	****	1,140,611	7	75,580	16.4%	29,346
1 <b>700 Seventh Avenue</b> 1700 7th Ave	****	585,731	3	9,729	69.9%	17,577
BM Building, 1200 5th 1200 5th Ave	****	234,041	3	26,459	14.4%	5,380
Medical Dental Bldg 509 Olive Way	****	363,934	11	8,194	15.2%	(2,995)
Puget Sound Plaza 1325 4th Ave	****	424,690	5	13,315	15.3%	(6,535)
520 Pike Tower 520 Pike St	****	423,010	9	29,496	21.4%	(23,477)
001 5th Ave	****	541,190	3	11,543	28.8%	(37,458)
1000 Second Avenue 1000 2nd Ave	****	589,921	4	6,364	18.8%	(38,217)
<b>One Union Square</b> 600 University St	****	672,479	13	57,264	22.1%	(44,718)
Smith Tower 506 2nd Ave	****	268,748	4	16,671	39.9%	(48,579)
Qualtrics Tower at 2+U 1201 2nd Ave	****	687,380	3	9,732	20.8%	(49,144)
Financial Center 1215 4th Ave	****	361,760	4	16,132	51.9%	(56,089)
One Convention Place 701 Pike St	****	322,894	5	19,703	49.5%	(57,352)
Fifth & Yesler 300 5th Ave	****	280,364	3	8,941	13.9%	(81,534)
<b>Fwo Union Square</b> 601 Union St	****	1,165,441	8	79,663	18.8%	(98,212)
<b>999 Third</b> 999 3rd Ave	****	989,968	3	51,030	38.4%	(156,471)
Columbia Center 701 5th Ave	****	1,952,220	12	133,936	19.8%	(162,683)
J.S. Bank Center 420 5th Ave	****	943,575	4	31,380	38.3%	(167,446)





## Leasing

### Seattle CBD Office

#### 3 STAR MOST ACTIVE BUILDINGS IN SUBMARKET - PAST 12 MONTHS

Property Name/Address	Rating	RBA	Deals	Leased SF	12 Mo Vacancy	12 Mo Net Absorp SI
<b>Times Square Bldg</b> 414 Olive Way	****	61,533	1	9,838	21.5%	9,838
<b>Tower Building</b> 1809 7th Ave	****	173,770	4	15,060	16.2%	7,929
<b>Pacific Bldg</b> 720 3rd Ave	****	138,545	1	1,000	51.2%	4,491
<b>Logan Bldg</b> 500 Union St	****	122,118	8	30,959	26.4%	3,376
Joseph Vance Building 1402 3rd Ave	****	130,786	1	530	44.4%	530
Melbourne Tower 1511 3rd Ave	****	130,893	1	794	3.7%	(1,211)
<b>AE Doyle Bldg</b> 117-119 Pine St	****	34,000	1	883	53.3%	(4,873)
Broderick Building 615-619 2nd Ave	****	78,674	2	1,775	61.7%	(7,779)
Central Building 810 3rd Ave	****	192,176	2	3,180	44.7%	(8,162)
The Skinner Building 1326 5th Ave	****	221,264	9	15,064	26.1%	(9,183)
Hoge Building 705 2nd Ave	****	115,294	1	600	37.7%	(10,212)
Seattle Tower 1218 3rd Ave	****	216,201	2	3,278	40.4%	(38,223)





The Seattle CBD has seen among the fastest drops in asking rent in the region. Rent growth over the past 12 months came in at -1.9%. Since they last peaked in March 2020, rents have fallen by more than 20% and are expected to fall further over the coming year. Many existing listings still on the market have already dropped asking prices over the past year.

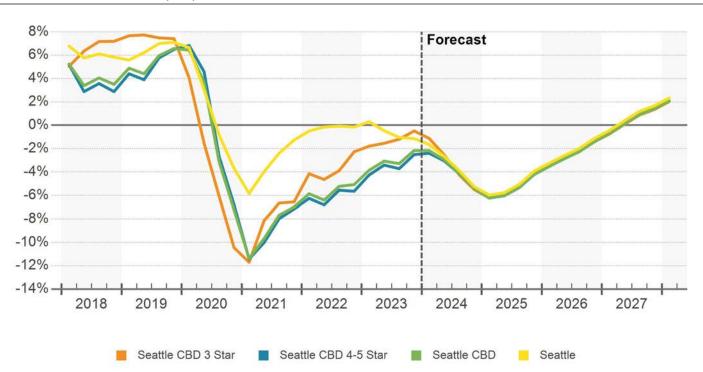
Before the pandemic, the Seattle CBD was the third most expensive submarket, after Lake Union and the Bellevue CBD. Due to the rapid decrease in rents, the area is now seeing asking rents close to the metro average. In that time, the average gross asking rent for office space in the city core fell from about \$48.00/SF to about \$38.00/SF.

The submarket consists of more than 80% 4 & 5 Star office space. Rent growth for this tier came in at -2.2% over the past year, and has been relatively flat among

other tiers.

Asking rents are only part of the story. According to market participants, there has been a significant decline in effective rents. Concessions that include a free month's rent per year of lease are not uncommon, as are tenant improvements allowances well over \$100/SF.

In one recent example, a lease in the central business district included tenant improvements of up to \$150/SF, six months of free rent, plus \$5/SF for relocation and IT costs. Illustrating another trend toward smaller leases, the Puget Sound Regional Council downsized its footprint as part of this lease, going from 27,000 SF in its former location near the waterfront to 21,000 SF at 1201 Third Avenue. The organization secured a 13.5-year lease at \$31/SF, a significant discount from what a similar space would have rented for a few years ago.

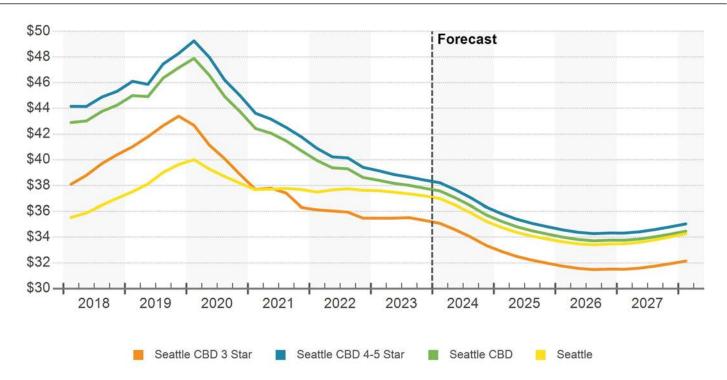


#### MARKET ASKING RENT GROWTH (YOY)





#### MARKET ASKING RENT PER SQUARE FEET





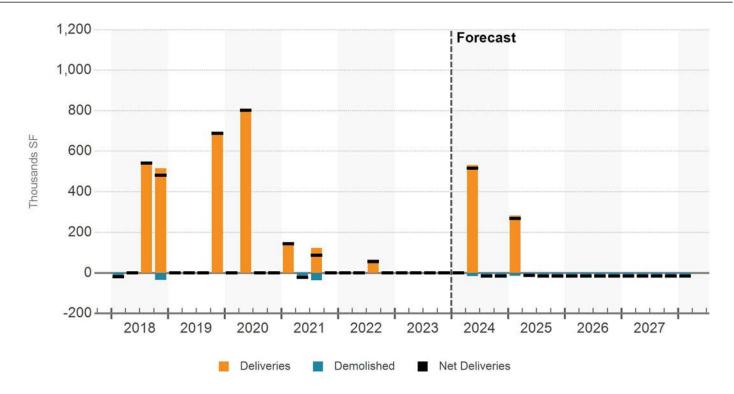


There is little pressure from new supply. No major projects were completed last year. This is a marked slowdown in what was one of the fastest-growing office nodes in the nation, where developers added about 4.2 million SF over just the past decade. Now, development is largely concentrated in areas outside the traditional city core, as well as in cities on the Eastside.

The 1916 Boren project by Trammell Crow Company is the latest big project to break ground in the core. This

320,000-SF life sciences-oriented space is scheduled for completion in 24Q4. Seattle Children's has signed a lease for about half the space in the building, with plans to move in early 2025.

Additionally, Hudson Pacific Properties Washington 1000 is nearing completion on Olive Way. That project sits across from Seattle Convention Center's new Summit building and will bring more than 530,000 SF of new space to the market this year.



#### **DELIVERIES & DEMOLITIONS**





## **Construction**

#### Seattle CBD Office

All-Time Annual Avg. Square Feet

**Delivered Square Feet Past 8 Qtrs** 

Delivered Square Feet Next 8 Qtrs

**Proposed Square Feet Next 8 Qtrs** 

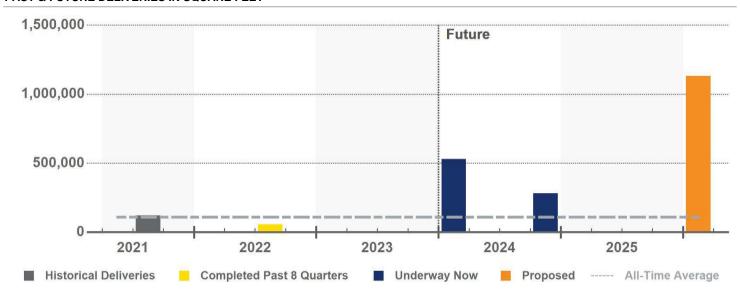




813,907

1,132,580

#### PAST 8 QUARTERS DELIVERIES, UNDER CONSTRUCTION, & PROPOSED 9th Ave 3rd Ave E MA 3rd Ave 99 Westlake Ave 5th UPTOWN Broadway VA Ave N Bellevue Ave E CASCADE 5 Z Space Needle 1 MILLER PARK (99) T & Olive Wy Z E John St Denny Wy ATH ALC Bellevue Ave Cal Anderson Sculpture Park Jar Ave BELLTOWN Park E Pine St Ellion Ave Madis PIKE/PINE Pine St IST AVE E Union St E Union St PikeSt Seattle Eliot NA University 23rd CENTRAL FIRST HILL MANN PIKE CE CHERRY HILL BUSINESS CENTRA MARKE DISTRICT Frve Art Museum SQUIRE PARK E Cherry St • The S attle Great W oth Ave NTOWN TTLE YESLER TERRACE Seattle - Bremerton Ferry Southworth-Seattle fast ferry E Yesler Way E Yesler Wa rth-Seattle fast ferry 1st Ave SEATTLE CHINATOWN-INTERNATIONAL 10 DISTRICT Completed Past 8 Quarters Older Construction Google Proposed Next 8 Quarters Map data ©2024 Google **PAST & FUTURE DELIVERIES IN SQUARE FEET**







## **Construction**

### Seattle CBD Office

#### **RECENT DELIVERIES**

Pro	perty Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
1	1075 Lenora 1075 Lenora St	****	55,937	4	Jan 2022	Jul 2022	- Holland Partner Group

#### UNDER CONSTRUCTION

Pro	perty Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
1	Washington 1000 1000 Olive Way	****	531,166	16	Apr 2022	Mar 2024	Hudson Pacific Properties, Inc. -
2	1916 Boren Ave	****	282,741	11	Dec 2022	Dec 2024	- Trammell Crow Company

#### PROPOSED

Pro	operty Name/Address	Rating	Bldg SF	Stories	Start	Complete	Developer/Owner
1	The Net 875 3rd Ave	****	807,580	36	Feb 2024	Feb 2026	Urban Visions Martin Smith Inc
2	Lloyd Building Preservat 1818 6th Ave	****	325,000	18	Apr 2024	Jan 2026	Kilroy Realty Corporation Kilroy Realty Corporation



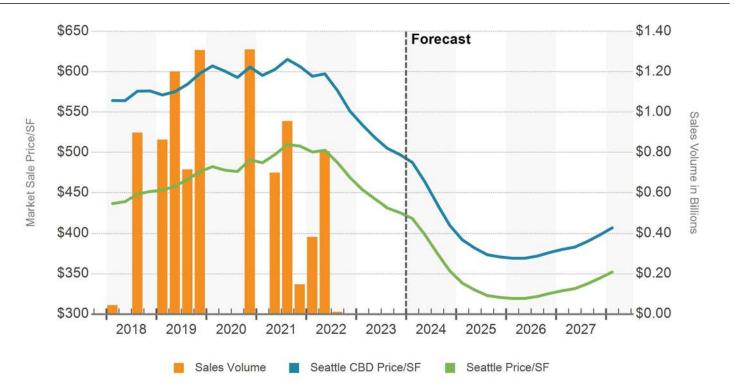


Office sales were nonexistent in the city core last year. That is a significant departure for what was a sought after office submarket by investors. In each of the previous three years, sales volume came in well above \$1 billion for the submarket, and it was consistently among the most active in the region.

The five-year average for office sales in the Seattle CBD sits at \$1.7 billion, and it reached a peak of more than \$4 billion in 2019. That was a year when many rushed to complete deals ahead of an increase in excise tax on

high value real estate effective January 1, 2020.

The Seattle CBD has a large share of high-value, Class A assets. It was not long ago when assets like these were trading for cap rates below 5%. In this tier especially, the submarket has seen high vacancy rates and falling rents. Along with recent changes in capital markets creating uncertainty in the market, it will likely take time before investors are confident enough on pricing to move the needle on sales volume in this submarket.



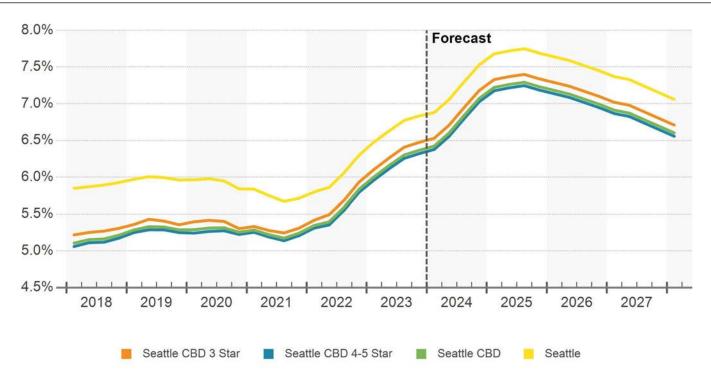
#### SALES VOLUME & MARKET SALE PRICE PER SF





## <u>Sales</u>

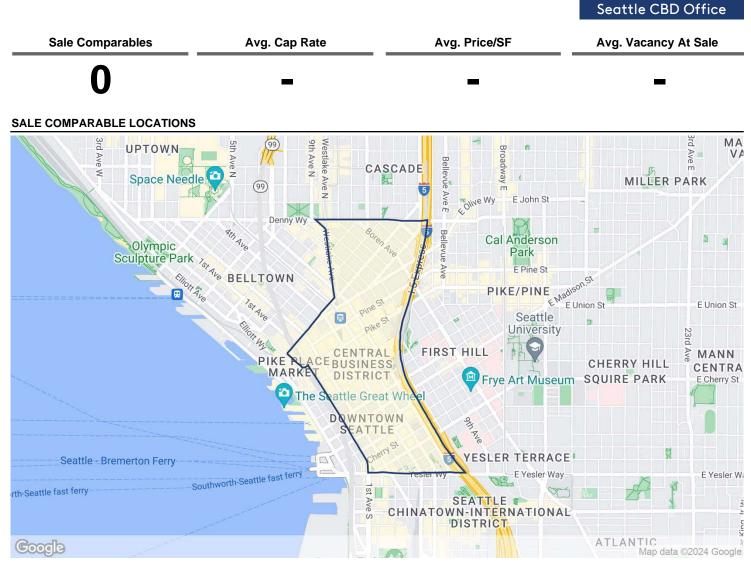
#### MARKET CAP RATE







## Sales Past 12 Months



#### SALE COMPARABLES SUMMARY STATISTICS

Sales Attributes	Low	Average	Median	High
Sale Price	-	-	-	-
Price/SF	-	-	-	-
Cap Rate	-	-	-	-
Time Since Sale in Months	-	-	-	-
Property Attributes	Low	Average	Median	High
Building SF	-	-	-	-
Stories	-	-	-	-
Typical Floor SF	-	-	-	-
Vacancy Rate At Sale	-	-	-	-
Year Built	-	-	-	-
Star Rating				





# Supply & Demand Trends

#### **OVERALL SUPPLY & DEMAND**

		Inventory			Net Absorption	
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2028	38,945,399	(62,721)	-0.2%	224,900	0.6%	-
2027	39,008,120	(63,898)	-0.2%	32,559	0.1%	-
2026	39,072,018	(64,008)	-0.2%	(184,297)	-0.5%	-
2025	39,136,026	223,646	0.6%	(1,130,933)	-2.9%	-
2024	38,912,380	485,016	1.3%	(1,474,154)	-3.8%	-
YTD	38,427,364	0	0%	(272,105)	-0.7%	-
2023	38,427,364	0	0%	(1,792,033)	-4.7%	-
2022	38,427,364	55,937	0.1%	(1,713,679)	-4.5%	-
2021	38,371,427	208,074	0.5%	(1,351,933)	-3.5%	-
2020	38,163,353	801,000	2.1%	(740,015)	-1.9%	-
2019	37,362,353	687,380	1.9%	1,342,170	3.6%	0.5
2018	36,674,973	1,000,840	2.8%	1,990,059	5.4%	0.5
2017	35,674,133	951,877	2.7%	191,963	0.5%	5.0
2016	34,722,256	373,458	1.1%	431,605	1.2%	0.9
2015	34,348,798	183,788	0.5%	706,574	2.1%	0.3
2014	34,165,010	(20,358)	-0.1%	(96,758)	-0.3%	-
2013	34,185,368	0	0%	280,422	0.8%	0
2012	34,185,368	0	0%	489,295	1.4%	0

#### 4 & 5 STAR SUPPLY & DEMAND

		Inventory			Net Absorption	
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2028	32,318,821	1,064	0%	222,658	0.7%	0
2027	32,317,757	0	0%	65,945	0.2%	0
2026	32,317,757	0	0%	(62,053)	-0.2%	-
2025	32,317,757	282,741	0.9%	(836,431)	-2.6%	-
2024	32,035,016	531,166	1.7%	(1,205,205)	-3.8%	-
YTD	31,503,850	0	0%	(297,747)	-0.9%	-
2023	31,503,850	0	0%	(1,630,081)	-5.2%	-
2022	31,503,850	55,937	0.2%	(1,437,833)	-4.6%	-
2021	31,447,913	265,805	0.9%	(977,494)	-3.1%	-
2020	31,182,108	801,000	2.6%	(415,383)	-1.3%	-
2019	30,381,108	687,380	2.3%	1,529,702	5.0%	0.4
2018	29,693,728	1,055,518	3.7%	1,392,055	4.7%	0.8
2017	28,638,210	1,045,561	3.8%	331,268	1.2%	3.2
2016	27,592,649	373,458	1.4%	830,653	3.0%	0.4
2015	27,219,191	285,310	1.1%	578,384	2.1%	0.5
2014	26,933,881	0	0%	545	0%	0
2013	26,933,881	0	0%	305,942	1.1%	0
2012	26,933,881	0	0%	527,349	2.0%	0





# Supply & Demand Trends

### Seattle CBD Office

#### **3 STAR SUPPLY & DEMAND**

		Inventory			Net Absorption	
Year	SF	SF Growth	% Growth	SF	% of Inv	<b>Construction Ratio</b>
2028	5,895,199	0	0%	41,213	0.7%	0
2027	5,895,199	0	0%	12,592	0.2%	0
2026	5,895,199	0	0%	(61,469)	-1.0%	-
2025	5,895,199	0	0%	(208,136)	-3.5%	-
2024	5,895,199	0	0%	(195,214)	-3.3%	-
YTD	5,895,199	0	0%	22,132	0.4%	0
2023	5,895,199	0	0%	(109,490)	-1.9%	-
2022	5,895,199	0	0%	(240,915)	-4.1%	-
2021	5,895,199	(36,131)	-0.6%	(347,024)	-5.9%	-
2020	5,931,330	0	0%	(290,756)	-4.9%	-
2019	5,931,330	0	0%	(185,815)	-3.1%	-
2018	5,931,330	(51,003)	-0.9%	532,780	9.0%	-
2017	5,982,333	0	0%	(103,816)	-1.7%	-
2016	5,982,333	0	0%	(371,610)	-6.2%	-
2015	5,982,333	(48,897)	-0.8%	163,253	2.7%	-
2014	6,031,230	0	0%	(2,658)	0%	-
2013	6,031,230	0	0%	(91,260)	-1.5%	-
2012	6,031,230	0	0%	(6,694)	-0.1%	-

#### 1 & 2 STAR SUPPLY & DEMAND

		Inventory			Net Absorption	
Year	SF	SF Growth	% Growth	SF	% of Inv	Construction Ratio
2028	731,379	(63,785)	-8.0%	(38,971)	-5.3%	-
2027	795,164	(63,898)	-7.4%	(45,978)	-5.8%	-
2026	859,062	(64,008)	-6.9%	(60,775)	-7.1%	-
2025	923,070	(59,095)	-6.0%	(86,366)	-9.4%	-
2024	982,165	(46,150)	-4.5%	(73,735)	-7.5%	-
YTD	1,028,315	0	0%	3,510	0.3%	0
2023	1,028,315	0	0%	(52,462)	-5.1%	-
2022	1,028,315	0	0%	(34,931)	-3.4%	-
2021	1,028,315	(21,600)	-2.1%	(27,415)	-2.7%	-
2020	1,049,915	0	0%	(33,876)	-3.2%	-
2019	1,049,915	0	0%	(1,717)	-0.2%	-
2018	1,049,915	(3,675)	-0.3%	65,224	6.2%	-
2017	1,053,590	(93,684)	-8.2%	(35,489)	-3.4%	-
2016	1,147,274	0	0%	(27,438)	-2.4%	-
2015	1,147,274	(52,625)	-4.4%	(35,063)	-3.1%	-
2014	1,199,899	(20,358)	-1.7%	(94,645)	-7.9%	-
2013	1,220,257	0	0%	65,740	5.4%	0
2012	1,220,257	0	0%	(31,360)	-2.6%	-





#### **OVERALL RENT & VACANCY**

		Market A	sking Rent			Vacancy	
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2028	\$35.22	102	2.9%	-25.3%	12,125,116	31.1%	-0.7%
2027	\$34.24	99	1.4%	-27.4%	12,412,731	31.8%	-0.2%
2026	\$33.76	98	-1.4%	-28.4%	12,509,148	32.0%	0.4%
2025	\$34.24	99	-4.2%	-27.4%	12,388,821	31.7%	3.3%
2024	\$35.74	104	-5.4%	-24.2%	11,034,198	28.4%	4.7%
YTD	\$37.78	110	-1.9%	-19.9%	9,347,088	24.3%	0.7%
2023	\$37.79	110	-2.2%	-19.9%	9,074,983	23.6%	4.7%
2022	\$38.62	112	-5.1%	-18.1%	7,282,950	19.0%	4.6%
2021	\$40.69	118	-7.0%	-13.7%	5,513,334	14.4%	4.0%
2020	\$43.74	127	-7.2%	-7.2%	3,953,327	10.4%	3.9%
2019	\$47.16	137	6.6%	0%	2,412,312	6.5%	-1.9%
2018	\$44.25	129	3.5%	-6.2%	3,067,102	8.4%	-3.0%
2017	\$42.76	124	6.6%	-9.3%	4,056,321	11.4%	1.9%
2016	\$40.10	116	4.0%	-15.0%	3,296,407	9.5%	-0.3%
2015	\$38.57	112	9.1%	-18.2%	3,354,554	9.8%	-1.6%
2014	\$35.37	103	5.2%	-25.0%	3,877,340	11.3%	0.2%
2013	\$33.62	98	4.5%	-28.7%	3,800,940	11.1%	-0.8%
2012	\$32.18	93	8.9%	-31.8%	4,081,362	11.9%	-1.4%

#### 4 & 5 STAR RENT & VACANCY

		Market A	sking Rent			Vacancy	
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2028	\$35.80	100	2.9%	-25.8%	10,161,323	31.4%	-0.7%
2027	\$34.81	97	1.4%	-27.9%	10,382,948	32.1%	-0.2%
2026	\$34.32	96	-1.4%	-28.9%	10,448,893	32.3%	0.2%
2025	\$34.81	97	-4.2%	-27.9%	10,386,840	32.1%	3.2%
2024	\$36.34	101	-5.4%	-24.7%	9,267,668	28.9%	5.0%
YTD	\$38.42	107	-2.2%	-20.4%	7,829,035	24.9%	0.9%
2023	\$38.42	107	-2.5%	-20.4%	7,531,288	23.9%	5.2%
2022	\$39.41	110	-5.7%	-18.4%	5,901,207	18.7%	4.7%
2021	\$41.77	117	-7.2%	-13.5%	4,407,437	14.0%	3.9%
2020	\$44.99	126	-6.8%	-6.8%	3,164,138	10.1%	3.7%
2019	\$48.28	135	6.5%	0%	1,947,755	6.4%	-3.0%
2018	\$45.33	127	2.9%	-6.1%	2,790,077	9.4%	-1.5%
2017	\$44.06	123	6.8%	-8.7%	3,126,614	10.9%	2.2%
2016	\$41.27	115	3.6%	-14.5%	2,412,321	8.7%	-1.8%
2015	\$39.82	111	8.9%	-17.5%	2,869,516	10.5%	-1.2%
2014	\$36.55	102	5.1%	-24.3%	3,162,590	11.7%	0%
2013	\$34.79	97	4.4%	-27.9%	3,163,135	11.7%	-1.1%
2012	\$33.31	93	8.8%	-31.0%	3,469,077	12.9%	-2.0%





### Seattle CBD Office

#### **3 STAR RENT & VACANCY**

		Market As	sking Rent			Vacancy	
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2028	\$32.83	116	2.8%	-24.3%	1,803,194	30.6%	-0.7%
2027	\$31.94	113	1.3%	-26.4%	1,844,407	31.3%	-0.2%
2026	\$31.51	111	-1.4%	-27.4%	1,856,999	31.5%	1.0%
2025	\$31.97	113	-4.2%	-26.3%	1,795,530	30.5%	3.5%
2024	\$33.36	118	-5.5%	-23.1%	1,587,394	26.9%	3.3%
YTD	\$35.28	124	-0.5%	-18.7%	1,370,046	23.2%	-0.4%
2023	\$35.30	124	-0.5%	-18.6%	1,392,178	23.6%	1.9%
2022	\$35.48	125	-2.3%	-18.2%	1,282,688	21.8%	4.1%
2021	\$36.30	128	-6.6%	-16.3%	1,041,773	17.7%	5.3%
2020	\$38.85	137	-10.5%	-10.5%	730,880	12.3%	4.9%
2019	\$43.39	153	7.4%	0%	440,124	7.4%	3.1%
2018	\$40.39	142	7.2%	-6.9%	254,309	4.3%	-9.7%
2017	\$37.69	133	5.0%	-13.1%	838,092	14.0%	1.7%
2016	\$35.89	126	6.0%	-17.3%	734,276	12.3%	6.2%
2015	\$33.87	119	10.1%	-21.9%	362,666	6.1%	-3.5%
2014	\$30.77	108	6.0%	-29.1%	574,816	9.5%	0%
2013	\$29.03	102	5.0%	-33.1%	572,158	9.5%	1.5%
2012	\$27.64	97	9.8%	-36.3%	480,898	8.0%	0.1%

#### **1 & 2 STAR RENT & VACANCY**

		Market A	sking Rent			Vacancy	
Year	Per SF	Index	% Growth	Vs Hist Peak	SF	Percent	Ppts Chg
2028	\$30.41	122	3.4%	-9.2%	160,599	22.0%	-1.4%
2027	\$29.41	118	1.9%	-12.2%	185,376	23.3%	-0.3%
2026	\$28.86	116	-0.9%	-13.8%	203,256	23.7%	1.3%
2025	\$29.12	117	-3.6%	-13.0%	206,451	22.4%	4.1%
2024	\$30.21	122	-5.1%	-9.8%	179,136	18.2%	3.5%
YTD	\$31.80	128	0.7%	-5.0%	148,007	14.4%	-0.3%
2023	\$31.84	128	0.9%	-4.9%	151,517	14.7%	5.1%
2022	\$31.55	127	0.4%	-5.8%	99,055	9.6%	3.4%
2021	\$31.44	126	-2.5%	-6.1%	64,124	6.2%	0.7%
2020	\$32.23	130	-3.7%	-3.7%	58,309	5.6%	3.2%
2019	\$33.48	135	4.2%	0%	24,433	2.3%	0.2%
2018	\$32.14	129	6.1%	-4.0%	22,716	2.2%	-6.5%
2017	\$30.30	122	12.8%	-9.5%	91,615	8.7%	-4.4%
2016	\$26.85	108	4.0%	-19.8%	149,810	13.1%	2.4%
2015	\$25.82	104	6.4%	-22.9%	122,372	10.7%	-1.0%
2014	\$24.26	98	6.3%	-27.5%	139,934	11.7%	6.3%
2013	\$22.81	92	3.0%	-31.9%	65,647	5.4%	-5.4%
2012	\$22.15	89	5.7%	-33.8%	131,387	10.8%	2.6%





#### **OVERALL SALES**

			Completed	I Transactions (1)			Market Pricing Trends (2)			
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate	
2028	-	-	-	-	-	-	\$428.62	131	6.5%	
2027	-	-	-	-	-	-	\$398.06	122	6.7%	
2026	-	-	-	-	-	-	\$376.41	115	7.0%	
2025	-	-	-	-	-	-	\$370.92	113	7.2%	
2024	-	-	-	-	-	-	\$409.91	125	7.1%	
YTD	-	-	-	-	-	-	\$494.23	151	6.4%	
2023	-	-	-	-	-	-	\$497.30	152	6.4%	
2022	5	\$1.2B	4.4%	\$239,520,000	\$708.03	4.3%	\$551.14	168	5.8%	
2021	5	\$1.8B	6.7%	\$360,270,000	\$705.34	4.3%	\$606.42	185	5.2%	
2020	5	\$1.3B	4.3%	\$436,695,057	\$948.26	4.6%	\$605.61	185	5.3%	
2019	17	\$4.1B	18.7%	\$240,106,962	\$585.36	5.1%	\$597.97	183	5.3%	
2018	10	\$942.7M	6.0%	\$94,270,000	\$430.31	5.4%	\$576.11	176	5.2%	
2017	9	\$1.7B	7.5%	\$188,254,889	\$629.56	4.8%	\$557.79	170	5.1%	
2016	7	\$1.2B	7.0%	\$174,770,939	\$501.55	4.6%	\$541.58	165	5.0%	
2015	15	\$1.3B	12.0%	\$102,505,148	\$326	4.2%	\$517.25	158	5.0%	
2014	8	\$471M	4.7%	\$58,875,770	\$292.10	5.9%	\$468.71	143	5.1%	
2013	14	\$1B	9.5%	\$74,399,557	\$320.06	6.5%	\$423.52	129	5.4%	

(1) Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period. (2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

#### 4 & 5 STAR SALES

			Completed	Transactions (1)			Market Pricing Trends (2)			
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate	
2028	-	-	-	-	-	-	\$449.24	129	6.4%	
2027	-	-	-	-	-	-	\$417.27	120	6.6%	
2026	-	-	-	-	-	-	\$394.63	114	6.9%	
2025	-	-	-	-	-	-	\$388.94	112	7.2%	
2024	-	-	-	-	-	-	\$429.99	124	7.0%	
YTD	-	-	-	-	-	-	\$518.68	149	6.3%	
2023	-	-	-	-	-	-	\$521.92	150	6.3%	
2022	3	\$1.1B	5.0%	\$375,066,667	\$709.98	4.3%	\$578.41	167	5.8%	
2021	4	\$1.2B	5.7%	\$305,337,500	\$684.66	4.3%	\$635.75	183	5.2%	
2020	3	\$1.3B	4.4%	\$436,695,057	\$948.26	4.6%	\$634.02	183	5.2%	
2019	12	\$3.8B	20.6%	\$313,910,000	\$602.81	5.1%	\$625.87	180	5.2%	
2018	3	\$748.6M	5.3%	\$249,533,670	\$479.29	-	\$604.43	174	5.2%	
2017	6	\$1.6B	8.6%	\$268,822,333	\$657.85	4.4%	\$586.53	169	5.1%	
2016	5	\$1.2B	8.2%	\$237,104,314	\$526.78	4.6%	\$570.40	164	4.9%	
2015	4	\$1B	11.0%	\$262,352,900	\$349.09	4.2%	\$544.74	157	4.9%	
2014	2	\$347.1M	4.0%	\$173,545,061	\$320.93	5.5%	\$495.14	143	5.0%	
2013	6	\$767.3M	7.8%	\$127,876,990	\$364.93	6.7%	\$448.02	129	5.3%	

(1) Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period. (2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.





#### **3 STAR SALES**

			Market Pricing Trends (2)							
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate	
2028	-	-	-	-	-	-	\$340.90	142	6.6%	
2027	-	-	-	-	-	-	\$316.25	131	6.8%	
2026	-	-	-	-	-	-	\$298.74	124	7.1%	
2025	-	-	-	-	-	-	\$294.02	122	7.3%	
2024	-	-	-	-	-	-	\$324.33	135	7.2%	
YTD	-	-	-	-	-	-	\$390.60	162	6.5%	
2023	-	-	-	-	-	-	\$393	163	6.5%	
2022	1	\$61.8M	1.4%	\$61,800,000	\$728.78	-	\$435.87	181	5.9%	
2021	1	\$580M	13.1%	\$580,000,000	\$753.25	4.3%	\$483.32	201	5.3%	
2020	2	\$0	4.6%	-	-	-	\$487.40	202	5.3%	
2019	4	\$282.4M	10.7%	\$70,602,090	\$443.81	-	\$483.66	201	5.4%	
2018	5	\$185.9M	10.1%	\$37,172,558	\$308.99	4.3%	\$457.73	190	5.3%	
2017	2	\$65.9M	3.5%	\$32,925,000	\$316.59	6.0%	\$437.81	182	5.2%	
2016	1	\$29.6M	2.3%	\$29,600,000	\$216.99	-	\$421.27	175	5.1%	
2015	6	\$256.4M	16.1%	\$42,728,555	\$266.05	4.7%	\$401.94	167	5.1%	
2014	4	\$107.3M	6.9%	\$26,814,970	\$257.15	5.6%	\$356.56	148	5.4%	
2013	6	\$251.8M	16.8%	\$41,963,644	\$248.46	6.3%	\$319.32	133	5.7%	

(1) Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period. (2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.

#### 1 & 2 STAR SALES

			Market Pricing Trends (2)							
Year	Deals	Volume	Turnover	Avg Price	Avg Price/SF	Avg Cap Rate	Price/SF	Price Index	Cap Rate	
2028	-	-	-	-	-	-	\$275.24	146	7.3%	
2027	-	-	-	-	-	-	\$255.67	136	7.5%	
2026	-	-	-	-	-	-	\$242.03	129	7.8%	
2025	-	-	-	-	-	-	\$238.41	127	8.1%	
2024	-	-	-	-	-	-	\$261.42	139	7.9%	
YTD	-	-	-	-	-	-	\$310.30	165	7.2%	
2023	-	-	-	-	-	-	\$312.08	166	7.2%	
2022	1	\$10.6M	2.1%	\$10,600,000	\$486.19	-	\$344.42	183	6.6%	
2021	-	-	-	-	-	-	\$379.17	201	5.9%	
2020	-	-	-	-	-	-	\$379.85	202	5.9%	
2019	1	\$32.5M	8.4%	\$32,490,000	\$369.95	-	\$366.09	194	6.1%	
2018	2	\$8.2M	2.6%	\$4,118,102	\$301.32	6.4%	\$354.09	188	6.0%	
2017	1	\$15.5M	3.0%	\$15,510,000	\$493.84	-	\$331.41	176	5.9%	
2016	1	\$8.3M	4.6%	\$8,275,000	\$158.31	-	\$314.78	167	5.8%	
2015	5	\$26.8M	11.8%	\$8,928,000	\$227.12	3.0%	\$303.73	161	5.8%	
2014	2	\$16.7M	9.5%	\$8,328,079	\$146.30	6.5%	\$270.94	144	6.0%	
2013	2	\$22.6M	11.4%	\$11,275,000	\$162.81	6.2%	\$241.19	128	6.4%	

(1) Completed transaction data is based on actual arms-length sales transactions and levels are dependent on the mix of what happened to sell in the period. (2) Market price trends data is based on the estimated price movement of all properties in the market, informed by actual transactions that have occurred.





ARGUS DISCOUNTED CASH FLOW REPORTS

## **Assumptions Report**

Dexter Horton Building (Amounts in USD, Measures in SF) Feb, 2024 through Jan, 2035

	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11
For the Years Ending	<u>Jan-2025</u>	<u>Jan-2026</u>	<u>Jan-2027</u>	<u>Jan-2028</u>	<u>Jan-2029</u>	<u>Jan-2030</u>	<u>Jan-2031</u>	<u>Jan-2032</u>	<u>Jan-2033</u>	Jan-2034	<u>Jan-2035</u>
Property Market Assumptions											
General Inflation	0.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Market Inflation	0.00%	0.00%	1.50%	1.50%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Expense Inflation	0.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
CPI Inflation	0.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
Capital Expenditures (\$/SF)	0.25	0.26	0.27	0.27	0.28	0.29	0.30	0.31	0.32	0.33	0.34
General Vacancy (%)	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%	8.00%
Credit Loss Reserve (%)	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
Market Leasing Profiles											
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11
Office	<u>Jan-2025</u>	<u>Jan-2026</u>	<u>Jan-2027</u>	<u>Jan-2028</u>	<u>Jan-2029</u>	<u>Jan-2030</u>	<u>Jan-2031</u>	<u>Jan-2032</u>	<u>Jan-2033</u>	<u>Jan-2034</u>	<u>Jan-2035</u>
Term Length (Years/Months)	7	7	7	7	7	7	7	7	7	7	7
Renewal Probability†	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%
Months Vacant	18.00	18.00	18.00	18.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00
Months Vacant (Blended)	6.30	6.30	6.30	6.30	4.20	4.20	4.20	4.20	4.20	4.20	4.20
Market Base Rent (New, \$ / SF / Year)	34.00	34.00	34.51	35.03	36.08	37.16	38.28	39.42	40.61	41.82	43.08
Market Base Rent (Renew, \$ / SF / Year)	34.00	34.00	34.51	35.03	36.08	37.16	38.28	39.42	40.61	41.82	43.08
Market Base Rent (Blended, \$ / SF / Year)	34.00	34.00	34.51	35.03	36.08	37.16	38.28	39.42	40.61	41.82	43.08
Market Rental Value (Continue Prior)	Continue Prior										
Use Market or Prior	N/A										
Prior Rent	N/A										
Fixed Steps (\$ / Year)	0.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
CPI Increases	None										
Free Rent (New, Months)	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
Free Rent (Renew, Months)	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Free Rent (Blended, Months)	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40
Recovery Type	Base Year Stop										
Recoveries (Net)	N/A										
Miscellaneous Rent	None										
Incentives	None										
Tenant Improvements (New, \$ / Area)	65.00	66.95	68.96	71.03	73.16	75.35	77.61	79.94	82.34	84.81	87.35
Tenant Improvements (Renew, \$ / Area)	20.00	20.60	21.22	21.85	22.51	23.19	23.88	24.60	25.34	26.10	26.88
Tenant Improvements (Blended, \$ / Area)	35.75	36.82	37.93	39.06	40.24	41.44	42.69	43.97	45.29	46.65	48.05
Leasing Commissions (New, \$ / SF)	14.00	14.42	14.85	15.30	15.76	16.23	16.72	17.22	17.73	18.27	18.81
Leasing Commissions (Renew, \$ / SF)	12.00	12.36	12.73	13.11	13.51	13.91	14.33	14.76	15.20	15.66	16.13
Leasing Commissions (Blended, \$ / SF)	12.70	13.08	13.47	13.88	14.29	14.72	15.16	15.62	16.09	16.57	17.07
Upon Expiration	Office										
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10	Year 11
Retail	Jan-2025	Jan-2026	Jan-2027	Jan-2028	Jan-2029	Jan-2030	Jan-2031	Jan-2032	Jan-2033	Jan-2034	Jan-2035
Term Length (Years/Months)	7	7	7	7	7	7	7	7	7	7	7
Renewal Probability†	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%	65.00%
Months Vacant	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00	12.00
Months Vacant (Blended)	4.20	4.20	4.20	4.20	4.20	4.20	4.20	4.20	4.20	4.20	4.20
Market Base Rent (New, \$ / Year)	15,000.00	15,000.00	15,225.00	15,453.38	15,916.98	16,394.49	16,886.32	17,392.91	17,914.70	18,452.14	19,005.70
Market Base Rent (Renew, \$ / Year)	15,000.00	15,000.00	15,225.00	15,453.38	15,916.98	16,394.49	16,886.32	17,392.91	17,914.70	18,452.14	19,005.70
Market Base Rent (Blended, \$ / Year)	15,000.00	15,000.00	15,225.00	15,453.38	15,916.98	16,394.49	16,886.32	17,392.91	17,914.70	18,452.14	19,005.70
Market Rental Value (Continue Prior)	Continue Prior										
Use Market or Prior	N/A										
Prior Rent	N/A										
Fixed Steps (% Increase)	0.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%	3.00%
CPI Increases	None										
Free Rent (New, Months)	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00	5.00
	0.00	0.00	0.00	0.00	2.00	0.00	0.00	0.00	0.00	0.00	5.00

### **Assumptions Report**

Dexter Horton Building (Amounts in USD, Measures in SF)

Feb, 2024	through	Jan,	2035
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Free Rent (Renew, Months)	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Free Rent (Blended, Months)	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40	2.40
Recovery Type	Base Year Stop										
Recoveries (Net)	N/A										
Miscellaneous Rent	None										
Incentives	None										
Tenant Improvements (New, \$ / Area)	65.00	66.95	68.96	71.03	73.16	75.35	77.61	79.94	82.34	84.81	87.35
Tenant Improvements (Renew, \$ / Area)	20.00	20.60	21.22	21.85	22.51	23.19	23.88	24.60	25.34	26.10	26.88
Tenant Improvements (Blended, \$ / Area)	35.75	36.82	37.93	39.06	40.24	41.44	42.69	43.97	45.29	46.65	48.05
Leasing Commissions (New, \$ / SF)	14.00	14.42	14.85	15.30	15.76	16.23	16.72	17.22	17.73	18.27	18.81
Leasing Commissions (Renew, \$ / SF)	12.00	12.36	12.73	13.11	13.51	13.91	14.33	14.76	15.20	15.66	16.13
Leasing Commissions (Blended, \$ / SF)	12.70	13.08	13.47	13.88	14.29	14.72	15.16	15.62	16.09	16.57	17.07
Upon Expiration	Retail										

† This parameter varies within the reporting period.

### Lease Expiration Report Dexter Horton Building (Amounts in USD, Measures in SF)

Dexter Horton Building (Amounts in USD, Measures in SF) As of Feb, 2024 All Tenants/ All Lease Periods

Tenants	Suite	Lease <u>Period</u>	Lease <u>Status</u>	Expiration Date	Remaining <u>Term</u>	Expiring <u>Area</u>	Building Share %	Base <u>Rent</u>	Base <u>Rent/SF</u>	Market <u>Rent/SF</u>	Rent vs. <u>Market Rent</u>	Effective <u>Rent/SF</u>	Effective Market/SF	Effective Rent vs. Effective Market Rent
FY 2025 Expirations														
1. Allison & Partners L.L.C.	0500	Base	Contract	7/31/2024	6 Months	6,000.00	1.83%	246,000.00	41.00	34.00	120.59%	47.15	34.51	136.63%
Total FY 2025 Expirations						6,000.00	1.83%	246,000.00	41.00	34.00	120.59%	47.15	34.51	136.63%
FY 2026 Expirations														
3. Aspect Consulting, L.L.C.	0510	Base	Contract	1/31/2026	2 Years	1,836.00	0.56%	88,587.00	48.25	34.00	141.91%	51.23	34.92	146.70%
4. Aspect Consulting, L.L.C.	0550	Base	Contract	1/31/2026	2 Years	14,106.00	4.29%	680,614.50	48.25	34.00	141.91%	51.23	34.92	146.70%
Total FY 2026 Expirations						15,942.00	4.85%	769,201.50	48.25	34.00	141.91%	51.23	34.92	146.70%
FY 2027 Expirations														
2. Amento Group, Inc.	0400, 400B	Base	Contract	2/28/2026	2 Years 1 Month	6,184.00	1.88%	201,907.60	32.65	34.51	94.61%	34.09	34.99	97.42%
5. BOSA Development US Corporation	0310	Base	Contract	3/31/2026	2 Years 2 Months	4,054.00	1.23%	132,890.12	32.78	34.51	94.99%	33.14	35.06	94.54%
12. O' Brien & Company, L.L.C.	0925	Base	Contract	3/31/2026	2 Years 2 Months	2,866.00	0.87%	121,805.00	42.50	34.51	123.15%	43.96	35.06	125.41%
13. Specter Ops	1260	Base	Contract	11/30/2026	2 Years 10 Months	4,874.00	1.48%	235,008.67	48.22	34.51	139.72%	51.13	35.56	143.81%
14. The Climate Corporation	1100	Base	Contract	7/31/2026	2 Years 6 Months	22,825.00	6.95%	1,227,930.28	53.80	34.51	155.89%	59.60	35.03	170.15%
Total FY 2027 Expirations						40,803.00	12.42%	1,919,541.67	47.04	34.51	136.32%	51.00	35.09	145.33%
FY 2028 Expirations														
9. King County - New Lease (790)	790	Base	Speculative	12/31/2027		4,208.00	1.28%	135,006.67	32.08	35.03	91.59%	32.08	36.61	87.64%
10. King County - New Lease (900)	900	Base	Speculative	12/31/2027		13,041.00	3.97%	418,398.75	32.08	35.03	91.59%	32.08	36.61	87.64%
Total FY 2028 Expirations						17,249.00	5.25%	553,405.42	32.08	35.03	91.59%	32.08	36.61	87.64%
FY 2029 Expirations														
8. King County	0125, 0200, 0200M, 0700, 1000	Base	Contract	2/29/2028	4 Years 1 Month	86,998.00	26.48%	4,042,023.74	46.46	36.08	128.78%	51.17	36.61	139.76%
Total FY 2029 Expirations	0.207 02007 0200, 0.007 1000	Buso	oonnade	2/2//2020		86,998.00	26.48%	4,042,023.74	46.46	36.08	128.78%	51.17	36.61	139.76%
FY 2031 Expirations	1400	Deee	Contract	11/20/2020	(Veero 10 Menthe	22 124 00	7.049/	1 0/2 704 00	44.00	20.20	120 100/	40.00	20 52	122 0/0/
<ol> <li>Collins Woerman Total FY 2031 Expirations</li> </ol>	1400	Base	Contract	11/30/2030	6 Years 10 Months	23,124.00	7.04%	1,063,704.00	46.00	38.28 38.28	120.18% 120.18%	48.98 48.98	39.52 39.52	123.96% 123.96%
						23,124.00	7.0478	1,003,704.00	40.00	30.20	120.1076	40.70	37.32	123.7076
FY 2033 Expirations														
1. Allison & Partners L.L.C.	0500	Market	Speculative	1/31/2033		6,000.00	1.83%	207,060.00	34.51	40.61	84.99%	39.59	41.95	94.36%
Total FY 2033 Expirations						6,000.00	1.83%	207,060.00	34.51	40.61	84.99%	39.59	41.95	94.36%
FY 2034 Expirations														
2. Amento Group, Inc.	0400, 400B	Market	Speculative	8/31/2033		6,184.00	1.88%	213,409.84	34.51	41.82	82.51%	39.75	42.18	94.26%
3. Aspect Consulting, L.L.C.	0510	Market	Speculative	7/31/2033		1,836.00	0.56%	63,360.36	34.51	41.82	82.51%	39.73	42.14	94.28%
4. Aspect Consulting, L.L.C.	0550	Market	Speculative			14,106.00	4.29%	486,798.06	34.51	41.82	82.51%	39.73	42.14	94.27%
5. BOSA Development US Corporation	0310	Market	Speculative			4,054.00	1.23%	139,903.54	34.51	41.82	82.51%	39.78	43.08	92.34%
12. O' Brien & Company, L.L.C.	0925	Market	Speculative			2,866.00	0.87%	98,905.66	34.51	41.82	82.51%	39.78	43.08	92.34%
<ol> <li>The Climate Corporation</li> <li>Total FY 2034 Expirations</li> </ol>	1100	Market	Speculative	1/31/2034		22,825.00 51,871.00	6.95% 15.79%	799,506.11	35.03 34.74	41.82 41.82	83.75% 83.06%	39.57 39.67	43.08	91.85%
						51,671.00	13.7778	1,001,003.37	34.74	41.02	03.0078	37.07	42.00	72.7370
FY 2035 Expirations														
13. Specter Ops	1260	Market	Speculative			4,874.00	1.48%	170,724.77	35.03	43.08	81.31%	39.70	43.08	92.15%
15. VACANT	100	Base	Speculative			6,333.00	1.93%	228,485.01	36.08	43.08	83.75%	45.42	45.10	100.71%
16. VACANT	300	Base	Speculative			7,221.00	2.20%	260,522.70	36.08	43.08	83.75%	45.42	45.10	100.71%
17. VACANT	410	Base	Speculative			19,993.00	6.09%	721,317.04	36.08	43.08	83.75%	45.42	45.10	100.71%
20. VACANT	640	Base	Speculative			6,090.00	1.85%	219,717.94	36.08	43.08	83.75%	45.42	45.10	100.71%
21. VACANT 22. VACANT	660 800	Base	Speculative Speculative			4,785.00	1.46%	167,607.31	35.03	43.08	81.31% 82.75%	45.89	44.73	102.58%
22. VACANT 24. VACANT	800 1200	Base	Speculative Speculative			22,957.00 6,943.00	6.99% 2.11%	828,253.65 250,492.88	36.08 36.08	43.08 43.08	83.75% 83.75%	45.42 45.42	45.10 45.10	100.71% 100.71%
24. VACANT 25. VACANT	1210	Base Base	Speculative Speculative			6,943.00 4,799.00	1.46%	250,492.88 168,097.69	36.08	43.08	83.75%	45.42 45.89	45.10	100.71%
	1210	Dase	Speculative	1730/2034		т,777.00	1.4070	100,077.09	33.03	-J.00	01.0170	+0.07	44.73	102.0070

### Lease Expiration Report

Dexter Horton Building (Amounts in USD, Measures in SF) As of Feb, 2024 All Tenants/ All Lease Periods

		Lease	Lease	Expiration	Remaining	Expiring	Building	Base	Base	Market	Rent vs.	Effective	Effective	Effective Rent vs.
Tenants	<u>Suite</u>	Period	Status	<u>Date</u>	<u>Term</u>	<u>Area</u>	Share %	<u>Rent</u>	Rent/SF	Rent/SF	Market Rent	Rent/SF	Market/SF	Effective Market Rent
26. VACANT	1300	Base	Speculative	10/31/2034		22,418.00	6.82%	785,249.86	35.03	43.08	81.31%	45.86	44.55	102.92%
27. VACANT	1300-1	Base	Speculative	10/31/2034		5,516.00	1.68%	193,212.52	35.03	43.08	81.31%	45.86	44.55	102.92%
28. VACANT	1500	Base	Speculative	1/31/2035		8,793.00	2.68%	317,238.07	36.08	43.08	83.75%	45.42	45.10	100.71%
Total FY 2035 Expirations						120,722.00	36.75%	4,310,919.44	35.71	43.08	82.89%	45.32	44.86	101.03%
Final Totals					3 Years 8 Months 27 Days	368,709.00	112.24%	14,913,739.34	40.45	39.04	103.60%	46.34	40.16	115.38%

* Results displayed are based on Forecast data only

* Weighted Average Leases Expiration is calculated as of report date, and weighted by area. Remaining term includes contract renewals

Lease Summary Report Dexter Horton Building (Amounts in USD, Measures in SF) As of Feb, 2024

All Tenants/ All Lease Periods

General Tenant Tenant Name Suite Number Lease Dates Lease Term Tenure	Initial Area Building Share %	Lease Period Lease Status	Rate Per Year Amount Per Year Rate Per Month	Rent Detai Rent Changes On	Rent Changes To	Rent Changes To	CPI Type Timing		Rent	Miscellaneous Rent Name Type Rate \$/SF	Recovery Structure Name	Tenant Improvements		Name	Security Deposits Security Deposit @ %	Renewal Assumption Market - %
Suite Number Lease Dates Lease Term		Lease Status	Amount Per Year									D 1 4/05				
Lease Term			Rate Per Month	Changes On	Changes To	Changes To					-	D 1 4/05		D 1 6/05		
Lease Term										Kale 3/SF	Туре	Rate \$/SF	Rate \$/SF	Rate \$/SF	Percent to Refund	Reabsorb
		Market Leasing	Amount Per Month	Date	\$/SF-Annual	\$/SF-Monthly	Inflation Rate/Index	Date	Months	Total Amount	Input Amount	Total Amount	Total Amount	Total Amount	Non-Refundable Deposit	Option
		Lease Type	Rental Value Per Year												· · · · ·	
1. Allison & Partners L.L.C.	6,000	Base	23.00	Aug-2015	33.00	2.75	None	None			2015 Base Yr	0.00	0.00			Market - 0.00%
Suite: 0500	1.83%	Contract	138,000	Aug-2016	34.00	2.83						0	0			
8/1/2014 - 7/31/2024		Office Office	1.92	Aug-2017	35.00	2.92										
10 Years Freehold		Office	11,500 204,000	Aug-2018	36.00	3.00 3.08										
Freehold			204,000	Aug-2019 Aug-2020	37.00 38.00	3.08										
					39.00	3.17										
				Aug-2021 Aug-2022	40.00	3.25										
				Aug-2022 Aug-2023	40.00	3.33										
				710g 2020	11.00	0.12										
1. Allison & Partners L.L.C.	6,000	Market	34.51	Feb-2027	34.51	2.88	None	Feb-2026	5 Months		Base Year Stop	68.96	14.85			Market - 65.00%
Suite: 0500	1.83%	Speculative	207,060	Feb-2028	34.51	2.88						413,751	89,116			
2/1/2026 - 1/31/2033		Office	2.88	Feb-2029	34.51	2.88										
7 Years		Office	17,255	Feb-2030	34.51	2.88										
Freehold			207,060	Feb-2031	34.51	2.88										
				Feb-2032	34.51	2.88										
1 Allicon & Destroyer L. L. C.	4 000	Modura	41.00	lup 2024	41.00	2.40	Ng	hun 2022	2 4 M		Race Vor- Ct-	44.75	14 57			Market (5.000)
1. Allison & Partners L.L.C. Suite: 0500	6,000 1.83%	Market Speculative	41.82 250,949	Jun-2034 Jun-2035	41.83 41.83	3.49 3.49	None	Jun-2033	2.4 Months		Base Year Stop	46.65 279,874	16.57 99,424			Market - 65.00%
	1.83%				41.83							2/9,8/4	99,424			
6/1/2033 - 5/31/2040		Office Office	3.49	Jun-2036	41.83	3.49 3.49										
7 Years Freehold		Office	20,912 250,949	Jun-2037 Jun-2038	41.83	3.49										
reenoid			230,747	Jun-2039	41.83	3.49										
				Juli=2037	41.05	3.47										
2. Amento Group, Inc.	6,184	Base	0.00	Jun-2023	31.00	2.58	None	None			2023 Base Yr	0.00	0.00			Market - 65.00%
Suite: 0400, 400B	1.88%	Contract	0	Jun-2024	31.93	2.66						0	0			
5/1/2023 - 2/28/2026		Office	0.00	Jun-2025	32.89	2.74										
2 Years 10 Months		Office	0													
Freehold			210,256													
2. Amento Group, Inc.	6,184	Market	34.51	Sep-2027	34.51	2.88	None	Sep-2026	2.4 Months		Base Year Stop	37.93	13.47			Market - 65.00%
Suite: 0400, 400B	1.88%	Speculative	213,410	Sep-2028	34.51	2.88						234,542	83,320			
9/1/2026 - 8/31/2033		Office	2.88	Sep-2029	34.51	2.88										
7 Years		Office	17,784	Sep-2030	34.51	2.88										
Freehold			213,410	Sep-2031	34.51	2.88										
				Sep-2032	34.51	2.88										
2. Amento Group, Inc.	6,184	Market	41.82	Jan-2035	41.83	3.49	None	lon 2024	2.4 Months		Base Year Stop	46.65	16.57			Market - 65.00%
Suite: 0400, 400B	1.88%	Speculative	258,645	Jan-2035 Jan-2036	41.83	3.49	NOTE	Jd11-2034	2.4 10011015		base real stop	288,457	102,473			Walket - 05.00%
1/1/2034 - 12/31/2040	1.0076	Office	3.49	Jan-2030	41.83	3.49						200,437	102,473			
7 Years		Office	21,554	Jan-2037	41.83	3.49										
Freehold		Onice	258,645	Jan-2039	41.83	3.49										
				Jan-2040	41.83	3.49										
3. Aspect Consulting, L.L.C.	1,836	Base	42.00	Nov-2019	43.00	3.58	None	None			2019 Base Yr	0.00	0.00			Market - 65.00%
Suite: 0510	0.56%	Contract	77,112	Nov-2020	44.00	3.67						0	0			
10/1/2018 - 1/31/2026		Office	3.50	Nov-2021	45.00	3.75										
7 Years 4 Months		Office	6,426	Nov-2022	46.00	3.83										
Freehold			62,424	Nov-2023	47.00	3.92										
				Nov-2024	48.00	4.00										
				Nov-2025	49.00	4.08										
3. Aspect Consulting, L.L.C.	1,836	Market	34.51	Aug-2027	34.51	2.88	None	Aug-2024	2.4 Months		Base Year Stop	37.93	13.47			Market - 65.00%
Suite: 0510	0.56%	Speculative	63,360	Aug-2027	34.51	2.88					iou otop	69,634	24,737			
8/1/2026 - 7/31/2033	0.0070	Office	2.88	Aug-2020 Aug-2029	34.51	2.88						0,,001	21,707			
7 Years		Office	5,280	Aug-2027	34.51	2.88										
Freehold			63,360	Aug-2031	34.51	2.88										
				Aug-2032	34.51	2.88										
3. Aspect Consulting, L.L.C.	1,836	Market	41.82	Dec-2034	41.83	3.49	None	Dec-2033	2.4 Months		Base Year Stop	46.65	16.57			Market - 65.00%
Suite: 0510	0.56%	Speculative	76,790	Dec-2035	41.83	3.49						85,641	30,424			
		Office	3.49	Dec-2036	41.83	3.49										
12/1/2033 - 11/30/2040				Dec-2037	41.83	3.49									1	1
7 Years		Office	6,399													
		Office	76,790	Dec-2038	41.83	3.49										
7 Years		Unice														

General Tenant I	nformation		Rent Details		CPI	Free	e Rent	Miscellaneous Rent	Recovery	Tenant Improvements	Leasing Commissions	Incentives	Security Deposits	Renewal Assumption		
Tenant Name			Rate Per Year							Name			g			
Suite Number		Lease Period	Amount Per Year	Rent	Rent	Rent	Туре			Туре	Structure Name			Name	Security Deposit @ %	Market - %
Lease Dates	Initial Area	Lease Status	Rate Per Month	Changes On	Changes To	Changes To	Timing			Rate \$/SF	Туре	Rate \$/SF	Rate \$/SF	Rate \$/SF	Percent to Refund	Reabsorb
Lease Term	Building Share %	Market Leasing	Amount Per Month	Date	\$/SF-Annual	\$/SF-Monthly	Inflation Rate/Index	Date	Months	Total Amount	Input Amount	Total Amount	Total Amount	Total Amount	Non-Refundable Deposit	Option
Tenure		Lease Type	Rental Value Per Year													
4. Aspect Consulting, L.L.C.	14,106 4.29%	Base	42.00	Nov-2019	43.00	3.58	None	None			2019 Base Yr	0.00	0.00			Market - 65.00%
Suite: 0550 11/1/2018 - 1/31/2026	4.29%	Contract Office	592,452 3.50	Nov-2020 Nov-2021	44.00 45.00	3.67 3.75						0	0			
7 Years 3 Months		Office	49,371	Nov-2021 Nov-2022	45.00	3.75										
Freehold		Office	49,371 479,604	Nov-2022 Nov-2023	48.00	3.83										
Freehold			479,004	Nov-2023 Nov-2024	47.00	4.00										
				Nov-2024 Nov-2025	49.00	4.08										
				100-2025	49.00	4.06										
4. Aspect Consulting, L.L.C.	14,106	Market	34.51	Aug-2027	34.51	2.88	None	Aug. 2026	2.4 Months		Base Year Stop	37.93	13.47			Market - 65.00%
Suite: 0550	4.29%	Speculative	486,798	Aug-2027 Aug-2028	34.51	2.88	None	Aug-2020	2.4 10011013		base real stop	535,001	190,056			Warket - 05.0070
8/1/2026 - 7/31/2033	4.2770	Office	2.88	Aug-2020	34.51	2.88						333,001	170,030			
7 Years		Office	40,567	Aug-2027	34.51	2.88										
Freehold		Onice	486,798	Aug-2030	34.51	2.88										
Treenoid			400,770	Aug-2031 Aug-2032	34.51	2.88										
				7.0g 2002	01.01	2.00										
4. Aspect Consulting, L.L.C.	14,106	Market	41.82	Dec-2034	41.82	3.49	None	Dec-2033	2.4 Months		Base Year Stop	46.65	16.57			Market - 65.00%
Suite: 0550	4.29%	Speculative	589,981	Dec-2035	41.82	3.49						657,983	233,745			
12/1/2033 - 11/30/2040		Office	3.49	Dec-2036	41.83	3.49										
7 Years		Office	49,165	Dec-2037	41.83	3.49										
Freehold			589,981	Dec-2038	41.83	3.49										
ricentia			007,701	Dec-2039	41.83	3.49										
5. BOSA Development US Corporation	4,054	Base	30.00	Apr-2023	30.90	2.58	None	None			2022 Base Yr	0.00	0.00			Market - 65.00%
Suite: 0310	1.23%	Contract	121,620	Apr-2024	31.83	2.65						0	0			
3/11/2022 - 3/31/2026		Office	2.50	Apr-2025	32.78	2.73										
4 Years 21 Days		Office	10,135													
Freehold			137,836													
5. BOSA Development US Corporation	4,054	Market	34.51	Oct-2027	34.51	2.88	None	Oct-2026	2.4 Months		Base Year Stop	37.93	13.47			Market - 65.00%
Suite: 0310	1.23%	Speculative	139,904	Oct-2028	34.51	2.88						153,757	54,621			
10/1/2026 - 9/30/2033		Office	2.88	Oct-2029	34.51	2.88										
7 Years		Office	11,659	Oct-2030	34.51	2.88										
Freehold			139,904	Oct-2031	34.51	2.88										
				Oct-2032	34.51	2.88										
5. BOSA Development US Corporation	4,054	Market	43.08	Feb-2035	43.08	3.59	None	Feb-2034	2.4 Months		Base Year Stop	48.05	17.07			Market - 65.00%
Suite: 0310	1.23%	Speculative	174,645	Feb-2036	43.08	3.59						194,774	69,193			
2/1/2034 - 1/31/2041		Office	3.59	Feb-2037	43.08	3.59										
7 Years		Office	14,554	Feb-2038	43.08	3.59										
Freehold			174,645	Feb-2039	43.08	3.59										
				Feb-2040	43.08	3.59										
			40	D 0	05							a	0.55			
6. Collins Woerman	23,124	Base	40.00	Dec-2023	25.95	2.16	None	None			2023 Base Yr	0.00	0.00			Market - 65.00%
Suite: 1400	7.04%	Contract	924,960	Dec-2024	26.60	2.22						0	0			
12/1/2022 - 11/30/2030		Office	3.33	Dec-2025	42.00	3.50										
8 Years		Office	77,080	Dec-2026	43.00	3.58										
Freehold			786,216	Dec-2027	44.00	3.67										
				Dec-2028	44.72	3.73										
				Dec-2029	46.00	3.83										
6. Collins Woerman	23,124	Market	39.42	Apr-2032	39.42	2 20	None	Apr 2021	2.4 Months		Base Year Stop	43.97	15.62			Market - 65.00%
Suite: 1400	7.04%	Speculative	39.42 911,639	Apr-2032 Apr-2033	39.42	3.29 3.29	NUTE	npi-203 l	2.4 WORUS		base real stup	43.97	361,183			Walket - 03.0076
4/1/2031 - 3/31/2038	7.0470	Office	3.29	Apr-2033 Apr-2034	39.42	3.29						1,010,710	301,103			
4/1/2031 - 3/31/2038 7 Years		Office	75,970	Apr-2034 Apr-2035	39.42	3.29										
Freehold		Office	911,639	Apr-2035 Apr-2036	39.42	3.29										
ricenolu			211,037	Apr-2038 Apr-2037	39.42	3.29										
					57.72	5.27										
7. Eugene Park (% Rent)	1,389	Base	10.80				None	None			2012 Base Yr	0.00	0.00			Market - 65.00%
Suite: 331	0.42%	Contract	15,000									0	0			
12/1/2023 - 11/30/2035		Office	0.90									Ĩ	-			
12 Years		Retail	1,250													
Freehold			47,226													
8. King County	86,998	Base	0.00	Feb-2018	37.00	3.08	None	None			2017 Base Yr	0.00	0.00			Market - 65.00%
Suite: 0125, 0200, 0200M, 0700, 1000	26.48%	Contract	0	Sep-2018	38.00	3.17						0	0			
9/15/2017 - 2/29/2028		Office	0.00	Sep-2019	39.00	3.25										
																Page 2 of 6

General Tenant In	formation		Rent Details		CPI	Free	Rent	Miscellaneous Rent	Recovery	Tenant Improvements	Leasing Commissions	Incentives	Security Deposits	Renewal Assumption		
Tenant Name	IIOITIAtion		Rate Per Year	Kent Deta	115		GFI	1166	e Kent	Name	Recovery	renant improvements	Leasing commissions	mcentives	Security Deposits	Renewal Assumption
		Lesse Devied		Dent	Deat	Dent	Turne				Characterize Niemen			News	Convite Descrit @ 0/	Market 0/
Suite Number		Lease Period	Amount Per Year	Rent	Rent	Rent	Туре			Туре	Structure Name			Name	Security Deposit @ %	Market - %
Lease Dates	Initial Area	Lease Status	Rate Per Month	Changes On	Changes To	Changes To	Timing			Rate \$/SF	Туре	Rate \$/SF	Rate \$/SF	Rate \$/SF	Percent to Refund	Reabsorb
Lease Term	Building Share %	Market Leasing	Amount Per Month	Date	\$/SF-Annual	\$/SF-Monthly	Inflation Rate/Index	Date	Months	Total Amount	Input Amount	Total Amount	Total Amount	Total Amount	Non-Refundable Deposit	Option
Tenure		Lease Type	Rental Value Per Year													
10 Years 5 Months 16 Days		Office	0	Sep-2020	22.22	1.85										
Freehold			2,957,932	Oct-2020	40.00	3.33										
				Sep-2021	41.00	3.42										
				Sep-2022	42.00	3.50										
				Sep-2023	43.00	3.58										
					44.00	3.50										
				Sep-2024												
				Sep-2025	45.00	3.75										
				Sep-2026	46.00	3.83										
				Sep-2027	47.00	3.92										
8. King County	86,998	Market	36.08	Jul-2029	36.08	3.01	None	Jul-2028	2.4 Months		Base Year Stop	40.24	14.29			Market - 65.00%
Suite: 0125, 0200, 0200M, 0700, 1000	26.48%	Speculative	3,138,756	Jul-2030	36.08	3.01						3,500,533	1,243,546			
7/1/2028 - 6/30/2035		Office	3.01	Jul-2031	36.08	3.01										
7 Years		Office	261,563	Jul-2032	36.08	3.01										
		Onice														
Freehold			3,138,756	Jul-2033	36.08	3.01										
				Jul-2034	36.08	3.01										
9. King County - New Lease (790)	4,208	Base	29.50	Mar-2025	30.39	2.53	None	None			Base Year Stop	0.00	14.00			Market - 65.00%
Suite: 790	1.28%	Speculative	124,136	Mar-2026	31.30	2.61						0	58,912			
3/1/2024 - 12/31/2027		Office	2.46	Mar-2027	32.24	2.69										
3 Years 10 Months		Office	10,345													
Freehold		01100	143,072													
ricenolu			143,072													
			a								<b>D</b> V <b>T</b>	10.51				
9. King County - New Lease (790)	4,208	Market	36.08	Jul-2029	36.08	3.01	None	Jul-2028	2.4 Months		Base Year Stop	40.24	14.29			Market - 65.00%
Suite: 790	1.28%	Speculative	151,818	Jul-2030	36.08	3.01						169,317	60,149			
7/1/2028 - 6/30/2035		Office	3.01	Jul-2031	36.08	3.01										
7 Years		Office	12,652	Jul-2032	36.08	3.01										
Freehold			151,818	Jul-2033	36.08	3.01										
				Jul-2034	36.08	3.01										
				501-2034	30.00	3.01										
10. King County - New Lease (900)	13,041	Base	29.50	Mar-2025	30.39	2.53	None	None			Base Year Stop	0.00	14.00			Market - 65.00%
							None	None			base real stop					Widi Ket - 05.0076
Suite: 900	3.97%	Speculative	384,710	Mar-2026	31.30	2.61						0	182,574			
3/1/2024 - 12/31/2027		Office	2.46	Mar-2027	32.24	2.69										
3 Years 10 Months		Office	32,059													
Freehold			443,394													
10. King County - New Lease (900)	13,041	Market	36.08	Jul-2029	36.08	3.01	None	Jul-2028	2.4 Months		Base Year Stop	40.24	14.29			Market - 65.00%
Suite: 900	3.97%	Speculative	470,499	Jul-2030	36.08	3.01						524,730	186,408			
7/1/2028 - 6/30/2035	3.7770	Office										524,750	100,400			
			3.01	Jul-2031	36.08	3.01										
7 Years		Office	39,208	Jul-2032	36.08	3.01										
Freehold			470,499	Jul-2033	36.08	3.01										
				Jul-2034	36.08	3.01										
12. O' Brien & Company, L.L.C.	2,866	Base	0.00	Apr-2023	40.50	3.38	None	None			2023 Base Yr	0.00	0.00			Market - 65.00%
Suite: 0925	0.87%	Contract	0	Dec-2023	41.50	3.46						0	0			
12/1/2022 - 3/31/2026		Office	0.00	Dec-2024	42.50	3.54										
3 Years 4 Months		Office		DCC-2024	42.30	3.34										
		Unice	0													
Freehold			97,444													
12. O' Brien & Company, L.L.C.	2,866	Market	34.51	Oct-2027	34.51	2.88	None	Oct-2026	2.4 Months		Base Year Stop	37.93	13.47			Market - 65.00%
Suite: 0925	0.87%	Speculative	98,906	Oct-2028	34.51	2.88						108,699	38,615			
10/1/2026 - 9/30/2033		Office	2.88	Oct-2029	34.51	2.88										
7 Years		Office	8,242	Oct-2027	34.51	2.88										
Freehold		0.1100	98,906	Oct-2030	34.51	2.88										
Freeriold			30,300													
				Oct-2032	34.51	2.88										
12. O' Brien & Company, L.L.C.	2,866	Market	43.08	Feb-2035	43.08	3.59	None	Feb-2034	2.4 Months		Base Year Stop	48.05	17.07			Market - 65.00%
Suite: 0925	0.87%	Speculative	123,466	Feb-2036	43.08	3.59						137,697	48,916			
2/1/2034 - 1/31/2041		Office	3.59	Feb-2037	43.08	3.59										
7 Years		Office	10,289	Feb-2038	43.08	3.59										
Freehold		2.1100	123,466	Feb-2039	43.08	3.59										
ricentitu			123,400	Feb-2039 Feb-2040	43.08	3.59										
				rep-2040	43.08	3.59										
											0004 0	0.55	0			
13. Specter Ops	4,874	Base	0.00	Dec-2021	42.00	3.50	None	None			2021 Base Yr	0.00	0.00			Market - 65.00%
13. Specter Ops Suite: 1260 4/1/2021 - 11/30/2026	4,874 1.48%	Base Contract Office	0.00 0 0.00	Dec-2021 Apr-2022 Apr-2023	42.00 43.26 44.56	3.50 3.61 3.71	None	None			2021 Base Yr	0.00	0			Market - 65.00%

General Tenan	t Information		Rent Details			CPI	Free	Rent	Miscellaneous Rent	Recovery	Tenant Improvements	Leasing Commissions	Incentives	Security Deposits	Renewal Assumption	
Tenant Name			Rate Per Year				GIT	The		Name	Recovery	Tenant Improvements	Leasing commissions	meentives	Security Deposits	Renewal Assumption
Suite Number		Lease Period	Amount Per Year	Rent	Rent	Rent	Туре			Туре	Structure Name			Name	Security Deposit @ %	Market - %
	Initial Asso											D-4- ¢/05	Rate \$/SF		Percent to Refund	
Lease Dates	Initial Area	Lease Status	Rate Per Month	Changes On		Changes To	Timing			Rate \$/SF	Туре	Rate \$/SF		Rate \$/SF		Reabsorb
Lease Term	Building Share %	Market Leasing	Amount Per Month	Date	\$/SF-Annual	\$/SF-Monthly	Inflation Rate/Index	Date	Months	Total Amount	Input Amount	Total Amount	Total Amount	Total Amount	Non-Refundable Deposit	Option
Tenure		Lease Type	Rental Value Per Year													
5 Years 8 Months		Office	0	Apr-2024	45.89	3.82										
Freehold			165,716	Apr-2025	47.27	3.94										
				Apr-2026	48.69	4.06										
13. Specter Ops	4,874	Market	35.03	Jun-2028	35.03	2.92	None	Jun-2027	2.4 Months		Base Year Stop	39.06	13.88			Market - 65.00%
Suite: 1260	1.48%	Speculative	170,725	Jun-2029	35.03	2.92						190,403	67,640			
6/1/2027 - 5/31/2034		Office	2.92	Jun-2030	35.03	2.92						,				
		Office														
7 Years		Office	14,227	Jun-2031	35.03	2.92										
Freehold			170,725	Jun-2032	35.03	2.92										
				Jun-2033	35.03	2.92										
13. Specter Ops	4,874	Market	43.08	Oct-2035	43.08	3.59	None	Oct-2034	2.4 Months		Base Year Stop	48.05	17.07			Market - 65.00%
Suite: 1260	1.48%	Speculative	209,970	Oct-2036	43.08	3.59						234,171	83,188			
10/1/2034 - 9/30/2041		Office	3.59	Oct-2037	43.08	3.59										
7 Years		Office	17,497	Oct-2038	43.08	3.59										
Freehold			209,970	Oct-2039	43.08	3.59										
ricchola			207,770	Oct-2040	43.08	3.59										
				001-2040	43.00	3.37										
	00.005		04.00	F 1 004/							0045 D V	0.00	0.00			
14. The Climate Corporation	22,825	Base	21.03	Feb-2016	21.69	1.81	None	None			2015 Base Yr	0.00	0.00			Market - 65.00%
Suite: 1100	6.95%	Contract	480,000	Feb-2017	33.00	2.75						0	0			
2/1/2015 - 7/31/2026		Office	1.75	Feb-2018	34.00	2.83										
11 Years 6 Months		Office	40,000	Feb-2019	35.00	2.92										
Freehold			776,050	Feb-2020	36.00	3.00										
				Feb-2021	37.00	3.08										
				Feb-2022	38.00	3.17										
				Feb-2023	49.96	4.16										
				Feb-2023	51.46	4.29										
				Feb-2024 Feb-2025	51.48											
						4.42										
				Feb-2026	54.59	4.55										
14. The Climate Corporation	22,825	Market	35.03	Feb-2028	35.03	2.92	None	Feb-2027	2.4 Months		Base Year Stop	39.06	13.88			Market - 65.00%
Suite: 1100	6.95%	Speculative	799,506	Feb-2029	35.03	2.92						891,658	316,757			
2/1/2027 - 1/31/2034		Office	2.92	Feb-2030	35.03	2.92										
7 Years		Office	66,626	Feb-2031	35.03	2.92										
Freehold			799,506	Feb-2032	35.03	2.92										
			,===	Feb-2033	35.03	2.92										
14. The Climate Corporation	22,825	Market	43.08	Jun-2035	43.08	3.59	None	lun-2034	2.4 Months		Base Year Stop	48.05	17.07			Market - 65.00%
Suite: 1100	6.95%	Speculative	983,292	Jun-2036	43.08	3.59	None	5011-2034	2.4 10011013		base real stop	1,096,627	389,571			Warket - 03.0070
	0.7576											1,070,027	307,371			
6/1/2034 - 5/31/2041		Office	3.59	Jun-2037	43.08	3.59										
7 Years		Office	81,941	Jun-2038	43.08	3.59										
Freehold			983,292	Jun-2039	43.08	3.59										
				Jun-2040	43.08	3.59										
15. VACANT	6,333	Base	36.08	Feb-2029	37.08	3.09	None	Feb-2028	5 Months		Base Year Stop	73.16	15.76			Market - 65.00%
Suite: 100	1.93%	Speculative	228,485	Feb-2030	38.08	3.17						463,310	99,790			
2/1/2028 - 1/31/2035		Office	3.01	Feb-2031	39.08	3.26										
7 Years		Office	19,040	Feb-2032	40.08	3.34										
Freehold		Office		Feb-2032	41.08	3.42										
Freehold			228,485													
				Feb-2034	42.08	3.51										
16. VACANT	7,221	Base	36.08	Feb-2029	37.08	3.09	None	Feb-2028	5 Months		Base Year Stop	73.16	15.76			Market - 65.00%
Suite: 300	2.20%	Speculative	260,523	Feb-2030	38.08	3.17						528,274	113,782			
2/1/2028 - 1/31/2035		Office	3.01	Feb-2031	39.08	3.26										
7 Years		Office	21,710	Feb-2032	40.08	3.34										
Freehold			260,523	Feb-2033	41.08	3.42										
				Feb-2034	42.08	3.51										
17. VACANT	19,993	Base	36.08	Feb-2029	37.08	3.09	None	Feb-2028	5 Months		Base Year Stop	73.16	15.76			Market - 65.00%
Suite: 410	6.09%	Speculative	721,317	Feb-2027	38.08	3.17			5 10011015			1,462,649	315,032			
	0.0970											1,402,049	310,032			
2/1/2028 - 1/31/2035		Office	3.01	Feb-2031	39.08	3.26										
7 Years		Office	60,110	Feb-2032	40.08	3.34										
Freehold			721,317	Feb-2033	41.08	3.42										
				Feb-2034	42.08	3.51										
18. VACANT	6,230	Base	36.08	Apr-2029	37.08	3.09	None	Apr-2028	5 Months		Base Year Stop	73.16	15.76			Market - 65.00%
	1	·			1			· · · · · · · · · · · · · · · · · · ·	·							Page 4 of 6
																rage 4 of 6

General Tenant I	Information		Rent Details		CPI	Free	Rent	Miscellaneous Rent	Recovery	Tenant Improvements	Leasing Commissions	Incentives	Security Deposits	Renewal Assumption		
Tenant Name			Rate Per Year							Name			g			
Suite Number		Lease Period	Amount Per Year	Rent	Rent	Rent	Туре			Туре	Structure Name			Name	Security Deposit @ %	Market - %
Lease Dates	Initial Area	Lease Status	Rate Per Month	Changes On	Changes To	Changes To	Timing			Rate \$/SF	Туре	Rate \$/SF	Rate \$/SF	Rate \$/SF	Percent to Refund	Reabsorb
Lease Term	Building Share %	Market Leasing	Amount Per Month	Date	\$/SF-Annual	\$/SF-Monthly	Inflation Rate/Index	Date	Months	Total Amount	Input Amount	Total Amount	Total Amount	Total Amount	Non-Refundable Deposit	Option
Tenure	building online 70	Lease Type	Rental Value Per Year	Duto	¢/or /unidar	¢/or monung	initiation nato, maox	Duto	Months	Total Annount	mputrimount	rotarrandant	Total / Inodin	10tal runoant	Non Resultable Deposit	option
		,														
Suite: 600	1.90%	Speculative	224,769	Apr-2030	38.08	3.17						455,775	98,167			
4/1/2028 - 3/31/2035		Office	3.01	Apr-2031	39.08	3.26										
7 Years		Office	18,731	Apr-2032	40.08	3.34										
Freehold			224,769	Apr-2033	41.08	3.42										
ricchold			221,707	Apr-2034	42.08	3.51										
19. VACANT	5,942	Base	36.08	Apr-2029	37.08	3.09	None	Apr-2028	5 Months		Base Year Stop	73.16	15.76			Market - 65.00%
Suite: 620	1.81%	Speculative	214,378	Apr-2030	38.08	3.17	none	7.01 2020	o montris		base real stop	434,705	93,629			
4/1/2028 - 3/31/2035		Office	3.01	Apr-2031	39.08	3.26						101,700	,0,02,			
7 Years		Office	17,865	Apr-2031 Apr-2032	40.08	3.20										
Freehold		Onice	214,378	Apr-2032	41.08	3.42										
Treenold			214,370	Apr-2033	42.08	3.42										
				Api -2034	42.00	3.01										
20. VACANT	6,090	Base	36.08	Feb-2029	37.08	3.09	None	Feb-2028	5 Months		Base Year Stop	73.16	15.76			Market - 65.00%
			219,718	Feb-2029	38.08	3.07	NUTE	160-2020	5 10011015		base real stop	445,533	95,961			Walket - 03.0076
Suite: 640	1.85%	Speculative Office			38.08							440,033	92,901			
2/1/2028 - 1/31/2035		Office	3.01	Feb-2031	40.08	3.26 3.34										
7 Years		Unice	18,310	Feb-2032												
Freehold			219,718	Feb-2033	41.08	3.42										
				Feb-2034	42.08	3.51										
21. VACANT	4,785	Base	35.03	Dec-2028	36.03	3.00	None	Dec-2027	5 Months		Base Year Stop	71.03	15.30			Market - 65.00%
Suite: 660	1.46%	Speculative	167,607	Dec-2029	37.03	3.09						339,865	73,202			
12/1/2027 - 11/30/2034		Office	2.92	Dec-2030	38.03	3.17										
7 Years		Office	13,967	Dec-2031	39.03	3.25										
Freehold			167,607	Dec-2032	40.03	3.34										
				Dec-2033	41.03	3.42										
22. VACANT	22,957	Base	36.08	Feb-2029	37.08	3.09	None	Feb-2028	5 Months		Base Year Stop	90.00	15.76			Market - 65.00%
Suite: 800	6.99%	Speculative	828,254	Feb-2030	38.08	3.17						2,066,130	361,736			
2/1/2028 - 1/31/2035		Office	3.01	Feb-2031	39.08	3.26										
7 Years		Office	69,021	Feb-2032	40.08	3.34										
Freehold			828,254	Feb-2033	41.08	3.42										
				Feb-2034	42.08	3.51										
23. VACANT	7,125	Base	36.08	Apr-2029	37.08	3.09	None	Apr-2028	5 Months		Base Year Stop	100.00	15.76			Market - 65.00%
Suite: 950	2.17%	Speculative	257,059	Apr-2030	38.08	3.17						712,500	112,270			
4/1/2028 - 3/31/2035		Office	3.01	Apr-2031	39.08	3.26										
7 Years		Office	21,422	Apr-2032	40.08	3.34										
Freehold			257,059	Apr-2033	41.08	3.42										
				Apr-2034	42.08	3.51										
24. VACANT	6,943	Base	36.08	Feb-2029	37.08	3.09	None	Feb-2028	5 Months		Base Year Stop	100.00	15.76			Market - 65.00%
Suite: 1200	2.11%	Speculative	250,493	Feb-2030	38.08	3.17					·	694,300	109,402			
2/1/2028 - 1/31/2035		Office	3.01	Feb-2031	39.08	3.26						,	,			
7 Years		Office	20,874	Feb-2032	40.08	3.34										
Freehold		011100	250,493	Feb-2033	41.08	3.42										
ricciola			230,473	Feb-2033	42.08	3.51										
				100-2034	42.00	5.51										
25. VACANT	4,799	Base	35.03	Dec-2028	36.03	3.00	None	Dec-2027	5 Months		Base Year Stop	100.00	15.30			Market - 65.00%
Suite: 1210	1.46%	Speculative	35.03	Dec-2028 Dec-2029	36.03	3.00	NUTE	DCC-2027	JINUTITIS		base real stup	479,900	73,416			Walket - 03.0076
	1.4076											477,700	73,410			
12/1/2027 - 11/30/2034		Office Office	2.92	Dec-2030	38.03	3.17										
7 Years		Office	14,008	Dec-2031	39.03	3.25										
Freehold			168,098	Dec-2032	40.03	3.34										
				Dec-2033	41.03	3.42										
			05									400	45			
26. VACANT	22,418	Base	35.03	Nov-2028	36.03	3.00	None	Nov-2027	5 Months		Base Year Stop	100.00	15.30			Market - 65.00%
Suite: 1300	6.82%	Speculative	785,250	Nov-2029	37.03	3.09						2,241,800	342,955			
11/1/2027 - 10/31/2034		Office	2.92	Nov-2030	38.03	3.17										
7 Years		Office	65,437	Nov-2031	39.03	3.25										
Freehold			785,250	Nov-2032	40.03	3.34										
				Nov-2033	41.03	3.42										
27. VACANT	5,516	Base	35.03	Nov-2028	36.03	3.00	None	Nov-2027	5 Months		Base Year Stop	100.00	15.30			Market - 65.00%
Suite: 1300-1	1.68%	Speculative	193,213	Nov-2029	37.03	3.09						551,600	84,385			
11/1/2027 - 10/31/2034		Office	2.92	Nov-2030	38.03	3.17										
7 Years		Office	16,101	Nov-2031	39.03	3.25										
																Page 5 of 6

All Tenants/ All Lease Periods

General Tenan	Information			Rent Details				CPI Free Rent		Miscellaneous Rent	Recovery	Tenant Improvements	Leasing Commissions	Incentives	Security Deposits	Renewal Assumption
Tenant Name			Rate Per Year							Name						
Suite Number		Lease Period	Amount Per Year	Rent	Rent	Rent	Туре			Туре	Structure Name			Name	Security Deposit @ %	Market - %
Lease Dates	Initial Area	Lease Status	Rate Per Month	Changes On	Changes To	Changes To	Timing			Rate \$/SF	Туре	Rate \$/SF	Rate \$/SF	Rate \$/SF	Percent to Refund	Reabsorb
Lease Term	Building Share %	Market Leasing	Amount Per Month	Date	\$/SF-Annual	\$/SF-Monthly	Inflation Rate/Index	Date	Months	Total Amount	Input Amount	Total Amount	Total Amount	Total Amount	Non-Refundable Deposit	Option
Tenure		Lease Type	Rental Value Per Year													
Freehold			193,213	Nov-2032 Nov-2033	40.03 41.03	3.34 3.42										
28. VACANT Suite: 1500	8,793 2.68%	Base Speculative	36.08 317,238	Feb-2029 Feb-2030	37.08 38.08	3.09 3.17	None	Feb-2028	5 Months		Base Year Stop	100.00 879,300	15.76 138,552			Market - 65.00%
2/1/2028 - 1/31/2035		Office	3.01	Feb-2031	39.08	3.26										
7 Years		Office	26,437	Feb-2032	40.08	3.34										
Freehold			317,238	Feb-2033	41.08	3.42										
				Feb-2034	42.08	3.51										

* Results displayed are based on Forecast data only

HISTORIC PRESERVATION ORDINANCE

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5 T	
1	JBB:ks July 20, 1993
2	Dexter-II.LPB
	11,070
3	ORDINANCE 116970
4	
5	AN ORDINANCE relating to historic preservation, imposing controls
6	upon the Dexter Horton Building, a Landmark designated by the- Landmarks Preservation Board under Chapter 25.12 of the
	Seattle Municipal Code (Ordinance 106348), and adding it to
7	the Table of Historical Landmarks contained in Chapter 25.32
8	of the Seattle Municipal Code.
	WHEREAS, the Landmarks Ordinance, Chapter 25.12 of the Seattle
9	Municipal Code (SMC), establishes a procedure for the
10	designation and preservation of structures and areas having
,	historical, cultural, architectural, engineering or geographic importance; and
11	
12	WHEREAS, the Landmarks Preservation Board after a public hearing
12	on August 21, 1985, voted to approve the nomination of the Dexter Horton Building at 710 Second Avenue in Seattle as a
13	Landmark under SMC Chapter 25.12; and
14	The New York 20, 1005, the Deard
14	WHEREAS, after a public hearing on November 20, 1985, the Board voted to approve the designation of the Dexter Horton
15	Building as a Landmark under SMC Chapter 25.12;
16	
16	WHEREAS, on September 2, 1992, the Board and the owners of the designated property agreed to controls and incentives; and
17	designated property agreed to concrois and incentives, and
10	WHEREAS, the Board recommends to the City Council approval of
18	controls and incentives; and
19	WHEREAS, the Landmarks Preservation Board and Historic
	Preservation Officer adopted the Signage and Storefront
20	Design Review Guidelines for the Dexter Horton Building for
. 21	use in reviewing and making decisions on Certificate of Approval applications for this property; and now therefore,
. 22	BE IT ORDAINED BY THE CITY OF SEATTLE AS FOLLOWS:
23	Section 1. DESIGNATION. That the designation by the
24	
24	Landmarks Preservation Board of the Dexter Horton Building,
25	located on property described as:
07	
26	Lots 5-8, Block 4, Boren & Denny Addition to the City of Seattle, according to the plat
27	the City of Seattle, according to the plat thereof recorded in Volume 1 of Plats, page
	27, records of King County, Washington
28	a share a sting of the following criteria of
29	as a landmark based upon satisfaction of the following criteria of
	SMC Section 25.12.350:
30	and the second test is a significant you with a significant
31	<ol> <li>It is associated in a significant way with a significant aspect of the cultural, political, or economic heritage</li> </ol>
1 <u>10</u> 1361 - 0	of the community, City, state or nation; and
32	
33	<ol> <li>It embodies the distinctive visible characteristics of an architectural style, or period, or of a method of</li> </ol>
	construction;
	-1-

is hereby acknowledged, and the Dexter Horton Building is hereby
 declared a landmark.

Section 2. <u>CONTROLS</u>. The following controls are hereby
 imposed on the specified features and characteristics of the
 Dexter Horton Building which were designated by the Board for
 preservation:

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A. Except as provided in subsection 2.B and 2.C below, a Certificate of Approval must be obtained from the Landmarks Preservation Board pursuant to SMC 25.12.670 <u>et seq.</u> or the time for denying an application for a Certificate of Approval must have expired, before the owners may make alterations or significant changes to:

> The entire exterior, including the roof, and the Second and Third Avenue lobbies including the Second Avenue entrance vestibule.

B. The following items may be approved by the Historic Preservation Officer without the need for further action by the Board if the Historic Preservation Officer determines, upon examination of submitted plans and specifications, that such alterations are consistent with the purposes of the Landmarks Preservation Ordinance. If the Historic Preservation Officer disapproves such alterations, the owners may submit revised plans and specifications to the Historic Preservation Officer or may apply to the Board for a Certificate of Approval for the alterations:

> 1. Mechanical Equipment: For the designated areas of the building, the addition or elimination of ducts, conduits, HVAC vents, grilles, fire escapes, pipes, and other similar wiring or mechanical elements necessary for the normal operation of the building may be approved by the Historic Preservation Officer. Alterations may be approved for the roofmounted mechanical equipment if the resulting visible appearance from the street level is consistent with the appearance of the existing structural or mechanical features os the roof.

 Signage. The Historic Preservation Officer shall have authority to approve signage which complies with the standards for building signage contained in the Signage and Storefront Design Review

-2-

Guidelines for the Dexter Horton Building, adopted by the Landmarks Preservation Board and the Historic Preservation Officer and attached hereto as Exhibit A.

- 3. Cleaning. Cleaning, tuckpointing, and sealing of the building shall be performed pursuant to the <u>Secretary of Interior's Standards for</u> <u>Rehabilitation</u> and shall be approved by the Historic Preservation Officer who shall have the authority to depart from the Secretary of Interior's <u>Standards for Rehabilitation</u> if such departure will enhance the preservation of the Dexter Horton Building.
- 4. Painting of North Exterior Wall. The Historic Preservation Officer shall have authority to approve painting of the north exterior wall a uniform color in any neutral tone ranging from offwhite to medium-dark, e.g., off-white, tan, beige, light brown, or brown, but not any dark or bright color such as red, green, blue, or black.
- 5. Other Changes. The Board may at any time adopt, and the Owner may at any time propose for Board approval, standards for other kinds of alteration that the Board or Owner wishes to subject to Administrative Review by the Historic Preservation Officer rather than the Certificate of Approval process.

### C. No Certificate of Approval shall be required, and any

changes may be permitted without further review, for the

following:

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- Change(s) in roofing material provided that the height and volume of the buildings are not altered.
- Alterations to the space west of the marble opening at the west end of the Third Avenue lobby (i.e., west of the western-most passenger elevator).
- Alterations to the ceiling of the elevator area of the Second Avenue lobby or the space beyond (i.e., east of) the existing doors at the east end of the lobby.
- 4. Alterations to the elevator doors in the Second and Third Avenue lobbies.
- Alterations to the building directories on the elevator walls of the Second and Third Avenue lobbies.
  - In-kind maintenance of or repairs to any of the designated features.

Section 3. <u>INCENTIVES</u>.

# A: Economic incentives may be made available as set forth in the Controls and Incentives Agreement between the Owner and the Board, and as they may become available in

the future.

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B: SMC Titles 23 and 24 provide for special exceptions which may be available for uses not normally permitted in a particular zoning classification by means of an administrative conditional use.

6 Section 4. Enforcement of this Ordinance and penalties for its violation shall be as provided in Section 25.12.910 of the Seattle Municipal Code.

9 Section 5. The Dexter Horton Building is hereby added to the 10 Table of Historical Landmarks contained in Chapter 25.32 of the 11 Seattle Municipal Code.

12 Section 6. The City Clerk is hereby directed to record this 13 ordinance with the King County Director of Records and Elections, 14 deliver two copies of the City Historic Preservation Officer, 15 Arctic Building, and deliver one copy to the Director of the Department of Construction and Land Use. 16

17 Section 7. This ordinance shall take effect and be in force 18 thirty days from and after its passage and approval, if approved 19 by the Mayor; otherwise it shall take effect at the time it shall become a law under the provisions of the City Charter. 20

Passed by the City Council the 13 day of Deamlan, 21 22 1993, and signed by me in open session in authentication of its passage this 13 day of December , 1993. 23

President of the City Council

Clerk

1993.

1993.

Approved by me this 17 day of December

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Filed this <u>20</u> day of <u>December</u>

-4-

Norman B. Rice,

**APPRAISERS' EXPERIENCE & QUALIFICATIONS** 

# McKEE APPRAISAL

### REAL ESTATE SERVICES & CONSULTING, INC.

600 1st Avenue, Suite 102-2074, Seattle, Washington 98104 Telephone (206) 343-8909

### **EXPERIENCE & QUALIFICATIONS**

# BATES MCKEE, MAI, CRE, AI-GRS

Mr. McKee co-founded the firm McKee Appraisal in 1990. McKee Appraisal specializes in the economic analysis of real estate, employing valuation professionals and providing critical analysis and information to corporate, government and private clients nationwide.

Mr. McKee graduated from the Massachusetts Institute of Technology (MIT) where he received a Bachelor of Science Degree in Earth & Planetary Sciences, with a Minor in Writing. He also completed the O-Degree program in Geology at Edinburgh University, Scotland, in 1978.

Mr. McKee received the MAI (Member of Appraisal Institute) designation in 1988, after employment with the Seattle firm of Shorett & Riely in 1984. Mr. McKee is a Certified General Real Estate Appraiser, and adheres to the standards and ethics of the Appraisal Institute. Mr. McKee is past Chair of the Seattle Chapter Education Committee, and was elected as Regional Director for the Appraisal Institute in 2005. Mr. McKee was awarded the Counselors of Real Estate (CRE) designation in 2008 and the Appraisal Institute – General Review Specialist (AI-GRS) designation in 2016. He served as the Chair of the Pacific Northwest Chapter of the Counselors of Real Estate from 2011 to 2013.

In his appraisal experience, Mr. McKee has appraised and analyzed a wide variety of commercial property types, and provided critical consultation and litigation services to a diversified range of clients. In addition to managing operations and education at McKee Appraisal, he frequently represents both property owners and governmental agencies in appraisal and litigation. Project appraisal work includes acquisition for all segments of Sound Transit Link light rail, the Alaskan Way Viaduct replacement project, the Yellowstone retail stores, Interstate 90, Interstate 5 and the Seattle Waterfront project. He has particular expertise in institutional portfolio valuation, leased fee and leasehold financial valuation, consulting, mediation and dispute resolution, and the valuation of tunnels and easements. He is a frequent educational speaker and lecturer for attorneys, appraisers and real estate consultants.

Mr. McKee was previously employed as a geologist with Roger Lowe Associates, Bellevue, Washington. His work included site evaluation of geologic and hydrologic conditions and hazards, economic feasibility analysis, and construction inspection. Mr. McKee was employed as a physical oceanographer with the research company SAIC. Mr. McKee was an independent investment manager and analyst. He authored Optival, a computer program for analyzing and valuing stock options, and was also employed as an investment software developer with Expert Systems, Inc., Redmond, Washington.

## McKEE APPRAISAL

REAL ESTATE SERVICES & CONSULTING, INC.

600 1st Avenue, Suite 102-2074, Seattle, Washington 98104 Telephone (206) 343-8909

### **EXPERIENCE & QUALIFICATIONS**

### MATTHEW LANGE

Mr. Lange graduated from the University of Washington with a Bachelor of Arts degree in Geography and a lifelong resident of the Seattle area. As a Senior Appraiser, Mr. Lange has appraised properties involving all major commercial property types including office, retail, industrial, residential, and special purpose. This includes preparation of comprehensive narrative appraisals for vacant land, proposed properties, and existing improvements. Valuation has encompassed fee simple, leased fee and leasehold estates.

Mr. Lange also has extensive experience with both full and partial acquisition appraisals, for public agency acquisition, and was the Project Manager for the appraisal of the underground interests acquired by Sound Transit for the Capitol Hill (downtown to UW) segment and above ground interests for the Tukwila segment (downtown to SeaTac).

Mr. Lange has completed most of the requirements for the MAI designation (Member of the Appraisal Institute), including successfully completing and passing several hundred hours of designation education, and completing over five thousand hours of specialized appraisal experience. He is a Practicing Affiliate of the Appraisal Institute, and is a Certified General Real Estate Appraiser (Washington State Certificate No. 1101679) and Oregon Certified General Real Estate Appraiser (Oregon State Certificate No. C001149).